

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

PG (II Semester)

Name of the Paper:- Business Statistics

Class: M.COM (Previous)

Name of the Teachers : Prof. Aakansha Sharma

WEEK	DATE	TOPICS
1	January (1-6)	Hawan ceremony
		Discussion of Syllabus
		Multiple Correlation
		Continue
SUNDAY - 07.01.2024		
2	January (8-13)	Continue
		Partial Correlation
		Continue
		Continue
		Continue
		Continue
SUNDAY - 14.01.2024		
3	January (15-16)	Solve practicals Problems
		Multiple Regression Analysis
	January (18-20)	Continue
		Continue
		Continue
		Continue
HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI		
SUNDAY - 21.01.2024		
4	January (22-25)	Continue
		Solve practicals Problems
	January (27)	Index Number -I
		Continue
		Continue
HOLIDAY - 26.01.2024 - REPUBLIC DAY		
SUNDAY - 28.01.2024		
5	January (29-31)	Continue
		Continue
	February (1-3)	Continue
		Solve Practicals Problems
		Index Number -II
		Continue
SUNDAY - 04.02.2024		
		Continue
		Continue

6	February (5-10)	Continue
		Solve practicals Problems
		Time Series Analysis- I
		Continue
SUNDAY - 11.02.2024		
7	February (12-13)	Continue
		Continue
	February (15-17)	Continue
		Solve Practical Problems
		Time Series Analysis -II
HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI		
SUNDAY - 18.02.2024		
8	February (19-24)	Continue
		Continue
		Continue
		Solve Practical Problems
		Probability
		Continue
SUNDAY - 25.02.2024		
9	February (26-29)	Continue
		Continue
		Continue
	March (1-2)	Continue
		Continue
		Solve Practical Problems
SUNDAY - 03.03.2024		
10	March (4-7)	Concept of Probability Distribution
		Continue
		Continue
	March (9)	Solve Practical Problems
		Oral presentation
		Oral presentation
HOLIDAY - 08.03.2024 - MAHA SHIVRATRI		
SUNDAY - 10.03.2024		
11	March (11-16)	Oral presentation
		Oral presentation
		Probability Distribution - Binomial
		Continue
		Continue
		Probability Distribution -Poisson
SUNDAY - 17.03.2024		
12	March (18-22)	Continue
		Continue
		Solve Practical Problems
		Oral presentation
		Oral presentation
		Conditional Test-Ist
HOLI VACATION - 23.03.2024 - 31.03.2024 (SHAHEEDI DIWAS - 23.03.2024)		

13	April (1-6)	Oral presentation
		Oral presentation
		Probability Distribution -Normal
		Continue
		Continue
SUNDAY - 07.04.2024		
14	April (8-10)	Continue
		Continue
		Continue
	April (12-13)	Solve Practicals Problems
		Oral presentation
		Oral presentation
HOLIDAY - 11.04.2024 - ID-UL-FITR		
SUNDAY - 14.04.2024		
15	April (15-16)	Conditional Test -2nd
		Revision
	April (18-20)	Revision
		Revision
		Revision
HOLIDAY - 17.04.2024 - RAM NAVMI		
SUNDAY - 21.04.2024		
16	April (22-27)	Oral presentation
		Oral presentation
		Oral Presentation
		Oral presentation
		Oral presentation
		Oral presentation
SUNDAY - 28.04.2024		
17	April (29-30)	Oral presentation
		Oral presentation
		Oral presentation
		Oral presentation
University Examinations w.e.f. 01.05.2024		

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

PG (II Semester)

Name of the Paper:- Corporate Accounting

Class: M.COM Previous

Name of the Teachers : Prof.Ruchika Batra

WEEK	DATE	TOPICS
1	January (1-6)	Hawan Ceremony
		Discussion Of Syllabus
		Issue & Forfeiture Of Shares
		Contd.
SUNDAY - 07.01.2024		
2	January (8-13)	Contd.
		Contd.
		Contd.
		Contd.
		Valuation Of Shares
		Contd.
SUNDAY - 14.01.2024		
3	January (15-16)	Contd.
		Contd.
		Contd.
	January (18-20)	Final Account Of Companies
		Contd.
		Contd.
HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI		
SUNDAY - 21.01.2024		
4	January (22-25)	Contd.
		Amalgamation,Absorption & Externel Reconstruction
	January (27)	Contd.
		Contd.
		Contd.
HOLIDAY - 26.01.2024 - REPUBLIC DAY		
SUNDAY - 28.01.2024		
5	January (29-31)	Contd.
		Contd.
		Contd.
	February (1-3)	Presentation By Students
		Presentation By Students
		Presentation By Students
SUNDAY - 04.02.2024		

