I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

Class: M.Com (P)

Weekly Lesson Plan (Odd Semester)

PG (I - Semester)

Name of the Paper:- Accounting For Managerial Decisions

Name of the Teachers (Section Wise): Prof.Ruchika Batra

MEEL	DATE	TOPICS
WEEK	DATE	TOPICS
1	August	
	(5)	
		SUNDAY - 06.08.2023
2	August (7-12)	
		CUINDAW 12 00 2022
		SUNDAY - 13.08.2023
3	August	
3	(14-19)	
		HOLIDAY - 15.08.2023 - INDEPENDENCE DAY
		SUNDAY - 20.08.2023
		50NDA1 - 20.00.2025
	August	Introduction About Syllabus
4	(21-26)	Nature & Scope Of Management accounting
	(== ==)	Contd.
		Contd.
		SUNDAY - 27.08.2023
		Contd.
	August	Management Information System And Reporting
5	(28-29, 31)	Contd.
	September (1-2)	Contd.
	(1-2)	Contd.
		HOLIDAY - 30.08.2023 - RAKSHABANDHAN
		SUNDAY - 03.09.2023
		Responsibility Accounting & Performance Measurement
	September	Contd.
6	(4-5, 7-9)	Contd.
		Contd.
		Budgeting & Budgetary Control
		HOLIDAY - 06.09.2023 - JANAMASHTMI
		SUNDAY - 10.09.2023
		Contd.
	September	Contd.
7	-	Contd.
	(11-16)	Standard Costing & Varianc Analysis
		Contd. Contd.
		SUNDAY - 17.09.2023
		Contd.
	Comton-L	Absorption & Marginal Costing
8	September (18-22)	Contd. Contd.
		Contd.
		Contd.
		Conta.

	HOLIDAY 2	23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY SUNDAY - 24.09.2023
		Marginal Costing & Break Even Analysis
	C4	Contd.
9	September (25, 20)	Contd.
	(25-30)	Contd.
		Contd.
		Contd.
		SUNDAY - 01.10.2023
		HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI
		Presentation By Students
4.0	October	Presentation By Students
10	(3-7)	Presentation By Students
	, ,	Presentation By Students
		Conditional First
	T	SUNDAY - 08.10.2023
		Managerial Applications Of Marginal Costing
		Contd.
11	October	Contd.
	(9-14)	Contd.
		Contd.
		Contd.
	SI	UNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)
		Contemporary Issues in Management Accounting-I
		Contd.
12	October	Contd.
12	(16-21)	Contd.
		Contd.
		Contd.
	_	SUNDAY - 22.10.2023
		Presentation By Students
		Presentation By Students
13	October	Presentation By Students
	(23, 25-27)	Presentation By Students
		Presentation By Students
		Presentation By Students
		HOLIDAY - 24.10.2023 DUSSEHRA
		HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI
	<u> </u>	SUNDAY -29.10.2023
	October	Contemporary Issues In Management Accounting-II
	(30-31)	Contd.
14	November	Contd.
	(2-4)	Contd.
	(= -)	Contd.
		HOLIDAY 01.11.2023 - HARYANA DAY
		Conditional Second
15	November	Contemporary Issues In Management Accounting-III
10	(6-9)	Contd.
	(0 /)	Contd.
		Diwali Break - 10.11.2023 to 16.11.2023
16	November	Contd.
10	(17-18)	Contd.
		SUNDAY - 19.11.2023
		Revision & Presentations
	November	Revision & Presentations
17	(20-24)	Revision & Presentations
	(20-24)	Revision & Presentations
		Revision & Presentations
		25.11.2023 - Examinations

I.B. (PG) COLLEGE, PANIPAT LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (1st Semester)

Name of the Paper:-Business Environment

Class:M.Com Previous

Name of the Teachers (Section Wise): Prof. Karuna Sachdeva

		TO TY CG
WEEK	DATE	TOPICS
1	August	
	(5)	
		SUNDAY - 06.08.2023
2	August (7-12)	
_		
	T	SUNDAY - 13.08.2023
_	August	
3	(14-19)	
	,	
		WOLVE AV 45 00 4044 WINDERSTRUKTURE DAV
		HOLIDAY - 15.08.2023 - INDEPENDENCE DAY
		SUNDAY - 20.08.2023
	Amanat	Discussion About Cullabus
4	August (21-26)	Discussion About Syllabus Business Environment:Nature And Importance
	(21-20)	Continued
		Continued
		SUNDAY - 27.08.2023
		Interaction Matrix Of Different Environment Factors
	August	Continued
5	(28-29, 31)	Continued
	September (1-2)	Environmental Scanning
		Continued
		HOLIDAY - 30.08.2023 - RAKSHABANDHAN
		SUNDAY - 03.09.2023
		Continued
	September (4-5, 7-9)	Economic Planning In India:Objectives, Strategies And Problems
6		Continued
		Continued
		Privatisation
		HOLIDAY - 06.09.2023 - JANAMASHTMI
		SUNDAY - 10.09.2023
		Globalisation
	_	Continued
7	September	Continued
	(11-16)	Disinvestment In Plublic Sector Units
		Continued
		Business Ethics
		SUNDAY - 17.09.2023
		Continued
	g , ,	Continued
8	September (18-22)	Corporate Governance
		Continued
		Continued
<u> </u>		Social Responsibility Of Business

