

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

UG ( VI - Semester)

Name of the Paper:- Business Environment

Class: B.COM Final

Name of the Teachers : Prof.Madhvi & Prof. Aakansha Sharma

| WEEK  | DATE               | TOPICS   |
|---|--------------------|--|
| 1   | January<br>(1-6)   | Hawan ceremony                                       |
|   |                    |  |
|   |                    | Discussion of syllabus                               |
|   |                    | Business environment -Concept                        |
|   |                    | Continue   |
| <b>SUNDAY - 07.01.2024</b>                                    |                    |  |
| 2   | January<br>(8-13)  | Business environment -components                     |
|   |                    | Continue   |
|   |                    | Continue   |
|   |                    | Business environment - Important                     |
|   |                    | Environmental and Organisational Scanning -Concept . |
|   | Continue           |  |
| <b>SUNDAY - 14.01.2024</b>                                    |                    |  |
| 3   | January<br>(15-16) | Importance   |
|   |                    | Techniques   |
|   | January<br>(18-20) | Continue   |
|   |                    | Public sector in India                               |
|   |                    | Continue   |
|   | Continue           |  |
| <b>HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI</b> |                    |  |
| <b>SUNDAY - 21.01.2024</b>                                    |                    |  |
| 4   | January<br>(22-25) | Continue   |
|   |                    | Private sector in India                              |
|   | January<br>(27)    | Continue   |
|   |                    | Continue   |
|   |                    | Continue   |
| <b>HOLIDAY - 26.01.2024 - REPUBLIC DAY</b>                    |                    |  |
| <b>SUNDAY - 28.01.2024</b>                                    |                    |  |
| 5   | January<br>(29-31) | Joint sector in India                                |
|   |                    | Continue   |
|   | February<br>(1-3)  | Continue   |
|   |                    | Continue   |
|   |                    | Economy System -Capitalist                           |
|   | Socialist Economy  |  |
| <b>SUNDAY - 04.02.2024</b>                                    |                    |  |
| 6   | February<br>(5-10) | Continue   |
|   |                    | Mixed Economy  |
|   |                    | Continue   |
|   |                    | Economic planning in India                           |
|   |                    | Continue   |
|   | Continue           |  |
| <b>SUNDAY - 11.02.2024</b>                                    |                    |  |

|  |                     |                             |
|--|---------------------|-----------------------------|
| 7  | February<br>(12-13) | Niti Aayog                  |
|  |                     | Continue                    |
|  | February<br>(15-17) | Continue                    |
|  |                     | Monetary policy Of India    |
|  |                     | Continue                    |
| <b>HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI</b>                |                     |                             |
| <b>SUNDAY - 18.02.2024</b>   |                     |                             |
| 8  | February<br>(19-24) | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Fiscal Policy of India      |
|  |                     | Continue                    |
|  |                     | Continue                    |
| <b>SUNDAY - 25.02.2024</b>   |                     |                             |
| 9  | February<br>(26-29) | Continue                    |
|  |                     | Continue                    |
|  |                     | Make in India Programme     |
|  | March<br>(1-2)      | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
| <b>SUNDAY - 03.03.2024</b>   |                     |                             |
| 10   | March<br>(4-7)      | Foreign Investment in India |
|  |                     | Continue                    |
|  | March<br>(9)        | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Multinational corporations  |
| <b>HOLIDAY - 08.03.2024 - MAHA SHIVRATRI</b>                                     |                     |                             |
| <b>SUNDAY - 10.03.2024</b>   |                     |                             |
| 11   | March<br>(11-16)    | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Ist-Assignment              |
| <b>SUNDAY - 17.03.2024</b>   |                     |                             |
| 12   | March<br>(18-22)    | Globalisation               |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
| <b>HOLI VACATION - 23.03.2024 - 31.03.2024<br/>(SHAHEEDI DIWAS - 23.03.2024)</b> |                     |                             |
| 13   | April<br>(1-6)      | Competition Act             |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Continue                    |
|  |                     | Conditional Test            |
| <b>SUNDAY - 07.04.2024</b>   |                     |                             |

|  |                  |  |
|--|------------------|--|
| 14   | April<br>(8-10)  | Foreign Exchange Management Act (FEMA) |
|  |                  | Continue                               |
|  | April<br>(12-13) | Continue                               |
|  |                  | Continue                               |
|  |                  | Continue                               |
| <b>HOLIDAY - 11.04.2024 - ID-UL-FITR</b>         |                  |  |
| <b>SUNDAY - 14.04.2024</b>                       |                  |  |
| 15   | April<br>(15-16) | Assignment -2nd                        |
|  |                  | Foreign Exchange Market -An Overview   |
|  | April<br>(18-20) | Continue                               |
|  |                  | Continue                               |
| <b>HOLIDAY - 17.04.2024 - RAM NAVMI</b>          |                  |  |
| <b>SUNDAY - 21.04.2024</b>                       |                  |  |
| 16   | April<br>(22-27) | Continue                               |
|  |                  | Continue                               |
|  |                  | Continue                               |
|  |                  | Revision                               |
|  |                  | Revision                               |
| <b>SUNDAY - 28.04.2024</b>                       |                  |  |
| 17   | April<br>(29-30) | Revision                               |
|  |                  | Revision                               |
|  |                  | Revision                               |
|  |                  | Revision                               |
| <b>University Examinations w.e.f. 01.05.2024</b> |                  |  |