6	February (5-10)	Internal Reconstruction
		Contd.
		Contd.
		Contd.
		Human Resource Accounting
		Contd.
SUNDAY - 11.02.2024		
7	February (12-13)	Contd.
		Contd.
	February (15-17)	Contd.
		Lease Accounting
		Contd.
HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI		
SUNDAY - 18.02.2024		
8	February (19-24)	Contd.
		Contd.
		Contd.
		Consolidated Financial Statement Of Holding & Subsidiary Companies
		Contd.
		Contd.
SUNDAY - 25.02.2024		
9	February (26-29)	Contd.
		Contd.
	March (1-2)	Contd.
		Contd.
		Contd.
		Contd.
SUNDAY - 03.03.2024		
10	March (4-7)	Corporate Financial Reporting
		Contd.
		Contd.
	March (9)	Presentation By Students
		Presentation By Students
		Presentation By Students
HOLIDAY - 08.03.2024 - MAHA SHIVRATRI		
SUNDAY - 10.03.2024		
11	March (11-16)	Social Reporting
		Contd.
		Contd.
		Contd.
		Contd.
		Presentation By Students
SUNDAY - 17.03.2024		

12	March (18-22)	First Conditional Test
		Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
HOLI VACATION - 23.03.2024 - 31.03.2024 (SHAHEEDI DIWAS - 23.03.2024)		
13	April (1-6)	Segment ,Periodic & Environmental Reporting
		Contd.
		Contd.
		Contd.
		Presentation By Students
		Presentation By Students
SUNDAY - 07.04.2024		
14	April (8-10)	Second Conditional Test
		Recent Trends In Corporate Reporting
		Contd.
	April (12-13)	Contd.
		Harmonisation In Corporate Reporting
		Contd.
HOLIDAY - 11.04.2024 - ID-UL-FITR		
SUNDAY - 14.04.2024		
15	April (15-16)	Presentation By Students
		Presentation By Students
	April (18-20)	Presentation By Students
		Presentation By Students
		Presentation By Students
HOLIDAY - 17.04.2024 - RAM NAVMI		
SUNDAY - 21.04.2024		
16	April (22-27)	Revision
		Revision
		Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
SUNDAY - 28.04.2024		
17	April (29-30)	Presentation By Students
		Presentation By Students
		Revision
		Revision
University Examinations w.e.f. 01.05.2024		

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

PG (II Semester)

Name of the Paper:- Financial Management And Policy

Class : M.COM (Previous)

Name of the Teachers : Prof. Karuna Sachdeva

WEEK	DATE	TOPICS
1	January (1-6)	Hawan
		Discussion about syllabus
		Financial Management : Nature, Significance, Objectives And Scope Of Financial Management, Functions Of Finance Executive In An Organization.
		Continued
SUNDAY - 07.01.2024		
2	January (8-13)	Continued
		Continued
		Continued
		Continued
		Continued
		Class Test
SUNDAY - 14.01.2024		
3	January (15-16)	Time Value Of Money.
		Continued
	January (18-20)	Continued
		Revision And Problems
		Recent Developments In Financial Management .
		Continued
HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI		
SUNDAY - 21.01.2024		
4	January (22-25)	Financial Planning And Forecasting: Need And Importance Of Financial Planning; Financial Planning Process ; Drafting a Financial Plan.
		Continued
	January (27)	Continued
		Continued
		Continued
HOLIDAY - 26.01.2024 - REPUBLIC DAY		
SUNDAY - 28.01.2024		
5	January (29-31)	Financial Forecasting ; Meaning , Benefits And Techniques Of Financial Forecasting .
		Continued
	February (1-3)	Continued
		Continued
		Continued
		Continued
SUNDAY - 04.02.2024		

