Teaching Term: (06.10.2021 to 22.02.2022) (Odd Semester)

Weekly Lesson Plan UG (Vth Semester)

Name of the Paper:- BUSSINESS LAW Class: BBA III

Name of the Teachers (Section wise): Prof. Pooja Dudeja

WEEK	DATE	TOPICS		
		ORIENTATION PROGRAM		
	October	HOLIDAY - 07.10.2021 - Maharaja Agarsen Jayanti		
1	(6 - 9)	ORIENTATION PROGRAM		
		ORIENTATION PROGRAM		
		SUNDAY - 10.10.2021		
		The indian contract Act,1872		
		continue		
2	October	valid contract and its elements		
_	(11-16)	continue		
		HOLIDAY - 15.10.2021 - DUSSEHRA		
		continue		
		continue		
		continue		
3	October	Holiday - 20.10.2021 - Maharishi Valmiki Jayanti		
	(18-23)	proposal, Acceptance and Revocation		
		continue		
		continue		
		SUNDAY - 24.10.2021		
		continue		
		continue		
4	October	continue		
	(25 -30)	continue		
		continue		
		continue		
	VACATIO	ONS: 31.10.2021 to 07.11.2021 - DIWALI BREAK		

	November (8 -13)	Contractual capacity of parties
		continue
5		continue
		continue
		continue
		class test
		SUNDAY - 14.11.2021
		Void agreements
		continue
	November	continue
6	(15 -20)	continue
		Holiday -19.11.2021 - Guru Nanak Dev Jayanti
		revision
		SUNDAY - 21.11.2021
		Time as essence of contracts
		continue
_	November	continue
7	November (22-27)	
7		continue continue
7		continue continue Discharge of contracts
7		continue continue
7		continue continue Discharge of contracts continue
7	(22-27)	continue continue Discharge of contracts continue SUNDAY - 28.11.2021 continue
	(22-27) November	continue Continue Discharge of contracts continue SUNDAY - 28.11.2021 continue continue
8	November (29-30) December	continue Discharge of contracts continue SUNDAY - 28.11.2021 continue continue Types of Implied contracts
	(22-27) November (29-30)	continue Discharge of contracts continue SUNDAY - 28.11.2021 continue continue Types of Implied contracts continue
	November (29-30) December	continue Discharge of contracts continue SUNDAY - 28.11.2021 continue continue Types of Implied contracts continue continue continue continue
	November (29-30) December	continue Discharge of contracts continue SUNDAY - 28.11.2021 continue continue Types of Implied contracts continue

	December (6-11)	Assignment-1
		contracts of indeminity &guarntee
9		continue
		SUNDAY - 12.12.2021
		continue
		revision
10	December	revision
10	(13-18)	Bailment and agency
		continue
		continue
		SUNDAY - 19.12.2021
		continue
		continue
	December	legal aspects relating to contract of sales
11	(20-25)	continue
		continue
		Holiday -25.12.2021 - Christmas
		SUNDAY - 26.12.2021
		continue
	December	continue
	(27-31)	continue
12		price, conditions & warranties
		continue
	January (1)	es numue
	January (1)	continue
		SUNDAY -02.01.2022
		Transfer of property in goods
		continue
13	January (3-8)	continue
		continue
		revision
		revision
		SUNDAY - 09.01.2022

	January (10-15)	Performance of the contract of sales
		continue
		continue
14		unpaid seller&his rights
		continue
		conditional test
		SUNDAY - 16.01.2022
		suits for breach of contract
		continue
	January	continue
15	(17-22)	continue
		continue
		class test
		SUNDAY - 23.01.2022
		Negotiable instruments Act,1981
		continue
16	January	Holiday - 26.01.2022 - Republic day
16	(24-29)	continue
		continue
		continue
		SUNDAY - 30.01.2022
	January(31)	continue
		continue
14	February(1-4)	Assignment-2
	rebluary(1-4)	revision
		revision
		Holiday - 05.02.2022 - Vasant Panchami
		SUNDAY - 6.02.2022
		model test papers
		continue
15	February (7-12)	continue
		continue
		class test
		class test
		SUNDAY - 13.02.2022