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

UG ( VI - Semester)

Name of the Paper:- Fundamentals Of Insurance

Class: B.COM Final

Name of the Teachers (Section Wise) : Prof.Jyoti Gehlot & Prof. Bhawna Saluja

| WEEK  | DATE               | TOPICS  |
|---|--------------------|---|
| 1   | January<br>(1-6)   | Hawan Ceremony                                  |
|   |                    |   |
|   |                    |   |
|   |                    | Discussion Of Syllabus                          |
|   |                    | Introduction of Insurance                       |
|   |                    | Life and General insurance                      |
| <b>SUNDAY - 07.01.2024</b>                                    |                    |   |
| 2   | January<br>(8-13)  | insurance as a social security tool             |
|   |                    | Continue  |
|   |                    | Continue  |
|   |                    | principles and practice of life insurance       |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>SUNDAY - 14.01.2024</b>                                    |                    |   |
| 3   | January<br>(15-16) | Continue  |
|   |                    | parties to the contract,their duties and rights |
|   | January<br>(18-20) | Continue  |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI</b> |                    |   |
| <b>SUNDAY - 21.01.2024</b>                                    |                    |   |
| 4   | January<br>(22-25) | conditions and terms of policy                  |
|   |                    | Continue  |
|   | January<br>(27)    | Continue  |
|   |                    | Continue  |
|   |                    | Presentation by students                        |
| <b>HOLIDAY - 26.01.2024 - REPUBLIC DAY</b>                    |                    |   |
| <b>SUNDAY - 28.01.2024</b>                                    |                    |   |
| 5   | January<br>(29-31) | introduction of fire Insurance                  |
|   |                    | Continue  |
|   | February<br>(1-3)  | Continue  |
|   |                    | Continue  |
|   |                    | Presentation by students                        |
| <b>SUNDAY - 04.02.2024</b>                                    |                    |   |

|   |                     |  |
|---|---------------------|--|
| 6   | February<br>(5-10)  | introduction of marine insurance             |
|   |                     | Continue                                     |
|   |                     | Continue                                     |
|   |                     | Continue                                     |
|   |                     | Presentation by students                     |
| <b>SUNDAY - 11.02.2024</b>  |                     |  |
| 7   | February<br>(12-13) | Assignments of policy warranties             |
|   | February<br>(15-17) | Continue                                     |
|   |                     | Continue                                     |
|   |                     | Continue                                     |
| <b>HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI</b> |                     |  |
| <b>SUNDAY - 18.02.2024</b>  |                     |  |
| 8   | February<br>(19-24) | Presentation by students                     |
|   |                     | Doubts Discussion                            |
|   |                     | Doubts Discussion                            |
|   |                     | Introduction of accident and motor insurance |
|   |                     | Continue                                     |
| Continue  |                     |  |
| <b>SUNDAY - 25.02.2024</b>  |                     |  |
| 9   | February<br>(26-29) | Continue                                     |
|   | March<br>(1-2)      | Continue                                     |
|   |                     | Continue                                     |
|   |                     | Continue                                     |
|   |                     | Presentation by students                     |
| Revision  |                     |  |
| <b>SUNDAY - 03.03.2024</b>  |                     |  |
| 10  | March<br>(4-7)      | Revision                                     |
|   | March<br>(9)        | Revision                                     |
|   |                     | Class Test                                   |
|   |                     | Doubts Discussion                            |
|   |                     | Doubts Discussion                            |
| Doubts Discussion   |                     |  |
| <b>HOLIDAY - 08.03.2024 - MAHA SHIVRATRI</b>                      |                     |  |
| <b>SUNDAY - 10.03.2024</b>  |                     |  |
| 11  | March<br>(11-16)    | class activity                               |
|   |                     | class activity                               |
|   |                     | Introduction of insurance intermediaries     |
|   |                     | Continue                                     |
|   |                     | Continue                                     |
| Continue  |                     |  |
| <b>SUNDAY - 17.03.2024</b>  |                     |  |