6	February (5-10)	Source Of Finance .
		Continued
		Continued
		Continued
		Continued
SUNDAY - 11.02.2024		
7	February (12-13)	Continued
	February (15-17)	Continued
		Continued
		Continued
		Revision And Problems
HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI		
SUNDAY - 18.02.2024		
8	February (19-24)	Cost Of Capital : Significance, Computation Of Cost Of Capital Including CAPM, Problems In Computation Of Cost Of Capital
		Continued
		Continued
		Continued
		Continued
SUNDAY - 25.02.2024		
9	February (26-29)	Continued
	March (1-2)	Continued
		Continued
		Continued
		Continued
		Revision And Problems
SUNDAY - 03.03.2024		
10	March (7)	Continued
		Continued
		Continued
	March (9)	Working Capital Management And Control : Need , Types And Determinants , Assessment Of Working Capital Requirements .
		Continued
		Continued
HOLIDAY - 08.03.2024 - MAHA SHIVRATRI		
SUNDAY - 10.03.2024		
11	March (11-16)	Continued
		Continued
		Continued
		Continued
		Conditional Test I On Financial Management: An Introduction And Financial Planning
		Presentations
SUNDAY - 17.03.2024		

12	March (18-22)		Management Of Cash , Marketable Securities.
			Continued
			Continued
			Continued
			Continued
HOLI VACATION - 23.03.2024 - 31.03.2024 (SHAHEEDI DIWAS - 23.03.2024)			
13	April (1-6)		Continued
			Presentations
			Management Of Receivables, Financing Of Working Capital- banking Norms.
			Continued
			Continued
SUNDAY - 07.04.2024			
14	April 10)	(8-	Continued
			Continued
	April 13)	(12-	Continued
			Continued
			Conditional Test II On Cost Of Capital Presentations
HOLIDAY - 11.04.2024 - ID-UL-FITR			
SUNDAY - 14.04.2024			
15	April 16)	(15-	Capital Budgeting Decisions : Nature And Importance, Factors Influencing Capital Expenditure Decisions, Capital Budgeting Process, Evaluation Criteria And Risk Analysis,Capital Expenditure Control .
			Continued
	April 20)	(18-	Continued
			Continued
			Continued
HOLIDAY - 17.04.2024 - RAM NAVMI			
SUNDAY - 21.04.2024			
16	April 27)	(22-	Continued
			Continued
			Revision And Problems
			Presentations
			Presentations
SUNDAY - 28.04.2024			
17	April 30)	(29-	Revision And Problems
			Revision And Problems
			Revision And Problems
			Revision And Problems
University Examinations w.e.f. 01.05.2024			

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

PG (II - Semester)

Name of the Paper:- Human Resource Management

Class: M.COM Previous

Name of the Teachers : Professor Bhawna Saluja

WEEK	DATE	TOPICS
1	January (1-6)	Hawan Ceremony
		Meaning,Nature ,Need & Objectives Of HRM
		Function & Scope Of HRM
		Evolution Of HRM
SUNDAY - 07.01.2024		
2	January (8-13)	Importance and Limitations of HRM
		Building up skills for an effective HR Manager
		Introduction, meaning of IHRM
		Need of IHRM
		Factors influencing the global HRM
		Difference between domestic and international HRM
SUNDAY - 14.01.2024		
3	January (15-16)	HR functions in IHRM
		HRM in dynamic environment
	January (18-20)	Continue
		Continue
		Presentation by students
		Human Resource Planning
HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI		
SUNDAY - 21.01.2024		
4	January (22-25)	Continue
		Continue
	January (27)	Human Resource Information System
		Continue
		Continue
HOLIDAY - 26.01.2024 - REPUBLIC DAY		
SUNDAY - 28.01.2024		
5	January (29-31)	Human Resource Policy
		Continue
	February (1-3)	Continue
		Job Analysis
		Continue
		Continue
SUNDAY - 04.02.2024		

6	February (5-10)	Continue
		Continue
		Recruitment- Need, Sources, Importance
		Continue
		Continue
		Presentation by students
SUNDAY - 11.02.2024		
7	February (12-13)	Continue
	February (15-17)	Selection- Importance, Process
		Continue
		Continue
HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI		
SUNDAY - 18.02.2024		
8	February (19-24)	Induction and Placement
		Continue
		Continue
		Presentation by students
		Continue
		Continue
SUNDAY - 25.02.2024		
9	February (26-29)	Promotion, Transfer and Separation
	March (1-2)	Continue
		Continue
		Presentation by students
		Continue
		Continue
SUNDAY - 03.03.2024		
10	March (4-7)	Employee training
	March (9)	Continue
		Continue
		Continue
		Presentation by students
		Presentation by students
HOLIDAY - 08.03.2024 - MAHA SHIVRATRI		
SUNDAY - 10.03.2024		
11	March (11-16)	Conditional Test - 1
		Executive Development
		Continue
		Continue
		Continue
		Presentation by students
SUNDAY - 17.03.2024		