	HOLIDAY 2	3.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
	1	SUNDAY - 24.09.2023
		Continued
		Continued
	September	Conditional Test Ist On Business Environment:Nature And Importance; Interaction Matrix Of Different
9	(25-30)	Environment Factors
		Continued Continued
		Fiscal Policy
		SUNDAY - 01.10.2023
		HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI
		Continued
	October	Monetary Policy
10	(3-7)	Continued
	(6.7)	Continued
		Presentations CVINDAY, 99 10 2022
		SUNDAY - 08.10.2023 Industrial Policy
		Continued
	October	Continued
11	(9-14)	Continued
	, ,	Industrial Licensing Policy
		Presentation
	SU	UNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)
		Industrial Licensing Policy (Continued)
	0.41	Continued
12	October	EXIM Policy
	(16-21)	Continued Continued
		Presentation
		SUNDAY - 22.10.2023
	T	Industrial Sickness
		Continued
13	October	Continued
13	(23, 25-27)	Conditional Test IInd On Fiscal Policy And Monetary Policy
		Development And Protection Of Small Scale Industry
		Presentation AVAILABLE AND AVA
		HOLIDAY - 24.10.2023 DUSSEHRA
		SUNDAY -29.10.2023
		Development And Protection Of Small Scale Industry(Continued)
	October	Continued
14	(30-31) November	The Environment (Protection) Act
	(2-4)	Continued
	(2-4)	Continued And Presentation
	T	HOLIDAY 01.11.2023 - HARYANA DAY
		Consumer Protection Act
15	November	Continued Competition Act
	(6-9)	Competition Act Continued
	!	Diwali Break - 10.11.2023 to 16.11.2023
16	November	Foreign Exchange Management Act
16	(17-18)	Continued
		SUNDAY - 19.11.2023
		Continued
	November	Right To Information Act
17	(20-24)	Continued
		Continued
		Revision 25.11.2023 - Examinations
		23.11.2023 - Examinations

I.B. (PG) COLLEGE, PANIPAT LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (I Semester)

Name of the Paper:- Company Law

Class:M.com (Previous)

Name of the Teachers (Section Wise): Vanita Rehani

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WEEK	DATE	TOPICS
1	August	
	(5)	
		SUNDAY - 06.08.2023
2	August (7-12)	
		OUTS DAY 12 00 2022
	1	SUNDAY - 13.08.2023
3	August	
3	(14-19)	
	1	HOLIDAY - 15.08.2023 - INDEPENDENCE DAY
		SUNDAY - 20.08.2023
	August	Company Law- History and Administration
4	(21-26)	Continued
		Continued
		Company Law: Meaning and Characteristics
		SUNDAY - 27.08.2023
	August	Continued
	(28-29, 31)	Continued
5	(28-29, 31) September (1-2)	Types of Companies
		Continued
	(1-2)	Continued
		HOLIDAY - 30.08.2023 - RAKSHABANDHAN
	ı	SUNDAY - 03.09.2023
	September	Continued
		Private Company:Concept
6	(4-5, 7-9)	Continued Promotion and Incorporation of Companies
		Continued
		HOLIDAY - 06.09.2023 - JANAMASHTMI
		SUNDAY - 10.09.2023
		Continued
		Memorandum of Association:Clauses
_	September	Continued
7	(11-16)	Procedure for Alteration
		Article of Association
		Adoption of Table -A
		SUNDAY - 17.09.2023
		Doctrine of Indoor Management
		Doctrine of Ultra vires
8	September	Prospectus:Powers of SEBI
8	(18-22)	Contents of Prospectus
		Liablity for Misleading Statements
		Share Capital: Provision regarding issue