|  |                  |                          |
|--|------------------|--------------------------|
| 12   | March<br>(18-22) | Assignment -1            |
|  |                  | Continue                 |
|  |                  | Presentation by students |
|  |                  | Revision                 |
|  |                  | Revision                 |
|  |                  | Revision                 |
| <b>HOLI VACATION - 23.03.2024 - 31.03.2024<br/>(SHAHEEDI DIWAS - 23.03.2024)</b> |                  |                          |
| 13   | April<br>(1-6)   | Revision                 |
|  |                  | Revision                 |
|  |                  | Conditional Test-1       |
|  |                  | Doubts Discussion        |
|  |                  | Doubts Discussion        |
|  |                  | Doubts Discussion        |
| <b>SUNDAY - 07.04.2024</b>   |                  |                          |
| 14   | April<br>(8-10)  | Revision                 |
|  |                  | Revision                 |
|  |                  | Revision                 |
|  | April<br>(12-13) | Revision                 |
|  |                  | Assignment -2            |
|  |                  | Doubts Discussion        |
| <b>HOLIDAY - 11.04.2024 - ID-UL-FITR</b>   |                  |                          |
| <b>SUNDAY - 14.04.2024</b>   |                  |                          |
| 15   | April<br>(15-16) | Doubts Discussion        |
|  |                  | Doubts Discussion        |
|  | April<br>(18-20) | Revision                 |
|  |                  | Revision                 |
|  |                  | Revision                 |
|  |                  | Revision                 |
| <b>HOLIDAY - 17.04.2024 - RAM NAVMI</b>  |                  |                          |
| <b>SUNDAY - 21.04.2024</b>   |                  |                          |
| 16   | April<br>(22-27) | Revision                 |
|  |                  | Revision                 |
|  |                  | Doubts Discussion        |
|  |                  | Doubts Discussion        |
|  |                  | Revision                 |
|  |                  | Revision                 |
| <b>SUNDAY - 28.04.2024</b>   |                  |                          |
| 17   | April<br>(29-30) | Doubts Discussion        |
|  |                  | Doubts Discussion        |
|  |                  | Revision                 |
|  |                  | Revision                 |
| <b>University Examinations w.e.f. 01.05.2024</b>                                 |                  |                          |

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

UG ( VI - Semester)

Name of the Paper:- Human Resource Management

Class: B.COM Final

Name of the Teacher :-Prof.Ruhani Sharma & Prof.Sonia Virmani

| WEEK  | DATE               | TOPICS                                |
|---|--------------------|---------------------------------------|
| 1   | January<br>(1-6)   | Hawan Ceremony                        |
|   |                    |                                       |
|   |                    | Introduction of Syllabus              |
|   |                    | Human Resource Management             |
|   |                    | History and Scope                     |
| <b>SUNDAY - 07.01.2024</b>                                    |                    |                                       |
| 2   | January<br>(8-13)  | Continue                              |
|   |                    | Objectives and functions              |
|   |                    | Continue                              |
|   |                    | Importance                            |
|   |                    | Continue                              |
| <b>SUNDAY - 14.01.2024</b>                                    |                    |                                       |
| 3   | January<br>(15-16) | Meaning, Importance, Objectives       |
|   |                    | Continue                              |
|   | January<br>(18-20) | factors, Problems & Suggestions       |
|   |                    | Continue                              |
|   |                    | Oral Revision                         |
| <b>HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI</b> |                    |                                       |
| <b>SUNDAY - 21.01.2024</b>                                    |                    |                                       |
| 4   | January<br>(22-25) | Process, Methods                      |
|   |                    | Continue                              |
|   | January<br>(27)    | Problems with Job anAnalysis          |
|   |                    | Continue                              |
|   |                    | Job description and job specification |
| <b>HOLIDAY - 26.01.2024 - REPUBLIC DAY</b>                    |                    |                                       |
| <b>SUNDAY - 28.01.2024</b>                                    |                    |                                       |
| 5   | January<br>(29-31) | Continue                              |
|   |                    | Continue                              |
|   | February<br>(1-3)  | Recruitment                           |
|   |                    | Factors and Sources                   |
|   |                    | Continue                              |
| <b>SUNDAY - 04.02.2024</b>                                    |                    |                                       |
| <b>SUNDAY - 04.02.2024</b>                                    |                    |                                       |

