

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (I - Semester)

Name of the Paper:- Accounting For Managerial Decisions

Class: M.Com (P)

Name of the Teachers (Section Wise) : Prof.Ruchika Batra

WEEK	DATE	TOPICS
1	August (5)	
SUNDAY - 06.08.2023		
2	August (7-12)	
SUNDAY - 13.08.2023		
3	August (14-19)	
HOLIDAY - 15.08.2023 - INDEPENDENCE DAY		
SUNDAY - 20.08.2023		
4	August (21-26)	Introduction About Syllabus Nature & Scope Of Management accounting Contd. Contd.
SUNDAY - 27.08.2023		
5	August (28-29, 31) September (1-2)	Contd. Management Information System And Reporting Contd. Contd. Contd.
HOLIDAY - 30.08.2023 - RAKSHABANDHAN		
SUNDAY - 03.09.2023		
6	September (4-5, 7-9)	Responsibility Accounting & Performance Measurement Contd. Contd. Contd. Budgeting & Budgetary Control
HOLIDAY - 06.09.2023 - JANAMASHTMI		
SUNDAY - 10.09.2023		
7	September (11-16)	Contd. Contd. Contd. Standard Costing & Variance Analysis Contd. Contd.
SUNDAY - 17.09.2023		
8	September (18-22)	Contd. Absorption & Marginal Costing Contd. Contd. Contd.

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY		
SUNDAY - 24.09.2023		
9	September (25-30)	Marginal Costing & Break Even Analysis
		Contd.
		Contd.
		Contd.
		Contd.
SUNDAY - 01.10.2023		
HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
10	October (3-7)	Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
		Conditional First
SUNDAY - 08.10.2023		
11	October (9-14)	Managerial Applications Of Marginal Costing
		Contd.
		Contd.
		Contd.
		Contd.
SUNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)		
12	October (16-21)	Contemporary Issues in Management Accounting-I
		Contd.
		Contd.
		Contd.
		Contd.
SUNDAY - 22.10.2023		
13	October (23, 25-27)	Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
		Presentation By Students
HOLIDAY - 24.10.2023 DUSSEHRA		
HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI		
SUNDAY -29.10.2023		
14	October (30-31) November (2-4)	Contemporary Issues In Management Accounting-II
		Contd.
		Contd.
		Contd.
		Contd.
HOLIDAY 01.11.2023 - HARYANA DAY		
15	November (6-9)	Conditional Second
		Contemporary Issues In Management Accounting-III
		Contd.
		Contd.
Diwali Break - 10.11.2023 to 16.11.2023		
16	November (17-18)	Contd.
		Contd.
SUNDAY - 19.11.2023		
17	November (20-24)	Revision & Presentations
		Revision & Presentations
		Revision & Presentations
		Revision & Presentations
		Revision & Presentations
25.11.2023 - Examinations		

I.B. (PG) COLLEGE, PANIPAT
LESSON PLAN
SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (1st Semester)

Name of the Paper:-Business Environment

Class:M.Com Previous

Name of the Teachers (Section Wise) :Prof. Karuna Sachdeva

WEEK	DATE	TOPICS
1	August (5)	
SUNDAY - 06.08.2023		
2	August (7-12)	
SUNDAY - 13.08.2023		
3	August (14-19)	
HOLIDAY - 15.08.2023 - INDEPENDENCE DAY		
SUNDAY - 20.08.2023		
4	August (21-26)	
		Discussion About Syllabus
		Business Environment:Nature And Importance
		Continued
		Continued
SUNDAY - 27.08.2023		
5	August (28-29, 31) September (1-2)	
		Interaction Matrix Of Different Environment Factors
		Continued
		Continued
		Environmental Scanning
		Continued
HOLIDAY - 30.08.2023 - RAKSHABANDHAN		
SUNDAY - 03.09.2023		
6	September (4-5, 7-9)	
		Continued
		Economic Planning In India:Objectives, Strategies And Problems
		Continued
		Continued
		Privatisation
HOLIDAY - 06.09.2023 - JANAMASHTMI		
SUNDAY - 10.09.2023		
7	September (11-16)	
		Globalisation
		Continued
		Continued
		Disinvestment In Public Sector Units
		Continued
		Business Ethics
SUNDAY - 17.09.2023		
8	September (18-22)	
		Continued
		Continued
		Corporate Governance
		Continued
		Continued
		Social Responsibility Of Business