	February (14-19)	revision
		revision
16		revision
16		revision
		revision
		revision
		SUNDAY - 20.2.2022
17	February	revision
17	(21-22)	revision

Teaching Term: (06.10.2021 to 22.02.2022) (Odd Semester)

Weekly Lesson Plan UG (Vth Semester)

Name of the Paper:- EXPORT PROCEDURE & DOCUMENTATION Class: BBA-III

Name of the Teacher: Prof. MANEET KAUR

WEEK	DATE	TOPICS	
	October (6 - 9)	ORIENTATION	
		HOLIDAY - 07.10.2021 - Maharaja Agarsen Jayanti	
1		ORIENTATION	
		ORIENTATION	
		SUNDAY - 10.10.2021	
		SYLLABUS DISCUSSION	
		INTRODUCTION TO EXPORTING- MEANING	
2	October	CATEGORIES OF EXPORTING & DIRECT EXPORTING-MEANING AND ADVANTAGES OF DIRECT EXPORTING	
2	(11-16)	CONTINUE	
		HOLIDAY - 15.10.2021 - DUSSEHRA	
		CONTINUE	
	SUNDAY - 17.10.2021		
		ADVANTAGES OF INDIECT EXPORTING AND DISADVANTAGES OF INDIRECT EXPORTING	
		CONTINUE	
3	October (18-23)	Holiday - 20.10.2021 - Maharishi Valmiki Jayanti	
•		BENEFITS OF EXPORTING, PROBLEMS IN EXPORTING	
		CONTINUE	
		CONTINUE	
		SUNDAY - 24.10.2021	
		DEEMED EXPORTS	
		CATEGORIES OF SUPPLY, POTENTIAL ITEMS OF EXPORT	
4	October	CONTINUE	
-	(25 -30)	ORAL REVISION	
		CLASS TEST	
		ENTERING EXPORT BUSINESS- PROCEDURES AND FORMALITIES: INTRODUCTION, PROCEDURES AND OTHER FORMALITIES	
	VACATIONS: 31.10.2021 to 07.11.2021 - DIWALI BREAK		

5		CONTINUE		
		CONTINUE		
	November (8 -13)	CONTINUE		
	(0 20)	CONTINUE		
		REVISON & ORAL TEST		
		INTRODUCTION TO EXIM POLICY- MEANING AND OBJECTIVES		
		SUNDAY - 14.11.2021		
		EXIM POLICY 2004-2009: INTRODUCTION AND OBJECTIVES		
		IMPORTANT FEATURES OF EXIM POLICY 2004-2009		
6	November (15 -20)	CONTINUE		
	(13 -20)	CONTINUE		
		Holiday -19.11.2021 - Guru Nanak Dev Jayanti		
		EVALUATION OF EXIM POLICY 2004-2009		
	T	SUNDAY - 21.11.2021		
		EXIM POLICY 2009-2014- INTRODUCTION AND OBJECTIVES		
		IMPORTANT FEATURES OF EXIM POLICY 2009-2014		
7	November	CONTINUE		
-	(22-27)	CONTINUE		
		CONTINUE		
		EVALUATION OF EXIM POLICY 2009-2014, NEW TRADE POLICY 2015-2020- INTRODUCTION, MEANING AND OBECTIVES		
		SUNDAY - 28.11.2021		
		CONTINUE, PROVISIONS OF NEW FOREIGN TRADE POLICY 2015-2020		
	November	CONTINUE		
8	(29-30)	CONTINUE		
	December (1-4)	CONTINUE		
	(1-4)	ORAL REVISION		
		INSTITUTIONAL INFRASTRUCTURE FOR INDIAN EXPORTERS		
		SUNDAY - 5.12.2021		
		CONTINUE		
		CONTINUE, PUBLIC SECTOR UNDERTAKINGS		
9	December	CONTINUE		
9	(6-11)	ADVISORY BODIES		
		CONTINUE		
		INCOTERMS		
		SUNDAY - 12.12.2021		
		CONTINUE		
		CONTINUE		
	December	METHODS OF INTERNATIONAL PAYMENT- INTRODUCTION AND FEATURES		
10	(13-18)	METHODS OF PAYMENT		
		CONTINUE		
		CONTINUE		
	SUNDAY - 19.12.2021			