|   |                     |  |
|---|---------------------|--|
| 6   | February<br>(5-10)  | Continue                                   |
|   |                     | Selection                                  |
|   |                     | Purpose                                    |
|   |                     | Difference between recruitment & Selection |
|   |                     | Process of Selection                       |
|   |                     | Barrier to effective selection             |
| <b>SUNDAY - 11.02.2024</b>  |                     |  |
| 7   | February<br>(12-13) | Continue                                   |
|   | February<br>(15-17) | Oral discussion                            |
|   |                     | Placement and Induction                    |
|   |                     | Objectives                                 |
|   |                     | Content & Responsibility                   |
| <b>HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI</b> |                     |  |
| <b>SUNDAY - 18.02.2024</b>  |                     |  |
| 8   | February<br>(19-24) | Continue                                   |
|   |                     | Continue                                   |
|   |                     | Continue                                   |
|   |                     | Internal Mobility:-Meaning & need          |
|   |                     | Transfer :-Purpose & types                 |
|   |                     | Continue                                   |
| <b>SUNDAY - 25.02.2024</b>  |                     |  |
| 9   | February<br>(26-29) | Benefits and problems                      |
|   | March<br>(1-2)      | Continue                                   |
|   |                     | Transfer policy                            |
|   |                     | Promotion                                  |
|   |                     | Continue                                   |
|   |                     | Promotion policy                           |
| <b>SUNDAY - 03.03.2024</b>  |                     |  |
| 10  | March<br>(4-7)      | Continue                                   |
|   | March<br>(9)        | Demotion                                   |
|   |                     | Continue                                   |
|   |                     | Demotion policy                            |
|   |                     | Continue                                   |
|   |                     | Continue                                   |
| <b>HOLIDAY - 08.03.2024 - MAHA SHIVRATRI</b>                      |                     |  |
| <b>SUNDAY - 10.03.2024</b>  |                     |  |
| 11  | March<br>(11-16)    | Training                                   |
|   |                     | Continue                                   |
|   |                     | Training and education                     |
|   |                     | Continue                                   |
|   |                     | Training and development                   |
|   |                     | Continue                                   |
| <b>SUNDAY - 17.03.2024</b>  |                     |  |
| 12  | March<br>(18-22)    | ASSIGNMENT -1                              |
|   |                     | Objectives & Importance                    |
|   |                     | Continue                                   |
|   |                     | Continue                                   |
|   |                     | Steps in designing Training                |
|   |                     | Continue                                   |



| <b>HOLI VACATION - 23.03.2024 - 31.03.2024<br/>(SHAHEEDI DIWAS - 23.03.2024)</b> |                          |  |
|--|--------------------------|--|
| <b>13</b>  | <b>April<br/>(1-6)</b>   | Training methods                             |
|  |                          | Continue                                     |
|  |                          | Continue                                     |
|  |                          | Oral revision                                |
|  |                          | Performance appraisal                        |
|  |                          | Continue                                     |
| <b>SUNDAY - 07.04.2024</b>   |                          |  |
| <b>14</b>  | <b>April<br/>(8-10)</b>  | CONDITIONAL TEST                             |
|  |                          | Features and merits of performance appraisal |
|  |                          | Continue                                     |
|  | <b>April<br/>(12-13)</b> | Continue                                     |
|  |                          | Process of Performance appraisal             |
|  |                          | Continue                                     |
| <b>HOLIDAY - 11.04.2024 - ID-UL-FITR</b>   |                          |  |
| <b>SUNDAY - 14.04.2024</b>   |                          |  |
| <b>15</b>  | <b>April<br/>(15-16)</b> | ASSIGNMENT -2                                |
|  |                          | Methods of Performance appraisal             |
|  | <b>April<br/>(18-20)</b> | Continue                                     |
|  |                          | Continue                                     |
|  |                          | Continue                                     |
| <b>HOLIDAY - 17.04.2024 - RAM NAVMI</b>  |                          |  |
| <b>SUNDAY - 21.04.2024</b>   |                          |  |
| <b>16</b>  | <b>April<br/>(22-27)</b> | Revision                                     |
|  |                          | Revision                                     |
|  |                          | Revision                                     |
|  |                          | Revision                                     |
|  |                          | Revision                                     |
|  |                          | Revision                                     |
| <b>SUNDAY - 28.04.2024</b>   |                          |  |
| <b>17</b>  | <b>April<br/>(29-30)</b> | Revision                                     |
|  |                          | Revision                                     |
|  |                          | Revision                                     |
|  |                          | Revision                                     |
| <b>University Examinations w.e.f. 01.05.2024</b>                                 |                          |  |

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

UG ( VI - Semester)

