

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2022-23 (01.02.2023 to 16.05.2023)

Weekly Lesson Plan Even Semester)

UG ( II -Semester)

Name of the Paper:- Financial Accounting-II

Class: B.Com-I Year

Name of the Teachers (Section Wise) : Prof. Sunit Sharma, Prof. Rajesh Bala, Prof. Aakansha

WEEK	DATE	TOPICS
1	February (1-4)	Discussion of syllabus
		Distribution of profit in partnership account
		Meaning , features and partnership deed.
		Concept of profit and Loss appropriation account
<b>SUNDAY - 05.02.2023 Holiday (Guru Ravidass Jayanti )</b>		
2	February (6-11)	Interest on Capital and Partners Loan Account
		Concept of Interest on drawings, Practical questions
		Continue
		Adjustment before and after closed accounts
		Guarantee of Profit to Partner
<b>SUNDAY - 12.02.2023</b>		
3	February (13-17)	Discussion of problems
		Admission of Partner:-Meaning
		Goodwill and It's Methods of Valuation
		Accounting Treatment of Goodwill
<b>HOLIDAY - 18.02.2023 (Maha Shivratri)</b>		
<b>SUNDAY - 19.02.2023</b>		
4	February (20-25)	Memorandum Revaluation Account
		Adjustment of Reserves and Accumulated Profits or Losses
		Practical questions related to all concepts
		Practical questions related to all concepts
		Retirement of Death of a Partner
<b>SUNDAY - 26.02.2023</b>		
5	February (27-28) March (1-4)	Accounting treatment of Goodwill ,Revaluation of Asset&Liabilities
		Practical questions
		Discussion of problems
		Discussion of problems
		Death of a Partner
<b>SUNDAY - 05.03.2023</b>		
<b>Holi Vacations - 05.03.2023 to 12.03.2023</b>		
7	March (13-18)	Dissolution of a Partnership Firm
		Accounting procedure of Dissolution of firm
		Practical questions
		Discussion of problems
		Concept of Garner VS Murray
<b>SUNDAY - 19.03.2023</b>		
8	March (20-25)	Discussion of problems
		Assignment 1
		Branch Account - Meaning and its types
		Direct or Debtors Method
<b>SUNDAY - 26.03.2023</b>		
<b>HOLIDAY 23.03.2023 Shaheedi Diwas</b>		

9	March (27-31) April (1)	Problem Discussion
		Final Account Method
		Practical questions of Final Account method
		Memorandum Branch Stock Account & its practical questions
Practical questions		
<b>HOLIDAY - 30.03.2023 (Ram Navmi )</b>		
<b>SUNDAY - 02.04.2023</b>		
9	April (3-8)	Stock and Debtors System
		Practical questions related to Stock&Debtors system
		Discussion of problems
		Concept of Wholesale Branch
Practical questions related to Wholesale Branch		
<b>HOLIDAY - 04.04.2023 (Mahavir Jayanti)</b>		
<b>SUNDAY - 09.04.2023</b>		
10	April (10-15)	Practical questions related to Wholesale Branch
		Discussion of problems
		Assignment - 2
		Hire Purchase and Installment Payment system
Meaning & Characteristics & Difference with credit sales		
<b>SUNDAY - 16.04.2023</b>		
<b>HOLIDAY - 14.04.2023 (DR.B.R.Ambedkar Jayanti)</b>		
11	April (17-21)	Accounting records under Hire Purchase System
		Total Asset Value Method
		Practical questions
		Calculation of cash price
Calculation of interest when rate of interest is not given		
<b>SUNDAY - 23.04.2023</b>		
<b>Holiday Id-Ul-Fitr/Parshuram Jayanti (Saturday)</b>		
12	April (24-29)	Discussion of problems and concept of After Sales Service
		Conditional Test
		Repossession of entire goods and its practical questions
		Practical Questions
Practical Questions		
Discussion of problems		
<b>SUNDAY - 30.04.2023</b>		
13	May (1-6)	Repossession of part of goods and its practical questions
		Practical Questions
		Discussion of problems
		Instalment Payment System : Meaning, characteristics
Accounting procedure of Instalment Payment system		
Practical questions		
<b>SUNDAY - 07.05.2023</b>		
14	May (8-13)	Practical questions
		Problem Discussion
		Problem Discussion
		Revision
Revision		
Revision		
<b>SUNDAY - 14.05.2023</b>		
14	May (15-16)	Revision
		Revision
<b>Examination 17.05.2023 Onwards.</b>		