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY		
SUNDAY - 24.09.2023		
9	September (25-30)	Continued
		Continued
		Conditional Test Ist On Business Environment:Nature And Importance; Interaction Matrix Of Different Environment Factors
		Continued
		Continued
		Fiscal Policy
SUNDAY - 01.10.2023		
HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
10	October (3-7)	Continued
		Monetary Policy
		Continued
		Continued
		Presentations
SUNDAY - 08.10.2023		
11	October (9-14)	Industrial Policy
		Continued
		Continued
		Continued
		Industrial Licensing Policy
		Presentation
SUNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)		
12	October (16-21)	Industrial Licensing Policy (Continued)
		Continued
		EXIM Policy
		Continued
		Continued
		Presentation
SUNDAY - 22.10.2023		
13	October (23, 25-27)	Industrial Sickness
		Continued
		Continued
		Conditional Test IInd On Fiscal Policy And Monetary Policy
		Development And Protection Of Small Scale Industry
		Presentation
HOLIDAY - 24.10.2023 DUSSEHRA		
SUNDAY -29.10.2023		
14	October (30-31) November (2-4)	Development And Protection Of Small Scale Industry(Continued)
		Continued
		The Environment (Protection) Act
		Continued
		Continued And Presentation
HOLIDAY 01.11.2023 - HARYANA DAY		
15	November (6-9)	Consumer Protection Act
		Continued
		Competition Act
		Continued
Diwali Break - 10.11.2023 to 16.11.2023		
16	November (17-18)	Foreign Exchange Management Act
		Continued
SUNDAY - 19.11.2023		
17	November (20-24)	Continued
		Right To Information Act
		Continued
		Continued
		Revision
25.11.2023 - Examinations		

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LESSON PLAN
SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (I Semester)

Name of the Paper:- Company Law

Class:M.com (Previous)

Name of the Teachers (Section Wise) : Vanita Rehani

WEEK	DATE	TOPICS
1	August (5)	
SUNDAY - 06.08.2023		
2	August (7-12)	
SUNDAY - 13.08.2023		
3	August (14-19)	
HOLIDAY - 15.08.2023 - INDEPENDENCE DAY		
SUNDAY - 20.08.2023		
4	August (21-26)	
		Company Law- History and Administration
		Continued...
		Continued...
		Company Law: Meaning and Characteristics
SUNDAY - 27.08.2023		
5	August (28-29, 31) September (1-2)	
		Continued...
		Continued...
		Types of Companies
		Continued...
		Continued...
HOLIDAY - 30.08.2023 - RAKSHABANDHAN		
SUNDAY - 03.09.2023		
6	September (4-5, 7-9)	
		Continued...
		Private Company:Concept
		Continued...
		Promotion and Incorporation of Companies
		Continued...
HOLIDAY - 06.09.2023 - JANAMASHTMI		
SUNDAY - 10.09.2023		
7	September (11-16)	
		Continued...
		Memorandum of Association:Cluses
		Continued...
		Procedure for Alteration
		Article of Association
		Adoption of Table -A
SUNDAY - 17.09.2023		
8	September (18-22)	
		Doctrine of Indoor Management
		Doctrine of Ultra vires
		Prospectus:Powers of SEBI
		Contents of Prospectus
		Liability for Misleading Statements
		Share Capital: Provision regarding issue

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY		
SUNDAY - 24.09.2023		
9	September (25-30)	Allotment of Shares
		Transfer of shares
		Continued...
		Buy back of Shares
		Surrender and Lien
Continued... +Revision		
SUNDAY - 01.10.2023		
HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
10	October (3-7)	Membership:Concept + Presentation
		Cont. + Presentation
		Borrowing Powers
		Cont. + Presentation
		Mortgages
SUNDAY - 08.10.2023		
11	October (9-14)	Charges
		Conditional Test-1
		Directors: Meaning
		Appointment of Director
		Continued...
		Power and Legal Position
SUNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)		
12	October (16-21)	Continued...
		Continued...
		Continued... +Revision
		Conditional Test-2
		Compant Meetings : Meaning
		Kinds of Meeting
SUNDAY - 22.10.2023		
13	October (23, 25-27)	Continued...
		Continued... +Revision
		Reconstruction and Amalgamation
		Continued...
		Continued...
		Continued... +Revision
HOLIDAY - 24.10.2023 DUSSEHRA		
HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI		
SUNDAY -29.10.2023		
14	October (30-31) November (2-4)	Prevention of oppression and Mismanagement
		Continued...
		Continued...
		Continued...
		Winding up of companies
HOLIDAY 01.11.2023 - HARYANA DAY		
15	November (6-9)	Continued...
		Continued...
		Continued...
		Revision+Presentation
Diwali Break - 10.11.2023 to 16.11.2023		
16	November (17-18)	Revision+Presentation
		Revision+Presentation
SUNDAY - 19.11.2023		
17	November (20-24)	Revision+Presentation
		Revision+Presentation
		Revision+Presentation
		Revision+Presentation
		Revision+Presentation
25.11.2023 - Examinations		