Name of the Paper:- Income Tax-II

Class: B.COM III

Name of the Teachers (Section Wise) : Prof.Ajaypal Singh & Prof.Ruchika Batra

| WEEK  | DATE                                     | TOPICS  |
|---|--|---|
| 1   | January<br>(1-6)                         | Hawan Ceremony  |
|   |  |   |
|   |  |   |
|   |  | Discussion Of Syllabus  |
|   |  | Deductions Regarding Payments:-Sec.80C,80CCC,80CCD<br>Contd.      |
| <b>SUNDAY - 07.01.2024</b>                                    |  |   |
| 2   | January<br>(8-13)                        | Sec.80CCE,80CCG,80D,80DD,80DDB,80EE & 80G<br>Contd.               |
|   |  | Sec.80GG,80GGA,80GGB & 80GGC<br>Contd.                            |
|   |  | Deductions Regarding Incomes:-Sec.80IA,80IAB,80IAC,80IB<br>Contd. |
|   |  |   |
|   |  |   |
| <b>SUNDAY - 14.01.2024</b>                                    |  |   |
| 3   | January<br>(15-16)<br>January<br>(18-20) | Sec.80IBA,80IC,80ID,80IE,80JJA,80JJAA,80LA & 80QQB<br>Contd.      |
|   |  | Sec.80RRB,80TTA & 80U<br>Contd.                                   |
|   |  | Rules Regarding Total Income Of Individuals & Numericals          |
|   |  |   |
|   |  |   |
| <b>HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI</b> |  |   |
| <b>SUNDAY - 21.01.2024</b>                                    |  |   |
| 4   | January<br>(22-25)<br>January<br>(27)    | Numerical Questions   |
|   |  | Numerical Questions   |
|   |  | Problems Of Numerical Questions                                   |
|   |  | Provisions Regarding Tax Liability Of Individuals                 |
|   |  | Numerical Questions   |
| <b>HOLIDAY - 26.01.2024 - REPUBLIC DAY</b>                    |  |   |
| <b>SUNDAY - 28.01.2024</b>                                    |  |   |
| 5   | January<br>(29-31)<br>February<br>(1-3)  | Numerical Questions   |
|   |  | Problems Of Numerical Questions                                   |
|   |  | Problems Of Numerical Questions                                   |
|   |  | Provisions Regarding Tax Liability Of HUF                         |
|   |  | Numerical Questions   |
|   |  | Numerical Questions   |
| <b>SUNDAY - 04.02.2024</b>                                    |  |   |

|   |                                       |   |
|---|---------------------------------------|---|
| 6   | February<br>(5-10)                    | Problems Of Numerical Questions                             |
|   |                                       | Provisions Regarding Assessment Of Firms                    |
|   |                                       | Numerical Questions   |
|   |                                       | Numerical Questions   |
|   |                                       | Assignment 1st-Deductions Regarding Payments & Incomes      |
|   |                                       | Problems Of Numerical Questions                             |
| <b>SUNDAY - 11.02.2024</b>  |                                       |   |
| 7   | February<br>(12-13)                   | Problems Of Numerical Questions                             |
|   | February<br>(15-17)                   | Provisions Regarding AOP/BOI With Numerical Questions       |
|   |                                       | Numerical Questions   |
|   |                                       | Problems Of Numerical Questions                             |
|   |                                       | Problems Of Numerical Questions                             |
| <b>HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI</b> |                                       |   |
| <b>SUNDAY - 18.02.2024</b>  |                                       |   |
| 8   | February<br>(19-24)                   | Rights Of CBDT and Commissioner                             |
|   |                                       | Rights Of Joint Commissioner and AO                         |
|   |                                       | Oral Test Of Different Income Tax Authorities               |
|   |                                       | Voluntary & Compulsory Return Of Income                     |
|   |                                       | Revision Of Return Of Income                                |
|   |                                       | Provisions Regarding Filing Of Return Of Income & PAN       |
| <b>SUNDAY - 25.02.2024</b>  |                                       |   |
| 9   | February<br>(26-29)<br>March<br>(1-2) | Assessment & Types Of Assessment, Rectification Of Mistakes |
|   |                                       | Oral Test Of Types Of Assessment                            |
|   |                                       | Provisions Regarding TDS                                    |
|   |                                       | Provisions Regarding TCS                                    |
|   |                                       | Oral Test Of TDS & TCS                                      |
|   |                                       | Conditional Test -- Assessment Of Firms                     |
| <b>SUNDAY - 03.03.2024</b>  |                                       |   |
| 10  | March<br>(4-7)<br>March<br>(9)        | Meaning & Computation Of Advance Tax                        |
|   |                                       | Numerical Questions   |
|   |                                       | Numerical Questions   |
|   |                                       | Provisions Regarding Interest                               |
|   |                                       | Group Discussion Regarding Advance Payment Of Tax           |
|   |                                       | Meaning & Provision Of Recovery                             |
| <b>HOLIDAY - 08.03.2024 - MAHA SHIVRATRI</b>                      |                                       |   |
| <b>SUNDAY - 10.03.2024</b>  |                                       |   |
| 11  | March<br>(11-16)                      | Meaning & Provision Of Refund                               |
|   |                                       | Oral Test Of Recovery & Refund Of Tax                       |
|   |                                       | Appeals To Commissioner & Appellate Tribunal                |
|   |                                       | Contd.  |
|   |                                       | Appeals To High Court & Supreme Court                       |
|   |                                       | Revision Of Appeals   |
| <b>SUNDAY - 17.03.2024</b>  |                                       |   |