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2022-23 (01.02.2023 to 16.05.2023)

Weekly Lesson Plan Even Semester)

UG ( II - Semester)

Name of the Paper:- Macro Economics

Class: B.COM-I

Name of the Teachers (Section Wise) : Mr. Sukhjinder Singh & Ms. Himanshi

WEEK	DATE	TOPICS
1	February (1-4)	Syllabus discussion
		Macro Economics: Concept
		Nature/characteristics of Macro Economics
		Scope/limitations of Macroeconomics
<b>SUNDAY - 05.02.2023 Holiday (Guru Ravidass Jayanti )</b>		
2	February (6-11)	Assumptions, relation between micro and macro Economics
		Four core sectors flows
		National Income concept
		Important concepts of National Income
		Aggregates of National Income
<b>SUNDAY - 12.02.2023</b>		
3	February (13-17)	Product/value added Method
		Income method of National Income
		Expenditure Method
		Queries/problem solving session
		Consumption function concept
<b>HOLIDAY - 18.02.2023 (Maha Shivratri)</b>		
<b>SUNDAY - 19.02.2023</b>		
4	February (20-25)	Features and kinds of propensity
		Determinants of Propensity to Consume
		Psychological Law of Consumption and Implications
		Measures and Criticism of Propensity to Consume
		Investment Function introductory concept
<b>SUNDAY - 26.02.2023</b>		
5	February (27-28) March (1-4)	Determinants of Investment and factors
		Measures, sources and importance of Investment
		Queries/doubts
		Multiplier concept
		Calculation of Multiplier
<b>SUNDAY - 05.03.2023</b>		
<b>Holi Vacations - 05.03.2023 to 12.03.2023</b>		
7	March (13-18)	Dynamic Analysis
		Importance and Criticism of Multiplier
		Principle of Acceleration
		Working of Acceleration Principle
		Criticism and Significance
		Difference between Multiplier and Accelerator
<b>SUNDAY - 19.03.2023</b>		

8	March (20-25)	Introduction of classical theory of employment
		Discussion about employment and unemployment in India
		Determination of output and employment
		Determination of output and employment
		Explanation of classical theory of income and employment
<b>SUNDAY - 26.03.2023</b>		
<b>HOLIDAY 23.03.2023 Shaheedi Diwas</b>		
9	March (27-31) April (1)	Say's law of market
		Implications and criticism of classical theory
		Introduction of keynesian theory of employment
		Explanation of keynesian theory of income and employment
		Assignment-1
<b>HOLIDAY - 30.03.2023 (Ram Navmi )</b>		
<b>SUNDAY - 02.04.2023</b>		
9	April (3-8)	Determination of equilibrium level of income and employment
		Determination of equilibrium level of income and employment
		Significance of keynesin theory of employment
		Criticism of keynesian theory
		Features of Keynesian economics
<b>HOLIDAY - 04.04.2023 (Mahavir Jayanti)</b>		
<b>SUNDAY - 09.04.2023</b>		
10	April (10-15)	Difference between classical and keynesian theory
		Queries/problems
		Conditional Test
		practice of diagrams of determination of equilibrium
		Discussion on role of government in an economy
<b>SUNDAY - 16.04.2023</b>		
<b>HOLIDAY - 14.04.2023 (DR.B.R.Ambedkar Jayanti)</b>		
11	April (17-21)	National Income concept and closed economy
		Domestic saving function
		Numerical examples
		Saving investment approach
		Diagramatic explanation of equilibrium GDP
<b>SUNDAY - 23.04.2023</b>		
<b>Holiday Id-UI-Fitr/Parshuram Jayanti (Saturday)</b>		
12	April (24-29)	queries/problems
		Assignment-2
		Meaning of Inflation and introduction
		Types of Inflation
		Theories demand pull and cost push
Theories demand pull and cost push		
<b>SUNDAY - 30.04.2023</b>		
13	May (1-6)	Causes and effects of Inflation
		Inflation and economic development
		Business cycle meaning
		Phases of Trade cycle
		Samuelson Theory
Mathematical Explanation of Samuelson Theory		
<b>SUNDAY - 07.05.2023</b>		
14	May (8-13)	Hicks theory of Business cycle
		Methods to control Business cycle
		Queries/problems
		Revision
		Revision
Revision		
<b>SUNDAY - 14.05.2023</b>		
14	May (15-16)	Revision
		Revision
<b>Examination 17.05.2023 Onwards.</b>		