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY SUNDAY - 24.09,2023			
		Allotment of Shares	
9		Transfer of shares	
	September	Continued	
	(25-30)	Buy back of Shares	
	(23-30)	Surrender and Lien	
		Continued +Revision	
		SUNDAY - 01.10.2023	
		HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI	
	T	Membership:Concept + Presentation	
		Cont. + Presentation	
10	October	Borrowing Powers	
10	(3-7)	Cont. + Presentation	
		Mortgages	
	<u> </u>	SUNDAY - 08.10.2023	
		Charges	
		Conditional Test-1	
	October	Directors: Meaning	
11	(9-14)	Appointment of Director	
	()-14)	Continued	
		Power and Legal Position	
	•	UNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)	
	s	Continued	
		Continued	
	October	Continued +Revision	
12	(16-21)	Conditional Test-2	
	(10-21)	Compant Meetings : Meaning	
		Kinds of Meeting	
		SUNDAY - 22.10.2023	
		Continued	
	October	Continued Continued +Revision	
13		Continued	
13	October (23, 25-27)	Continued Continued +Revision Reconstruction and Amalgamation	
13		Continued Continued +Revision Reconstruction and Amalgamation Continued	
13		Continued Continued +Revision Reconstruction and Amalgamation Continued Continued	
13		Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision	
13		Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023	
13	(23, 25-27)	Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement	
13	(23, 25-27) October	Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued	
13	(23, 25-27) October (30-31)	Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued	
	(23, 25-27) October (30-31) November	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Continued	
	(23, 25-27) October (30-31)	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Continued Winding up of companies	
	(23, 25-27) October (30-31) November	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY	
	(23, 25-27) October (30-31) November	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued	
14	October (30-31) November (2-4)	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Continued Continued	
	(23, 25-27) October (30-31) November (2-4)	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Continued Continued Continued Continued	
14	October (30-31) November (2-4)	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Revision+Presentation	
14	October (30-31) November (2-4) November (6-9)	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued	
14	(23, 25-27) October (30-31) November (2-4) November (6-9)	Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued Continued HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Revision+Presentation Diwali Break - 10.11.2023 to 16.11.2023 Revision+Presentation	
14	October (30-31) November (2-4) November (6-9)	Continued Continued Reconstruction and Amalgamation Continued Continued Continued Continued Continued HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Continued Continued Continued Continued Revision+Presentation Revision+Presentation Revision+Presentation	
14	(23, 25-27) October (30-31) November (2-4) November (6-9)	Continued Continued Reconstruction and Amalgamation Continued Continued Continued Continued Continued HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Continued Continued Continued Revision+Presentation Diwali Break - 10.11.2023 to 16.11.2023 Revision+Presentation Revision+Presentation SUNDAY - 19.11.2023	
14	(23, 25-27) October (30-31) November (2-4) November (6-9)	Continued Continued Reconstruction and Amalgamation Continued Continued Continued Continued Continued HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Continued Continued Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation	
15	(23, 25-27) October (30-31) November (2-4) November (6-9)	Continued Continued Reconstruction and Amalgamation Continued Continued Continued Continued Continued HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation Revision+Presentation	
14	October (30-31) November (2-4) November (6-9) November (17-18)	Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Revision+Presentation	
15	October (30-31) November (2-4) November (6-9) November (17-18)	Continued Continued Reconstruction and Amalgamation Continued Continued Continued Continued Continued HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY - 29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Revision+Presentation	
15	October (30-31) November (2-4) November (6-9) November (17-18)	Continued Continued +Revision Reconstruction and Amalgamation Continued Continued Continued Continued +Revision HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023 Prevention of oppression and Mismanagement Continued Continued Continued Winding up of companies HOLIDAY 01.11.2023 - HARYANA DAY Continued Continued Continued Revision+Presentation	

I.B. (PG) COLLEGE, PANIPAT LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

Class: M.Com (P)

Weekly Lesson Plan (Odd Semester)

UG (1st - Semester)

Name of the Paper:- Managerial Economics

Name of the Teachers (Section Wise): Prof. Sukhjinder Singh

Effects of Inflation
Query/ doubt

TOPICS WEEK DATE August 1 **(5)** SUNDAY - 06.08.2023 August 2 (7-12)SUNDAY - 13.08.2023 August 3 (14-19)HOLIDAY - 15.08.2023 - INDEPENDENCE DAY SUNDAY - 20.08.2023 August Syllabus Discussion 4 (21-26)Managerial economics introduction & nature Significance of Managerial economics Continue to Positive eco vs. Normative eco SUNDAY - 27.08.2023 Economics vs. managerial economics August Demand analysis (28-29, 31)5 Law of Demand September Determinants of Demand (1-2) Change in Demand & Quantity demanded HOLIDAY - 30.08.2023 - RAKSHABANDHAN SUNDAY - 03.09.2023 Elasticity of demand Degrees of Price Elasticity September 6 Methods of Price Elasticity (4-5, 7-9)Continue to methods Income elasticity & Cross HOLIDAY - 06.09.2023 - JANAMASHTMI SUNDAY - 10.09.2023 Significance of Elasticity Demand estimation September Demand estimation for durable goods (11-16)Tools & Techniques Continue to Tools & Techniques Demand forecating techniques SUNDAY - 17.09.2023 Inflation- Definition Characteristics & Types September Demand pull inflation 8 (18-22)Cost push inflation