|  |                  |   |
|--|------------------|---|
| 12   | March<br>(18-22) | Meaning, Principles & Items Of Penalties                    |
|  |                  | Contd.  |
|  |                  | Rights Of Commissioner Regarding Penalties                  |
|  |                  | Contd.  |
|  |                  | Oral Test Of Penalties                                      |
|  |                  | Assignment 2nd-Types Of Assessment & Advance Payment Of Tax |
| <b>HOLI VACATION - 23.03.2024 - 31.03.2024<br/>(SHAHEEDI DIWAS - 23.03.2024)</b> |                  |   |
| 13   | April<br>(1-6)   | Provisions Regarding Offences & Prosecution                 |
|  |                  | Contd.  |
|  |                  | Oral Test Of Offences & Prosecution                         |
|  |                  | Meaning, Types & Provisions Regarding Companies             |
|  |                  | Numerical Questions   |
|  |                  | Numerical Questions   |
| <b>SUNDAY - 07.04.2024</b>   |                  |   |
| 14   | April<br>(8-10)  | Numerical Questions   |
|  |                  | Numerical Questions   |
|  |                  | Numerical Questions   |
|  | April<br>(12-13) | Numerical Questions   |
|  |                  | Problems Of Numerical Questions                             |
|  |                  | Problems Of Numerical Questions                             |
| <b>HOLIDAY - 11.04.2024 - ID-UL-FITR</b>   |                  |   |
| <b>SUNDAY - 14.04.2024</b>   |                  |   |
| 15   | April<br>(15-16) | Problems Of Numerical Questions                             |
|  |                  | Problems Of Numerical Questions                             |
|  | April<br>(18-20) | Problems Of Numerical Questions                             |
|  |                  | Revision  |
|  |                  | Revision  |
| <b>HOLIDAY - 17.04.2024 - RAM NAVMI</b>  |                  |   |
| <b>SUNDAY - 21.04.2024</b>   |                  |   |
| 16   | April<br>(22-27) | Meaning & Introduction To DTC                               |
|  |                  | Oral Test Of DTC  |
|  |                  | Revision  |
|  |                  | Revision  |
|  |                  | Revision  |
|  |                  | Revision  |
| <b>SUNDAY - 28.04.2024</b>   |                  |   |
| 17   | April<br>(29-30) | Revision  |
|  |                  | Revision  |
|  |                  | Revision  |
|  |                  | Revision  |
| <b>University Examinations w.e.f. 01.05.2024</b>                                 |                  |   |

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

UG ( VI Semester)

Name of the Paper:- Management Accounting      Class: B.COM Final

Name of the Teachers (Section Wise) : Dr. Sunit Sharma & Prof. Jagriti Rani

| WEEK  | DATE               | TOPICS  |
|---|--------------------|---|
| 1   | January<br>(1-6)   | Hawan Ceremony  |
|   |                    | Discussion of Syllabus  |
|   |                    | Management accounting ; Concept   |
|   |                    | Techniques of M.A   |
|   |                    | Continue  |
|   |                    | Scope of M.A  |
| <b>SUNDAY - 07.01.2024</b>                                    |                    |   |
| 2   | January<br>(8-13)  | Significance of Management accounting                                       |
|   |                    | Continue  |
|   |                    | Continue  |
|   |                    | Difference b/w financial accounting, Management accounting, Cost accounting |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>SUNDAY - 14.01.2024</b>                                    |                    |   |
| 3   | January<br>(15-16) | Continue  |
|   |                    | <b>Analysis of Comparative Statement</b>                                    |
|   | January<br>(18-20) | Continue  |
|   |                    | <b>SHRI GURU GOBIND SINGH JI JAYANTI</b>                                    |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI</b> |                    |   |
| <b>SUNDAY - 21.01.2024</b>                                    |                    |   |
| 4   | January<br>(22-25) | <b>Common size statement</b>  |
|   |                    | Continue  |
|   | January<br>(27)    | Continue  |
|   |                    | Continue  |
|   |                    | <b>Trend analysis</b>   |
| <b>HOLIDAY - 26.01.2024 - REPUBLIC DAY</b>                    |                    |   |
| <b>SUNDAY - 28.01.2024</b>                                    |                    |   |
| 5   | January<br>(29-31) | Continue  |
|   |                    | Continue  |
|   |                    | Problem solving day   |
|   | February<br>(1-3)  | <b>Cash Flow Statement</b>  |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>SUNDAY - 04.02.2024</b>                                    |                    |   |