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2022-23 (01.02.2023 to 16.05.2023)

Weekly Lesson Plan Even Semester)

UG - IInd Semester

Name of the Paper:- Fundamentals of Marketing

Class:- B.com I

Name of the Teachers (Section Wise) : Assistant Prof. Ajay Pal , Jagriti Rani

WEEK	DATE	TOPICS
1	February (1-4)	Introduction of Marketing
		Meaning, Concepts and Principles of Marketing
		Continue
		Continue
<b>SUNDAY - 05.02.2023 Holiday (Guru Ravidass Jayanti )</b>		
2	February (6-11)	Continue
		Marketing Management
		Continue
		Continue
		Continue
		Continue
<b>SUNDAY - 12.02.2023</b>		
3	February (13-17)	Marketing Mix
		Continue
		Continue
		Continue
		Analysis of Marketing Environment
<b>HOLIDAY - 18.02.2023 (Maha Shivratri)</b>		
<b>SUNDAY - 19.02.2023</b>		
4	February (20-25)	Continue
		Continue
		Introduction of Market Segmentation
		Concept & Bases of Market Segmentation
		Continue
		Continue
<b>SUNDAY - 26.02.2023</b>		
5	February (27-28) March (1-4)	Continue
		Introduction of Consumer Behavior
		Continue
		Factors influencing Consumer Behavior
		Continue
		Continue
<b>SUNDAY - 05.03.2023</b>		
<b>Holi Vacations - 05.03.2023 to 12.03.2023</b>		
7	March (13-18)	Continue
		Product : Meaning, Classification
		Continue
		Continue
		Product Mix and Product line decisions
		Continue
<b>SUNDAY - 19.03.2023</b>		
8	March (20-25)	Continue
		Continue
		Continue
		Product Lifecycle
		Continue

<b>SUNDAY - 26.03.2023</b>		
<b>HOLIDAY 23.03.2023 Shaheedi Diwas</b>		
9	March (27-31) April (1)	Continue
		Assignment - 1
		New Product Development Process
		Continue
		Branding
<b>HOLIDAY - 30.03.2023 (Ram Navmi )</b>		
<b>SUNDAY - 02.04.2023</b>		
9	April (3-8)	Continue
		Packaging
		Continue
		Labelling
		Continue
<b>HOLIDAY - 04.04.2023 (Mahavir Jayanti)</b>		
<b>SUNDAY - 09.04.2023</b>		
10	April (10-15)	Pricing : Meaning, Objectives
		Continue
		Factors influencing Pricing
		Continue
		Pricing Strategies
<b>SUNDAY - 16.04.2023</b>		
<b>HOLIDAY - 14.04.2023 (DR.B.R.Ambedkar Jayanti)</b>		
11	April (17-21)	Continue
		Continue
		Conditional Test
		Promotion : Meaning, Objectives
		Continue
<b>SUNDAY - 23.04.2023</b>		
<b>Holiday Id-UI-Fitr/Parshuram Jayanti (Saturday)</b>		
12	April (24-29)	Elements of Promotion Mix
		Continue
		Continue
		Distribution Channels: Meaning, Objectives
		Continue
		Continue
<b>SUNDAY - 30.04.2023</b>		
13	May (1-6)	Assignment - 2
		Types of Distribution Channels
		Continue
		Continue
		Roles and Factors affecting choice of distribution channel
		Continue
<b>SUNDAY - 07.05.2023</b>		
14	May (8-13)	Continue
		Continue
		Policies and strategies of Distribution
		Continue
		Continue
		Continue
<b>SUNDAY - 14.05.2023</b>		
14	May (15-16)	Revision
		Revision
<b>Examination 17.05.2023 Onwards.</b>		

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2022-23 (01.02.2023 to 16.05.2023)

Weekly Lesson Plan Even Semester)

UG ( Semester II)

Name of the Paper:- E-Commerce & IT

Class: B.Com Ist

Name of the Teachers (Section Wise) : PROF. KARUNA, PROF. NEETU, PROF.