12	March (18-22)	Career Planning and Development
		Continue
		Continue
		Continue
		Presentation by students
HOLI VACATION - 23.03.2024 - 31.03.2024 (SHAHEEDI DIWAS - 23.03.2024)		
13	April (1-6)	Performance and Potential Appraisal
		Continue
		Continue
		Continue
		Presentation by students
SUNDAY - 07.04.2024		
14	April (8-10)	Conditional Test-2
	April (12-13)	Empowerment, Quality of work life
		Continue
		Continue
		Continue
		Presentation by students
HOLIDAY - 11.04.2024 - ID-UL-FITR		
SUNDAY - 14.04.2024		
15	April (15-16)	Empowerment, Quality of work life
	April (18-20)	Continue
		Continue
		Presentation by students
		Compensation - Nature and Significance
HOLIDAY - 17.04.2024 - RAM NAVMI		
SUNDAY - 21.04.2024		
16	April (22-27)	Continue
		Continue
		Incentives and Employee benefits
		Continue
		Continue
		Job satisfaction, Job stress management
SUNDAY - 28.04.2024		
17	April (29-30)	Continue
		Revision
		Revision
		Revision
University Examinations w.e.f. 01.05.2024		

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

PG (II Semester)

Name of the Paper:- International Business Environment

Class: M.Com. Prev.

Name of the Teachers (Section Wise) : Sukhjinder Singh

WEEK	DATE	TOPICS
1	January (1-6)	Syllabus Discussion
		International Business Environmet: Introduction & Meaning
		Nature of International Business
		Scope and Importance
		Framework analysis
		Diagrammatically prsentation
SUNDAY - 07.01.2024		
2	January (8-13)	Geographical Environment
		Continue
		Social Environment,
		Continue
		Political Environment,
Continue		
SUNDAY - 14.01.2024		
3	January (15-16)	Cultural Environment,
		Continue
		Political Environment,
	January (18-20)	Continue
		Legal Environment
		Continue
HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI		
SUNDAY - 21.01.2024		
4	January (22-25)	Technological Environment Concept
		"S" Curve
	January (27)	Implications of Technology Environment-
		Social and Economic and
		Plant Based Environment
HOLIDAY - 26.01.2024 - REPUBLIC DAY		
SUNDAY - 28.01.2024		
5	January (29-31)	Technology Transfer Concept,
		Nature of Technology Transfer
		Importance of Technology Transfer
	February (1-3)	Types of Technology Transfer
		Technological Policy
		Queries/Revision
SUNDAY - 04.02.2024		

6	February (5-10)	Foreign Capital Meaning and Definition Concept
		Nature/ Features of Foreign Capital
		Types of Foreign Investment/Capital
		Concept of FDI
		Barriers in Foreign Investment
		Queries/Revision
SUNDAY - 11.02.2024		
7	February (12-13)	World Trade Organisation: Introduction
	February (15-17)	Concept of GATT
		GATT Rounds
		Continue to The Uruguay Round
		WTO: Structure
HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI		
SUNDAY - 18.02.2024		
8	February (19-24)	Objectives of WTO
		Functions of WTO
		WTO and India
		Queries/Revision
		UNCTAD Concept
		Organisational Structure of UNCTAD
SUNDAY - 25.02.2024		
9	February (26-29)	Objectives of UNCTAD
	March (1-2)	Working/Sessions of UNCTAD
		Continue to Sessions
		Achievements and Failures of UNCTAD
		Queries/Revision
		Conditional Test-I
SUNDAY - 03.03.2024		
10	March (4-7)	IMF Introduction and Concept
	March (9)	Organisation of the Fund
		Functions and Organisation Structure
		Achievements and Shortcomings of IMF
		India & IMF and SDRs
		Queries/Revision
HOLIDAY - 08.03.2024 - MAHA SHIVRATRI		
SUNDAY - 10.03.2024		
11	March (11-16)	World Bank Introduction
		Membership, Capital Structure of Bank
		Organisation Structure
		Facilities of World Bank
		India and the World Bank
		Affiliates of the World Bank
SUNDAY - 17.03.2024		