|   |                     |                                       |
|---|---------------------|---------------------------------------|
| 6   | February<br>(5-10)  | Continue                              |
|   |                     | continue                              |
|   |                     | Revision                              |
|   |                     | Problem solving day                   |
|   |                     | <b>Fund Flow statement</b>            |
| Continue  |                     |                                       |
| <b>SUNDAY - 11.02.2024</b>  |                     |                                       |
| 7   | February<br>(12-13) | Continue                              |
|   |                     | Continue                              |
|   | February<br>(15-17) | Continue                              |
|   |                     | Revision                              |
|   |                     | Problem Solving day                   |
| <b>HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI</b> |                     |                                       |
| <b>SUNDAY - 18.02.2024</b>  |                     |                                       |
| 8   | February<br>(19-24) | <b>Ratio Analysis</b>                 |
|   |                     | Continue                              |
|   |                     | Continue                              |
|   |                     | Liquidity Ratio                       |
|   |                     | Continue                              |
| Continue  |                     |                                       |
| <b>SUNDAY - 25.02.2024</b>  |                     |                                       |
| 9   | February<br>(26-29) | Solvency Ratio                        |
|   |                     | Continue                              |
|   | March<br>(1-2)      | Profitability Ratio                   |
|   |                     | Continue                              |
|   |                     | Turnover Ratio                        |
| Continue  |                     |                                       |
| <b>SUNDAY - 03.03.2024</b>  |                     |                                       |
| 10  | March<br>(4-7)      | Continue                              |
|   |                     | Revision                              |
|   | March<br>(9)        | Problem solving day                   |
|   |                     | <b>Aborption v/s Variable Costing</b> |
|   |                     | Features and Income Determination     |
| Continue  |                     |                                       |
| <b>HOLIDAY - 08.03.2024 - MAHA SHIVRATRI</b>                      |                     |                                       |
| <b>SUNDAY - 10.03.2024</b>  |                     |                                       |
| 11  | March<br>(11-16)    | <b>Cost Volume Profit Analysis</b>    |
|   |                     | Continue                              |
|   |                     | Continue                              |
|   |                     | Revision                              |
|   |                     | <b>Break even point -Introduction</b> |
| Contribution  |                     |                                       |
| <b>SUNDAY - 17.03.2024</b>  |                     |                                       |

|  |                  |  |
|--|------------------|--|
| 12   | March<br>(18-22) | Continue                                 |
|  |                  | P/V ratio                                |
|  |                  | continue                                 |
|  |                  | Break Even Point                         |
|  |                  | Continue                                 |
|  |                  | <b>Assignment - 1</b>                    |
| <b>HOLI VACATION - 23.03.2024 - 31.03.2024<br/>(SHAHEEDI DIWAS - 23.03.2024)</b> |                  |  |
| 13   | April<br>(1-6)   | Margin of safety                         |
|  |                  | Continue                                 |
|  |                  | Angle of incidence                       |
|  |                  | Determination of cost indifference point |
|  |                  | <b>Budgeting and Budgetary Control</b>   |
|  |                  | Need                                     |
| <b>SUNDAY - 07.04.2024</b>   |                  |  |
| 14   | April<br>(8-10)  | <b>Conditional Test</b>                  |
|  |                  | Methods                                  |
|  |                  | Types of Budget                          |
|  | April<br>(12-13) | Essentials of budgetary control system   |
|  |                  | Revision                                 |
|  |                  | Revision                                 |
| <b>HOLIDAY - 11.04.2024 - ID-UL-FITR</b>   |                  |  |
| <b>SUNDAY - 14.04.2024</b>   |                  |  |
| 15   | April<br>(15-16) | <b>Assignment-2</b>                      |
|  |                  | <b>Management Information system</b>     |
|  | April<br>(18-20) | Continue                                 |
|  |                  | <b>Management Reporting</b>              |
|  |                  | Needs                                    |
| <b>HOLIDAY - 17.04.2024 - RAM NAVMI</b>  |                  |  |
| <b>SUNDAY - 21.04.2024</b>   |                  |  |
| 16   | April<br>(22-27) | Types of reports                         |
|  |                  | Practical Problems                       |
|  |                  | Revision of Cash flow statement          |
|  |                  | Revision day                             |
|  |                  | Revision of Fund flow statement          |
|  |                  | Revision day                             |
| <b>SUNDAY - 28.04.2024</b>   |                  |  |
| 17   | April<br>(29-30) | Revision of Break even point             |
|  |                  | Revision of Management Reporting         |
|  |                  | Revision of M.I.S                        |
|  |                  | Discussion about past papers             |
| <b>University Examinations w.e.f. 01.05.2024</b>                                 |                  |  |

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2023-24 (01.01.2024 to 30.04.2024)

Weekly Lesson Plan (Even Semester)

UG ( VI - Semester)