	December (20-25)	ASSIGNMENT I- ENTERING EXPORT BUSINESS		
		CONTINUE		
		FACTORS AFFECTING EXPORT PAYMENT TERMS		
11		CONTINUE		
		ORAL REVISION		
		Holiday -25.12.2021 - Christmas		
		SUNDAY - 26.12.2021		
		EXPORT DOCUMENTATION- ROLE, NEED AND CLASSIFICATION		
	December	CONTINUE, COMMERCIAL DOCUMENTS		
	(27-31)	CONTINUE,REGULATORY DOCUMENTS		
12		CONTINUE		
		CONTINUE, ALIGNED DOCUMENTATION SYSTEM		
	January (1)	CONTINUE		
		SUNDAY -02.01.2022		
		REPRODUCTION TECHNIQUE		
		CONTINUE		
	January	CONTINUE		
13	(3-8)	PROCESSING OF AN EXPORT ORDER		
		PARTIES INVOLVED IN EXPORT ORDER, STAGES OF AN EXPORT ORDER		
		CONTINUE,EXPORT LICENSE		
		SUNDAY - 09.01.2022		
		CONTINUE,EXPORT PRODUCTION		
		IMPORT FACILITIES FOR EXPORTERS		
14	January	CONTINUE, INCENTIVES RELATED TO EXPORT PERFORMANCE		
14	(10-15)	CONTINUE, INELIGIBLE CATEGORIES UNDER SEIS (SERVICE EXPORT FROM INDIA SCHEME)		
		ASSIGNMENT II - PROCESSING OF AN EXPORT ORDER		
		MARKETING ASSISTANCE		
		SUNDAY - 16.01.2022		
		CONTINUE		
		CONDITIONAL TEST- EXIM POLICY		
15	January	FISCAL INCENTIVES		
13	(17-22)	CONTINUE, ASSISTANCE TO STATES FOR INFRASTRUCTURE DEVELOPMENT OF EXPORTS		
		CONTINUE		
		ORAL REVISION		
	SUNDAY - 23.01.2022			

16	January	MANAGEMENT OF RISKS IN EXPORT BUSINESS- INTRODUCTION, MEANING & FEATURES
		CONTINUE
		Holiday - 26.01.2022 - Republic day
10	(24-29)	CONTINUE
		RISK MANAGEMENT- MEANING AND IMPORTANCE
		TYPES OF RISKS- COMMERCIAL AND LEGAL RISKS
		SUNDAY - 30.01.2022
	January(31)	CONTINUE
		EXCHANGE RATE FLUCTUATION RISK- MEANING AND CAUSES
14	February(1-4)	CONTINUE
		CREDIT RISK AND CARGO RISK
		STRATEGIES TO MANAGE RISK IN EXPORT BUSINESS
		Holiday - 05.02.2022 - Vasant Panchami
SUNDAY - 6.02.2022		
		CONTINUE
		CONTINUE
15	February	CLASS TEST & REVISION
	(7-12)	BRIEF INTRODUCTION OF ECGC
		FUNCTIONS OF ECGC & COVERS ISSUED BY ECGC
		CONTINUE
		SUNDAY - 13.02.2022
		CONTINUE
		REVISION
16	February	REVISION
	(14-19)	REVISION
		REVISION
		REVISION
		SUNDAY - 20.02.2022
17	February	REVISION
	(21-22)	REVISION

I.B. (PG) COLLEGE, PANIPAT (SESSION 2021-2022)

Teaching Term: (06.10.2021 to 22.02.2022) (Odd Semester)

Weekly Lesson Plan UG (Vth Semester)