PREETI, PROF. MOHIT

WEEK	DATE	TOPICS
1	February (1-4)	DISCUSSION OF SYLLABUS
		INTERNET : INTRODUCTION & DEFINITION
		HISTORY OF INTERNET
		MODES TO CONNECT TO INTERNET
<b>SUNDAY - 05.02.2023 Holiday (Guru Ravidass Jayanti )</b>		
2	February (6-11)	USES OF INTERNET
		APPLICATIONS OF INTERNET
		CONTINUE
		DATA & INFORMATION: CONCEPT
		DIFFERENCE BETWEEN THEM
		DATA PROCESSING
<b>SUNDAY - 12.02.2023</b>		
3	February (13-17)	EDP : INTRODUCTION
		APPLICATIONS
		INTORMATION TECHNOLOGY : DEFINITION
		COMPONENTS
		IMPORTANCE
<b>HOLIDAY - 18.02.2023 (Maha Shivratri)</b>		
<b>SUNDAY - 19.02.2023</b>		
4	February (20-25)	EFFECT OF IT ON BUSINESS
		CONTINUE
		INFORMATION SYSTEM : OVERVIEW
		TYPES
		CONTINUE
		TPS
<b>SUNDAY - 26.02.2023</b>		
5	February (27-28) March (1-4)	FEATURES
		TYPES
		CONTINUE
		MIS
		CHARACTERISTICS
		BENEFITS
<b>SUNDAY - 05.03.2023</b>		
<b>Holi Vacations - 05.03.2023 to 12.03.2023</b>		
7	March (13-18)	ASSIGNMENT -1
		REVISION
		CLASS TEST
		E-COMMERCE :INTRODUCTION
		DEFINITION
		DIFF. B/W TRADITIONAL & E-COMMERCE
<b>SUNDAY - 19.03.2023</b>		
8	March (20-25)	ELEMENTS
		FEATURES
		BENEFITS OF E-COMMERCE
		CONTINUE
		LIMITATIONS
<b>SUNDAY - 26.03.2023</b>		
<b>HOLIDAY 23.03.2023 Shaheedi Diwas</b>		

9	March (27-31) April (1)	LIMITATIONS
		TYPES OF E-COMMERCE
		CONTINUE
		FRAMEWORK OF E-COMMERCE
		E-COMMERCE & WWW
<b>HOLIDAY - 30.03.2023 (Ram Navmi )</b>		
<b>SUNDAY - 02.04.2023</b>		
9	April (3-8)	CONTINUE
		ARCHITECTURAL FRAMEWORK OF E-COMMERCE
		CONTINUE
		E-COMMERCE APPLICATION SERVICES
		CONTINUE
<b>HOLIDAY - 04.04.2023 (Mahavir Jayanti)</b>		
<b>SUNDAY - 09.04.2023</b>		
10	April (10-15)	CONDITIONAL TEST
		MODELS OF E-COMMERCE
		CONTINUE
		ASSIGNMENT -2
		Class Test
<b>SUNDAY - 16.04.2023</b>		
<b>HOLIDAY - 14.04.2023 (DR.B.R.Ambedkar Jayanti)</b>		
11	April (17-21)	EDI: INTRODUCTION
		FEATURES
		COMPONENTS
		CONTINUE
		FINANCIAL EDI
<b>SUNDAY - 23.04.2023</b>		
<b>Holiday Id-UI-Fitr/Parshuram Jayanti (Saturday)</b>		
12	April (24-29)	EDI STANDARDS
		IMPLEMENTATION
		SECURITY ISSUES IN E-COMMERCE
		MOBILE COMMERCE
		CONTINUE
		E-GOVERNANCE
<b>SUNDAY - 30.04.2023</b>		
13	May (1-6)	E-GOVERNANCE
		CONTINUE
		CONTINUE
		REVISION
		REVISION
		REVISION
<b>SUNDAY - 07.05.2023</b>		
14	May (8-13)	REVISION
		REVISION
		REVISION
		QUERIES ON PROBLEM
		QUERIES ON PROBLEM
		QUERIES ON PROBLEM
<b>SUNDAY - 14.05.2023</b>		
14	May (15-16)	QUERIES ON PROBLEM
		QUERIES ON PROBLEM
<b>Examination 17.05.2023 Onwards.</b>		



# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2022-23 (01.02.2023 to 16.05.2023)

Weekly Lesson Plan Even Semester)

UG ( II - Semester)

Name of the Paper:- Elements of Business Mathematics

Class: B.Com. Ist

Name of the Teachers (Section Wise) : Manish(B), Kirti(D), Shivani Mittal(A), Sumit(C)

WEEK	DATE	TOPICS
1	February (1-4)	Permutation and Combination
		Examples
		Continue
		Continue
<b>SUNDAY - 05.02.2023 Holiday (Guru Ravidass Jayanti )</b>		
2	February (6-11)	Continue
		Continue
		Continue
		Combination
		Continue
		Continue
<b>SUNDAY - 12.02.2023</b>		
3	February (13-17)	Continue
		Continue
		Practical Problem on Combination
		Problem Discussion
		Test
<b>HOLIDAY - 18.02.2023 (Maha Shivratri)</b>		
<b>SUNDAY - 19.02.2023</b>		
4	February (20-25)	Binomial Theorem
		Examples
		Examples
		General term in binomial expansion
		Examples
		Examples
<b>SUNDAY - 26.02.2023</b>		
5	February (27-28) March (1-4)	Examples
		Examples
		Properties of binomial co-efficients
		Examples
		Examples
		Binomial theorem for any index
<b>SUNDAY - 05.03.2023</b>		
<b>Holi Vacations - 05.03.2023 to 12.03.2023</b>		
7	March (13-18)	Examples
		Examples
		Application of binomial theorem
		Examples
		Revision
		Linear inequality in two variables
<b>SUNDAY - 19.03.2023</b>		
8	March (20-25)	Examples
		Graphical solution of linear inequalities
		Examples
		Examples
		Examples
<b>SUNDAY - 26.03.2023</b>		
<b>HOLIDAY 23.03.2023 Shaheedi Diwas</b>		

9	March (27-31) April (1)	Solution of system of linear inequalities in two variables
		Examples
		Examples
		Examples
		Revision
<b>HOLIDAY - 30.03.2023 (Ram Navmi )</b>		
<b>SUNDAY - 02.04.2023</b>		
9	April (3-8)	Linear Programming
		Formulation of Equation
		Graphical method of solution
		Examples
		Examples
<b>HOLIDAY - 04.04.2023 (Mahavir Jayanti)</b>		
<b>SUNDAY - 09.04.2023</b>		
10	April (10-15)	Problem relating to two variables including the case of mixed
		Examples
		Examples
		Examples
		Examples
<b>SUNDAY - 16.04.2023</b>		
<b>HOLIDAY - 14.04.2023 (DR.B.R.Ambedkar Jayanti)</b>		
11	April (17-21)	Multiple solution
		Unbounded solution
		Examples
		Examples
		Redundant constraints
<b>SUNDAY - 23.04.2023</b>		
<b>Holiday Id-UI-Fitr/Parshuram Jayanti (Saturday)</b>		
12	April (24-29)	Examples
		Revision
		Test
		Data representation and interpretation
		Classification and tabulation of data
		Diagrammatic and Graphic representation of data
<b>SUNDAY - 30.04.2023</b>		
13	May (1-6)	Significance of diagram and graphs
		Examples
		Type of diagram
		Bar diagram
		Pie Chart
		Pictograph
<b>SUNDAY - 07.05.2023</b>		
14	May (8-13)	Graph of time series
		Histogram, Frequency polygon
		Ogives or Cumulative frequency curves
		Limitations of diagram and graphs
		Problem Discussion
		Test
<b>SUNDAY - 14.05.2023</b>		
14	May (15-16)	Revision
		Revision
<b>Examination 17.05.2023 Onwards.</b>		