Name of the Paper:- Retail Management

Class:- B.COM Final

Name of the Teachers (Section Wise) : Prof.Ritika & Prof. Pooja Dudeja

| WEEK  | DATE               | TOPICS  |
|---|--------------------|---|
| 1   | January<br>(1-6)   | Hawan Ceremony                                      |
|   |                    |   |
|   |                    |   |
|   |                    | Introduction to syllabus                            |
|   |                    | Introduction to Retailing                           |
|   |                    | Continue  |
| <b>SUNDAY - 07.01.2024</b>                                    |                    |   |
| 2   | January<br>(8-13)  | Continue  |
|   |                    | Continue  |
|   |                    | Revision  |
|   |                    | Theories and Models in Retail                       |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>SUNDAY - 14.01.2024</b>                                    |                    |   |
| 3   | January<br>(15-16) | Continue  |
|   |                    | Oral test   |
|   |                    | Retail Strategic planning and Operations Management |
|   | January<br>(18-20) | Continue  |
|   |                    | Continue  |
|   |                    | Continue  |
| <b>HOLIDAY - 17.01.2024-SHRI GURU GOBIND SINGH JI JAYANTI</b> |                    |   |
| <b>SUNDAY - 21.01.2024</b>                                    |                    |   |
| 4   | January<br>(22-25) | Revision  |
|   |                    | primary Retailing Strategies                        |
|   |                    | Continue  |
|   | January<br>(27)    | Continue  |
|   |                    | Continue  |
| <b>HOLIDAY - 26.01.2024 - REPUBLIC DAY</b>                    |                    |   |
| <b>SUNDAY - 28.01.2024</b>                                    |                    |   |
| 5   | January<br>(29-31) | Class test  |
|   |                    | Merchandise planning and Retail Communication       |
|   |                    | Continue  |
|   | February<br>(1-3)  | Continue  |
|   |                    | Continue  |
|   |                    | Group discussion                                    |
| <b>SUNDAY - 04.02.2024</b>                                    |                    |   |



|   |                     |  |
|---|---------------------|--|
| 6   | February<br>(5-10)  | Security Issues in Retailing                       |
|   |                     | Continue   |
|   |                     | Continue   |
|   |                     | Oral test  |
|   |                     | Stores Design                                      |
|   |                     | Continue   |
| <b>SUNDAY - 11.02.2024</b>  |                     |  |
| 7   | February<br>(12-13) | Continue   |
|   | February<br>(15-17) | Revision   |
|   |                     | Continue   |
|   |                     | Store layout                                       |
|   |                     | Continue   |
| <b>HOLIDAY 14.02.2024 - BASANT PANCHMI/SIR CHHOTU RAM JAYANTI</b> |                     |  |
| <b>SUNDAY - 18.02.2024</b>  |                     |  |
| 8   | February<br>(19-24) | Continue   |
|   |                     | Class test   |
|   |                     | Organisational structure in retail Institution     |
|   |                     | Continue   |
|   |                     | Continue   |
|   |                     | Continue   |
| <b>SUNDAY - 25.02.2024</b>  |                     |  |
| 9   | February<br>(26-29) | Continue   |
|   | March<br>(1-2)      | Revision   |
|   |                     | CONDITIONAL TEST                                   |
|   |                     | Application of Information technology in Retailing |
|   |                     | Continue   |
|   |                     | Continue   |
| <b>SUNDAY - 03.03.2024</b>  |                     |  |
| 10  | March<br>(4-7)      | Continue   |
|   | March<br>(9)        | Continue   |
|   |                     | Continue   |
|   |                     | Revision   |
|   |                     | Foreign Direct Investment in Retail                |
|   |                     | Continue   |
| <b>HOLIDAY - 08.03.2024 - MAHA SHIVRATRI</b>                      |                     |  |
| <b>SUNDAY - 10.03.2024</b>  |                     |  |
| 11  | March<br>(11-16)    | Continue   |
|   |                     | Continue   |
|   |                     | Continue   |
|   |                     | Discussion about Queries                           |
|   |                     | ASSIGNMENT-1                                       |
|   |                     | Energy Management                                  |
| <b>SUNDAY - 17.03.2024</b>  |                     |  |

|  |                  |                                 |
|--|------------------|---------------------------------|
| 12   | March<br>(18-22) | Continue                        |
|  |                  | Continue                        |
|  |                  | Continue                        |
|  |                  | Continue                        |
|  |                  | Class presentation              |
|  |                  | Class presentation              |
| <b>HOLI VACATION - 23.03.2024 - 31.03.2024<br/>(SHAHEEDI DIWAS - 23.03.2024)</b> |                  |                                 |
| 13   | April<br>(1-6)   | CONDITIONAL TEST                |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
| <b>SUNDAY - 07.04.2024</b>   |                  |                                 |
| 14   | April<br>(8-10)  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  | April<br>(12-13) | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
| <b>HOLIDAY - 11.04.2024 - ID-UL-FITR</b>   |                  |                                 |
| <b>SUNDAY - 14.04.2024</b>   |                  |                                 |
| 15   | April<br>(15-16) | ASSIGNMENT-2                    |
|  |                  | Revision                        |
|  | April<br>(18-20) | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
| <b>HOLIDAY - 17.04.2024 - RAM NAVMI</b>  |                  |                                 |
| <b>SUNDAY - 21.04.2024</b>   |                  |                                 |
| 16   | April<br>(22-27) | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
|  |                  | Revision                        |
| <b>SUNDAY - 28.04.2024</b>   |                  |                                 |
| 17   | April<br>(29-30) | Revision                        |
|  |                  | Revision                        |
|  |                  | Discuss Previous Year Questions |
|  |                  | Discuss Previous Year Questions |
| <b>University Examinations w.e.f. 01.05.2024</b>                                 |                  |                                 |