	HOLIDAY 2	23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY	
	110212111	SUNDAY - 24.09.2023	
9		Business Cycle	
		Nature & Phases of Business cycle	
	September	Continue	
	(25-30)	Theories of Business Cycle	
		Continue to theories	
		Conditional Test-I	
		SUNDAY - 01.10.2023	
	T	HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI	
		Presentaions	
10	October	Presentaions	
10	(3-7)	Presentaions	
		Presentaions	
		Presentaions SUNDAY - 08.10,2023	
		Production function short run	
		Production function long run	
	October	Isoquant	
11	(9-14)	Conditional Test-II	
	(> 11)	Cost analysis	
		Short run cost behaviour	
	Si	UNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)	
		Long run cost behaviour	
		Modern cost	
10	October	Continue	
12	(16-21)	Price determination under Perfect Competition	
		Continue	
		Continue	
		SUNDAY - 22.10.2023	
		Price determination under Monoploy	
		Continue	
13	October	Continue	
	(23, 25-27)	Continue	
		Price determination under Monopolistic Competition	
		Continue	
		HOLIDAY - 24.10.2023 DUSSEHRA HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI	
		SUNDAY -29.10.2023	
		Continue	
	October	Price determination under oligopoly	
14	(30-31)	Continue	
1.	November	Continue	
	(2-4)	Continue	
		HOLIDAY 01.11.2023 - HARYANA DAY	
		Revision	
15	Name	Revision	
15	November	Revision	
	(6-9)	Revision	
		Diwali Break - 10.11.2023 to 16.11.2023	
16	November	Revision	
10	(17-18)	Revision	
	1	SUNDAY - 19.11,2023	
		Revision	
	November	Revision	
17	(20-24)	Revision	
		Revision	
		Revision 25.11.2022 F	
25.11.2023 - Examinations			

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

Class: M.Com (P)

SESSION 2023-24 (05.08.2023 to 24.11.2023)

M.COM (PREVIOUS)

PG (I - Semester)

Name of the Paper:- Marketing Management

Name of the Teachers (Section Wise): Prof. Rajesh Bala

*******	D. A. STEE	TONICS
WEEK	DATE	TOPICS
1	August	
_	(5)	
		SUNDAY - 06.08.2023
2	August	
_	(7-12)	
		CYTYP 4 Y 4 4 0 0 4 0 4 0
		SUNDAY - 13.08.2023
	August	
3	(14-19)	
		HOLDAY 15 00 2022 INDEDENDENCE DAY
		HOLIDAY - 15.08.2023 - INDEPENDENCE DAY SUNDAY - 20.08.2023
		SUNDA 1 - 20.08.2025
	August	Discussion Of Syllabus
4	(21-26)	Meaning, Scope and Importance of Marketing
	(21 20)	continue
		continue
		SUNDAY - 27.08.2023
		Evolution of Marketing
	August	Understanding Marketing in New Perspective
5	(28-29, 31)	continue
	September	continue
	(1-2)	continue
		HOLIDAY - 30.08.2023 - RAKSHABANDHAN
		SUNDAY - 03.09.2023
		Managing the Marketing Mix
	September (4-5, 7-9)	Marketing Environment
6		continue
		continue
		Importance, scopeSteps of Marketing Research Process
		HOLIDAY - 06.09.2023 - JANAMASHTMI
		SUNDAY - 10.09.2023
		Understanding Consumer Behaviour
	G 4 1	continue
7	September	continue
	(11-16)	Analysis Business Markets
		continue
		SUNDAY - 17.09.2023
		Customer Relationship Management Concept and Classification of Products
	Sentember	continue
8	September (18-22)	New Product Development
		continue
		Product -Mix and Product Line Strategies
L		110 date 1111 date 110 date Dille Date Green