I.B. (PG) COLLEGE, PANIPAT
LESSON PLAN
SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

UG (1st - Semester)

Name of the Paper:- Managerial Economics

Class: M.Com (P)

Name of the Teachers (Section Wise) : Prof. Sukhjinder Singh

WEEK	DATE	TOPICS
1	August (5)	
SUNDAY - 06.08.2023		
2	August (7-12)	
SUNDAY - 13.08.2023		
3	August (14-19)	
HOLIDAY - 15.08.2023 - INDEPENDENCE DAY		
SUNDAY - 20.08.2023		
4	August (21-26)	Syllabus Discussion Managerial economics introduction & nature Significance of Managerial economics Continue to Positive eco vs. Normative eco
SUNDAY - 27.08.2023		
5	August (28-29, 31) September (1-2)	Economics vs. managerial economics Demand analysis Law of Demand Determinants of Demand Change in Demand & Quantity demanded
HOLIDAY - 30.08.2023 - RAKSHABANDHAN		
SUNDAY - 03.09.2023		
6	September (4-5, 7-9)	Elasticity of demand Degrees of Price Elasticity Methods of Price Elasticity Continue to methods Income elasticity & Cross
HOLIDAY - 06.09.2023 - JANAMASHTMI		
SUNDAY - 10.09.2023		
7	September (11-16)	Significance of Elasticity Demand estimation Demand estimation for durable goods Tools & Techniques Continue to Tools & Techniques Demand forecasting techniques
SUNDAY - 17.09.2023		
8	September (18-22)	Inflation- Definition Characteristics & Types Demand pull inflation Cost push inflation Effects of Inflation Query/ doubt

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY		
SUNDAY - 24.09.2023		
9	September (25-30)	Business Cycle
		Nature & Phases of Business cycle
		Continue
		Theories of Business Cycle
		Continue to theories
Conditional Test-I		
SUNDAY - 01.10.2023		
HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
10	October (3-7)	Presentaions
		Presentaions
		Presentaions
		Presentaions
		Presentaions
SUNDAY - 08.10.2023		
11	October (9-14)	Production function short run
		Production function long run
		Isoquant
		Conditional Test-II
		Cost analysis
Short run cost behaviour		
SUNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)		
12	October (16-21)	Long run cost behaviour
		Modern cost
		Continue
		Price determination under Perfect Competition
		Continue
Continue		
SUNDAY - 22.10.2023		
13	October (23, 25-27)	Price determination under Monoploy
		Continue
		Continue
		Continue
		Price determination under Monopolistic Competition
Continue		
HOLIDAY - 24.10.2023 DUSSEHRA		
HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI		
SUNDAY -29.10.2023		
14	October (30-31) November (2-4)	Continue
		Price determination under oligopoly
		Continue
		Continue
		Continue
HOLIDAY 01.11.2023 - HARYANA DAY		
15	November (6-9)	Revision
		Revision
		Revision
		Revision
Diwali Break - 10.11.2023 to 16.11.2023		
16	November (17-18)	Revision
		Revision
SUNDAY - 19.11.2023		
17	November (20-24)	Revision
		Revision
		Revision
		Revision
		Revision
25.11.2023 - Examinations		

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN

SESSION 2023-24 (05.08.2023 to 24.11.2023)

M.COM (PREVIOUS)

PG (I - Semester)

Name of the Paper:- Marketing Management

Class: M.Com (P)

Name of the Teachers (Section Wise) : Prof. Rajesh Bala

WEEK	DATE	TOPICS
1	August (5)	
SUNDAY - 06.08.2023		
2	August (7-12)	
SUNDAY - 13.08.2023		
3	August (14-19)	
HOLIDAY - 15.08.2023 - INDEPENDENCE DAY		
SUNDAY - 20.08.2023		
4	August (21-26)	
		Discussion Of Syllabus
		Meaning , Scope and Importance of Marketing
		continue
		continue
SUNDAY - 27.08.2023		
5	August (28-29, 31) September (1-2)	
		Evolution of Marketing
		Understanding Marketing in New Perspective
		continue
		continue
		continue
HOLIDAY - 30.08.2023 - RAKSHABANDHAN		
SUNDAY - 03.09.2023		
6	September (4-5, 7-9)	
		Managing the Marketing Mix
		Marketing Environment
		continue
		continue
		Importance,scopeSteps of Marketing Research Process
HOLIDAY - 06.09.2023 - JANAMASHTMI		
SUNDAY - 10.09.2023		
7	September (11-16)	
		Understanding Consumer Behaviour
		continue
		continue
		Analysis Business Markets
		continue
		continue
SUNDAY - 17.09.2023		
8	September (18-22)	
		Customer Relationship Management
		Concept and Classification of Products
		continue
		New Product Development
		continue
		Product -Mix and Product Line Strategies