Name of the Paper:- Principles of Production Management Class: BBA -III

Name of the Teachers (Section wise): Prof Reena Rani

WEEK	DATE	TOPICS
		orientation programme
	October	HOLIDAY - 07.10.2021 - Maharaja Agarsen Jayanti
1	(6 - 9)	orientation programme
		orientation programme
		SUNDAY - 10.10.2021
		discussion of syllabus
		product: nature and types
2	October	continue
-	(11-16)	continue
		HOLIDAY - 15.10.2021 - DUSSEHRA
		continue
		SUNDAY - 17.10.2021
		continue
		continue
3	October	Holiday - 20.10.2021 - Maharishi Valmiki Jayanti
-	(18-23)	production system
		continue
		continue
		SUNDAY - 24.10.2021
		continue
		continue
4	October	continue
	(25 -30)	continue
		decision making in production function
		continue
VACATIONS: 31.10.2021 to 07.11.2021 - DIWALI BREAK		

		continue		
		continue		
5	November	continue		
5	(8 -13)	continue		
		continue		
		continue		
		SUNDAY - 14.11.2021		
		concept of production management		
		continue		
	November	continue		
6	(15 -20)	continue		
		Holiday -19.11.2021 - Guru Nanak Dev Jayanti		
		continue		
		SUNDAY - 21.11.2021		
		product planning and control		
		continue		
	November	continue		
7	(22-27)	continue		
		continue		
		continue		
		SUNDAY - 28.11.2021		
		production process		
		continue		
	November (29-30)	continue		
8	December	continue		
	(1-4)	continue		
		continue		
		SUNDAY - 5.12.2021		
		first assignment		
		purchasing		
	December	continue		
9	(6-11)	continue		
		continue continue		
		SUNDAY - 12.12.2021		
		storing		
		continue		
	December	continue		
10	(13-18)	continue		
		continue conditional test		
		SUNDAY - 19.12.2021		
		warehousing		
		continue		
	December	continue		
11	(20-25)	continue		
		continue		
		Holiday -25.12.2021 - Christmas		
		SUNDAY - 26.12.2021		

		inventory management		
	December	continue		
	December (27-31)	continue		
12		continue		
		continue		
	January (1)	continue		
		SUNDAY -02.01.2022		
		inventory control		
		continue		
13	January	continue		
13	(3-8)	continue		
		continue		
		continue		
		SUNDAY - 09.01.2022		
		inspection		
		continue		
	January	continue		
14	(10-15)	continue		
İ		continue		
		second assignment		
	<u> </u>	SUNDAY - 16.01.2022		
		continue		
İ		quality control		
		continue		
15	January (17-22)	continue		
		continue		
		continue		
		SUNDAY - 23.01.2022		
	I	continue		
		continue		
16	January (24-29)	Holiday - 26.01.2022 - Republic day		
	(24-29)	stastical quality control		
		continue		
		continue		
	1	SUNDAY - 30.01.2022		
	January(31)	continue		
		continue		
14	February(1-4)	continue		
İ		continue		
		continue		
Holiday - 05.02.2022 - Vasant Panchami				
	I	SUNDAY - 6.02.2022		
		total quality management		
		continue		
15	February (7-12)	continue		
		continue		
		continue		
		continue		
		SUNDAY - 13.02.2022		

Teaching Term: (06.10.2021 to 22.02.2022) (Odd Semester)

Weekly Lesson Plan UG (Vth Semester)

Name of the Paper:- Principles Of Retailing Class: BBA - III

Name of the Teachers (Section wise): Prof. Ruchika Batra

WEEK	DATE	TOPICS		
1	October (6 - 9)	Orientation Program		
		HOLIDAY - 07.10.2021 - Maharaja Agarsen Jayanti		
		Orientation Program		
		Orientation Program		
	SUNDAY - 10.10.2021			
		Syllabus Discussion		
		Retailing Concept & Nature		
2	October	Importance/Role Of Retailing In Economic Development		
	(11-16)	Functions Of Retailing, Classification Of Retailers		
		HOLIDAY - 15.10.2021 - DUSSEHRA		
		Contd.		
		SUNDAY - 17.10.2021		
		Contd.		
		Contd.		
3	October	Holiday - 20.10.2021 - Maharishi Valmiki Jayanti		
	(18-23)	Driving Forces & Problems Faced By Retailers		
		Suggestions & Trends In Retailing		
		FDI In Retailing		
		SUNDAY - 24.10.2021		
		Difference Between Wholesaler & Retailer		
		Contd.		
4	October (25 -30)	Revision		
		Unorganised Retailing Meaning & Features		
		Advantages & Disadvantages Of Unorganised Retailing		
		Organised Retailing Meaning & Features		
VACATIONS: 31.10.2021 to 07.11.2021 - DIWALI BREAK				