# I.B. (PG) COLLEGE, PANIPAT

## LESSON PLAN

SESSION 2022-23 (01.02.2023 to 16.05.2023)

Weekly Lesson Plan Even Semester)

UG ( II Semester )

Name of the Paper:- Business Environment of Haryana

Class: B.Com Ist

Name of the teacher(Section wise):- Prof. Nisha Goel, Prof. Sonia Virmani

WEEK	DATE	TOPICS
1	February (1-4)	Discuss the Syllabus
		Introduction of Business Environment
		Meaning of Business, Concept of Business
		Meaning of Business Environment
<b>SUNDAY - 05.02.2023 Holiday (Guru Ravidass Jayanti )</b>		
2	February (6-11)	Components/Types of Business environment
		Continue
		Continue
		Continue
		Continue
		Characteristics and need of Business environment
<b>SUNDAY - 12.02.2023</b>		
3	February (13-17)	Continue
		Revision
		Nature of Haryana economy - Introduction
		Continue
		Characteristics of Haryana Economy
<b>HOLIDAY - 18.02.2023 (Maha Shivratri)</b>		
<b>SUNDAY - 19.02.2023</b>		
4	February (20-25)	Meaning of Economic development
		Features and need of Economic development
		Determinants of Economic Development
		Continue
		Continue
		Problem of Haryana Economy
<b>SUNDAY - 26.02.2023</b>		
5	February (27-28) March (1-4)	Presentation
		Haryana Economy since its Inception - Introduction
		Population of Haryana
		Continue
		Health and nutrition in Haryana
		Continue
<b>SUNDAY - 05.03.2023</b>		
<b>Holi Vacations - 05.03.2023 to 12.03.2023</b>		
7	March (13-18)	Declining Sex Ratio in Haryana
		Continue
		Revision
		Haryana Agriculture - Meaning and Importance
		Continue
		Factors determining agriculture productivity
<b>SUNDAY - 19.03.2023</b>		
8	March (20-25)	Weakness and Remedies of Agriculture sector
		Continue
		Continue
		Crop Insurance
		Continue
<b>SUNDAY - 26.03.2023</b>		
<b>HOLIDAY 23.03.2023 Shaheedi Diwas</b>		

9	March (27-31) April (1)	Assignment - 1
		Agriculture Credit : Agriculture Finance
		Types of Agriculture finance
		Sources of Credit : Institutional and Non institutional
		Continue
<b>HOLIDAY - 30.03.2023 (Ram Navmi )</b>		
<b>SUNDAY - 02.04.2023</b>		
9	April (3-8)	Revision
		NABARD - Features and Objectives
		Organisational Structure of NABARD
		Continue
		Continue
<b>HOLIDAY - 04.04.2023 (Mahavir Jayanti)</b>		
<b>SUNDAY - 09.04.2023</b>		
10	April (10-15)	Conditional Test
		Rural Indebtedness Features and Causes
		Consequences and debt relief measures
		Continue
		Revision
<b>SUNDAY - 16.04.2023</b>		
<b>HOLIDAY - 14.04.2023 (DR.B.R.Ambedkar Jayanti)</b>		
11	April (17-21)	Micro, Small &Mediym Enterprises in Haryana- Introduction
		Importance and Problems
		Suggestion and Challenges
		Continue
		Continue
<b>SUNDAY - 23.04.2023</b>		
<b>Holiday Id-UI-Fitr/Parshuram Jayanti (Saturday)</b>		
12	April (24-29)	Special Economic Zones - Introduction
		Continue
		Revision
		MNCs in Haryana - Introduction
		Continue
<b>SUNDAY - 30.04.2023</b>		
13	May (1-6)	Role and objectives of HSIIDC
		Continue
		Haryana Financial Corporation
		Continue
		HAFED - Introduction
<b>SUNDAY - 07.05.2023</b>		
14	May (8-13)	HKVIB - Objectives and functions
		Achievements and Problems of HKVIB
		Revision
		Haryana Budget - Introduction
		Continue
<b>SUNDAY - 14.05.2023</b>		
14	May (15-16)	Revision
		Revision
<b>Examination 17.05.2023 Onwards.</b>		