12	March (18-22)	Presentations
		Presentations
		Presentations
		Presentations
		Presentations
		Presentations
HOLI VACATION - 23.03.2024 - 31.03.2024 (SHAHEEDI DIWAS - 23.03.2024)		
13	April (1-6)	Presentations
		Presentations
		Presentations
		Presentations
		Presentations
		Presentations
SUNDAY - 07.04.2024		
14	April (8-10)	Regional Economic Groupings: EEC
		European Union (EU)
		NAFTA & SAFTA
	April (12-13)	ASEAN & OPEC
		India and Regional Economic Groupings
		Conditional Test-II
HOLIDAY - 11.04.2024 - ID-UL-FITR		
SUNDAY - 14.04.2024		
15	April (15-16)	Foreign Exchange Market: Nature Participants
		Foreign Exchange Rates Determinants
		Exchange Rates arrangement in India
	April (18-20)	Foreign Exchange Risk: Nature
		Management of Risk
HOLIDAY - 17.04.2024 - RAM NAVMI		
SUNDAY - 21.04.2024		
16	April (22-27)	Revision
		Revision
		Revision
		Revision
		Revision
		Revision
SUNDAY - 28.04.2024		
17	April (29-30)	Revision
		Revision
		Revision
		Revision
University Examinations w.e.f. 01.05.2024		

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

PG (II - Semester)

Name of the Paper - Strategic marketing

Class : M.COM Previous

Name of the Teacher - Prof. Rajesh Bala

WEEK	DATE	TOPICS
1	January (1-6)	Hawan ceremony
		Dictation of Time Table
		Introduction , features, Objectives of Strategic Marketing
		continue
		continue
SUNDAY - 07.01.2024		
2	January (8-13)	Meaning of strategic marketing planning
		continue
		Marketing mix strategy
		continue
		Meaning and characteristics of strategic decision
		continue
SUNDAY - 14.01.2024		
3	January (15-16)	Mission
		continue
		continue
	January (18-20)	continue
		continue
		Vision
HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI		
SUNDAY - 21.01.2024		
4	January (22-25)	continue
		continue
	January (27)	Goals and objectives
		continue
		continue
HOLIDAY - 26.01.2024 - REPUBLIC DAY		
SUNDAY - 28.01.2024		
5	January (29-31)	continue
		Corporate strategic decisions and corporate growth strategy
		Resources allocation i.e. budgeting
	February (1-3)	continue
		Meaning of growth strategy and its features
		Types of Growth strategy
SUNDAY - 04.02.2024		
		continue
		continue

6	February (5-10)	continue
		continue
		class Test
		Presentation by students
SUNDAY - 11.02.2024		
7	February (12-13)	Environmental analysis
		continue
	February (15-17)	continue
		continue
HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI		
SUNDAY - 18.02.2024		
8	February (19-24)	Industrial and competitor analysis
		continue
		continue
		continue
		Revision
SUNDAY - 25.02.2024		
9	February (26-29)	SWOT and portfolio analysis
		continue
	March (1-2)	continue
		continue
		Group Discussion
SUNDAY - 03.03.2024		
10	March (4-7)	Class Test
		Market Segmentation
	March (9)	continue
		continue
		continue
HOLIDAY - 08.03.2024 - MAHA SHIVRATRI		
SUNDAY - 10.03.2024		
11	March (11-16)	Targeting and Positioning
		continue
		continue
		continue
		Conditional Test... One
SUNDAY - 17.03.2024		
12	March (18-22)	Marketing Strategy for New Market
		continue
		continue
		Marketing Strategy for Growth Market
		continue
HOLI VACATION - 23.03.2024 - 31.03.2024		
(SHAHEEDI DIWAS - 23.03.2024)		

13	April (1-6)	Marketing Strategies for Mature markets
		continue
		continue
		Marketing Strategies for Declining Markets
		continue
SUNDAY - 07.04.2024		
14	April (8-10)	Business Strategies and Marketing Mix--Relationship
		continue
	April (12-13)	continue
		Revision
		Conditional Test...Two
HOLIDAY - 11.04.2024 - ID-UL-FITR		
SUNDAY - 14.04.2024		
15	April (15-16)	Marketing Strategy Implementation
		continue
	April (18-20)	continue
		group Discussion
HOLIDAY - 17.04.2024 - RAM NAVMI		
SUNDAY - 21.04.2024		
16	April (22-27)	Marketing Strategy Evaluation and Control
		continue
		continue
		Revision
		Revision
SUNDAY - 28.04.2024		
17	April (29-30)	Revision
		Revision
		Revision
		Revision
University Examinations w.e.f. 01.05.2024		