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY		
SUNDAY - 24.09.2023		
9	September (25-30)	Product Life Cycle Strategies
		Branding
		Packaging
		Labelling and Warranty
		Revision
		Price Determination, Pricing Policies and Strategi
SUNDAY - 01.10.2023		
HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
10	October (3-7)	continue
		continue
		Conditional Test...One
		Advertising
		continue
SUNDAY - 08.10.2023		
11	October (9-14)	continue
		continue
		Sales Promotion
		continue
		continue
		Conditional Test....Two
SUNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)		
12	October (16-21)	Public Relations
		Publicity
		Personal Selling
		continue
		Revision
		Revision
SUNDAY - 22.10.2023		
13	October (23, 25-27)	Distribution Logistics and supply Chain Manage
		continue
		Marketing Channels --Retailing, Wholeselling &Distribution
		continue
		continue
		Presentation by students
HOLIDAY - 24.10.2023 DUSSEHRA		
HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI		
SUNDAY -29.10.2023		
14	October (30-31) November (2-4)	Social, Ethical and Legal Aspects of Marketing
		continue
		continue
		Presentation by students
		continue
HOLIDAY 01.11.2023 - HARYANA DAY		
15	November (6-9)	Marketing and Information Economy,
		continue
		Direct and Online Marketing
		Revision
Diwali Break - 10.11.2023 to 16.11.2023		
16	November (17-18)	Presentation by students
		Presentation by students
SUNDAY - 19.11.2023		
17	November (20-24)	Presentation by students
		Revision
		Revision
		Revision
		Revision
25.11.2023 - Examinations		

I.B. (PG) COLLEGE, PANIPAT
LESSON PLAN
SESSION 2023-24 (05.08.2023 to 24.11.2023)

Weekly Lesson Plan (Odd Semester)

PG (First- Sem)

Name of the Paper:- Orgn. behaviour

Class: M. com.(P)

Name of the Teachers (Section Wise) : Prof. Shikha

WEEK	DATE	TOPICS
1	August (5)	
SUNDAY - 06.08.2023		
2	August (7-12)	
SUNDAY - 13.08.2023		
3	August (14-19)	
HOLIDAY - 15.08.2023 - INDEPENDENCE DAY		
SUNDAY - 20.08.2023		
4	August (21-26)	
		Syllabus discussion
		Introduction to organisational behaviour
		continue
		continue
SUNDAY - 27.08.2023		
5	August (28-29, 31) September (1-2)	continue
		continue
		continue
		continue
		continue
HOLIDAY - 30.08.2023 - RAKSHABANDHAN		
SUNDAY - 03.09.2023		
6	September (4-5, 7-9)	Perception
		continue
		continue
		continue
		continue
HOLIDAY - 06.09.2023 - JANAMASHTMI		
SUNDAY - 10.09.2023		
7	September (11-16)	continue
		continue
		Presentation
		Personality
		continue
		continue
SUNDAY - 17.09.2023		
8	September (18-22)	continue
		continue
		continue
		continue
		Revision
		Revision

HOLIDAY 23.09.2023 - SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY		
SUNDAY - 24.09.2023		
9	September (25-30)	First conditional test
		Learning
		continue
		continue
		continue
SUNDAY - 01.10.2023		
HOLIDAY - 02.10.2023 MAHATMA GANDHI JAYANTI		
10	October (3-7)	continue
		continue
		presentation
		presentation
		presentation
SUNDAY - 08.10.2023		
11	October (9-14)	Transactional analysis
		continue
		continue
		continue
		continue
SUNDAY - 15.10.2023 & HOLIDAY (MAHARAJA AGRASEN JAYANTI)		
12	October (16-21)	Presentation
		presentation
		Second conditional test
		Group dynamics
		continue
continue		
SUNDAY - 22.10.2023		
13	October (23, 25-27)	continue
		continue
		continue
		continue
		Revision
		Revision
HOLIDAY - 24.10.2023 DUSSEHRA		
HOLIDAY 28.10.2023 - MAHARISHI VALMIKI JAYANTI		
SUNDAY -29.10.2023		
14	October (30-31) November (2-4)	Presentation
		Presentation
		presentation
		Presentation
		presentation
HOLIDAY 01.11.2023 - HARYANA DAY		
15	November (6-9)	Revision
		Revision
		Revision
		Revision
Diwali Break - 10.11.2023 to 16.11.2023		
16	November (17-18)	Revision
		Revision
SUNDAY - 19.11.2023		
17	November (20-24)	Revision
		Revision
		Revision
		Revision
		Revision
25.11.2023 - Examinations		