	HOLIDAY 2	3.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
		SUNDAY - 24.09.2023
		Product Life Cycle Strategies
	September	Branding
9		Packaging
	(25-30)	Labelling and Warranty
		Revision
		Price Determination, Pricing Policies and Strategi
		SUNDAY - 01.10.2023 HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI
		continue
		continue
10	October	Conditional TestOne
	(3-7)	Advertising
		continue
		SUNDAY - 08.10.2023
		continue
		continue
11	October	Sales Promotion
	(9-14)	continue
		continue
	CI	Conditional TestTwo
	80	JNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI) Public Relations
		Publicity
	October	Personal Selling
12	(16-21)	continue
	(10 21)	Revision
		Revision
		SUNDAY - 22.10.2023
		Distribution Logistics and supply Chain Manage
		continue
13	October	Marketing ChannelsRetailing, Wholeselling & Distribution
10	(23, 25-27)	continue
		continue
		Presentation by students
		HOLIDAY - 24.10.2023 DUSSEHRA
		HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI SUNDAY -29.10.2023
		Social, Ethical and Legal Aspects of Marketing
	October	continue
14	(30-31)	continue
	November	Presentation by students
	(2-4)	continue
		HOLIDAY 01.11.2023 - HARYANA DAY
		Marketing and Information Economy,
15	November	continue
	(6-9)	Direct and Online Marketing
		Revision
	Nov	Diwali Break - 10.11.2023 to 16.11.2023
16	November (17-18)	Presentation by students Presentation by students
	(17-10)	SUNDAY - 19.11.2023
		Presentation by students
		Revision
17	November	Revision
	(20-24)	Revision
		Revision
		25.11.2023 - Examinations

I.B. (PG) COLLEGE, PANIPAT LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (First- Sem)

Name of the Paper:- Orgn. behaviour Class: M. com.(P)

Name of the Teachers (Section Wise): Prof. Shikha

1		<u>, </u>
WEEK	DATE	TOPICS
1	August	
1	(5)	
		SUNDAY - 06.08.2023
2	August	
2	(7-12)	
		SUNDAY - 13.08.2023
	August	
3	(14-19)	
	(11.15)	
		HOLIDAY - 15.08.2023 - INDEPENDENCE DAY
		SUNDAY - 20.08.2023
		Syllabus discussion
	August	
4	(21-26)	Introduction to organisational behaviour
	(== ==)	and outside to organism outside
		continue
		continue
		SUNDAY - 27.08.2023
	August	continue
		continue
5	(28-29, 31)	continue
	September (1-2)	continue continue
		Continue
		HOLIDAY - 30.08.2023 - RAKSHABANDHAN
		SUNDAY - 03.09.2023 SUNDAY - 03.09.2023
		Perception
	g	continue
6	September	continue
	(4-5, 7-9)	continue
		continue
		HOLIDAY - 06.09.2023 - JANAMASHTMI
		SUNDAY - 10.09.2023
		continue
		continue
7	September	Presentation
/	(11-16)	Personality
		continue
		continue
		SUNDAY - 17.09.2023
		continue
	September (18-22)	continue
8		continue
	(10-22)	continue
		Revision
		Revision
-		

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY SUNDAY - 24.09.2023				
		First conditional test		
		Learning		
	September	continue		
9	(25-30)	continue		
		continue		
		continue		
		SUNDAY - 01.10.2023		
	T	HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
		continue		
	October	continue		
10	(3-7)	presentation		
	(3-7)	presentation		
		presentation		
		SUNDAY - 08.10.2023		
		Transactional analysis		
		continue		
11	October	continue		
	(9-14)	continue		
		continue		
	G.T.	continue		
	St	JNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI) Presentation		
		presentation		
		Second conditional test		
12	October	becond conditional test		
12	(16-21)	Group dynamics		
		continue		
		continue		
		SUNDAY - 22.10.2023		
		continue		
		continue		
12	October	continue		
13	(23, 25-27)	continue		
		Revision		
		Revision		
	<u> </u>	HOLIDAY - 24.10.2023 DUSSEHRA		
		HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI		
		SUNDAY -29.10.2023		
	October	Presentation		
	(30-31)	Presentation		
14	November	presentation		
	(2-4)	Presentation		
	<u> </u>	presentation HOLIDAY 01 11 2023 HADVANA DAY		
	T	HOLIDAY 01.11.2023 - HARYANA DAY Revision		
		Revision		
15	November	Revision		
	(6-9)	Revision		
		Diwali Break - 10.11.2023 to 16.11.2023		
16	November	Revision		
10	(17-18)	Revision		
	1	SUNDAY - 19.11.2023		
		Revision		
17	November	Revision Revision		
17	(20-24)	Revision Revision		
		Revision Revision		
	1	25.11.2023 - Examinations		
		23.11.2023 - Maninauono		