		T
5	November	Advantages Of Organised Retailing
		Difference Between Organised & Unorganised Retailing
		Contd.
	(8 -13)	Revision
		Oral Class Test
		Oral Class Test
		SUNDAY - 14.11.2021
		Retail Consumer Behaviour Meaning & Features
		Stages/Process Of Retail Consumer Behaviour
6	November	Factors Affecting Retail Consumer Behaviour
6	(15 -20)	Contd.
		Holiday -19.11.2021 - Guru Nanak Dev Jayanti
		Contd.
		SUNDAY - 21.11.2021
		Revision
		Importance Of Retail Consumer Behaviour & Types Of Retail Buying Decisions
	November	
7	November (22-27)	Revision
		Revision
		Retail Store Location Meaning & Types Of Retail Store Location
		Contd. SUNDAY - 28.11.2021
		Contd.
	November	Factors Affecting/Key Considerations In Retail Store Location
8	(29-30) December	Contd.
	(1-4)	Contd.
		Importance Of Retail Store Location
		Contd.
		SUNDAY - 5.12.2021
		Contd.
	December (6-11)	Steps Involved In Choosing Retail Store Location
9		Contd.
		Theories Of Retail Location
		Contd.
		Techniques For Assessing Retail Location Site
		SUNDAY - 12.12.2021
	December (13-18)	Contd.
		Types Of Consumer Goods
10		Contd.
10		Revision
		Oral Class Test
		Oral Class Test
SUNDAY - 19.12.2021		
		SUNDAT - 19.12.2021

11	(20-25)	Importance/Role Of Retail Store Design
		Visual Merchandising Meaning & Objectives
		Methods & Tools Of Visual Merchandising Holiday -25.12.2021 - Christmas
		SUNDAY - 26.12.2021
		Methods & Errors Of Display
	Danamhan	Assignment First
	December (27-31)	Retail Store Layout Meaning & Types
12		Contd.
		Key Consideration In Choosing Retail Store Layout
	January (1)	
		Steps For Choosing Retail Store Layout & Its Objectives SUNDAY -02.01.2022
		Contd.
		Objectives Of Retail Store Layout
	January	Space Mix
13	(3-8)	Contd.
		Revision
		Assignment Second
		SUNDAY - 09.01.2022
		Retail Merchandising Meaning & Components/Elements
		Functions & Principles Of Retail Merchandising
14	January	Factors Affecting Retail Merchandising & Its Importance
	(10-15)	Legal & Ethical Issues In Retail Merchandising
		Responsibilities Of Retail Merchandised
		Contd.
		SUNDAY - 16.01.2022
	January	Revision
		Retail Merchandising Planning Meaning & Process
15		Contd.
	(17-22)	Contd.
		Methods Of Retail Merchandise Procurement
		Contd.
		SUNDAY - 23.01.2022 Retail Merchandise Budget Meaning & Components
]		Contd.
		Holiday - 26.01.2022 - Republic day
		Total Lord Lebusine day
16	January (24-29)	Retail Merchandise Control Concepts & Methods
16	_	Retail Merchandise Control Concepts & Methods Contd.
16	_	Retail Merchandise Control Concepts & Methods Contd. Revision

14	January(31)	Technology In Retailing Meaning & Role	
	February(1-4)	Oral Class Test	
		Types Of Technology In Retailing	
		Advantages & Disadvantages Of IT In Retail	
		Contd.	
Holiday - 05.02.2022 - Vasant Panchami			
SUNDAY - 6.02.2022			
		Retail Organisational Structure Concepts & Types	
	February (7-12)	Contd.	
15		Factors Affecting Retail Organistaional Structure	
15		Conditional Test	
		HR In Retail Meaning & Features	
		HR Functions In Retail	
		SUNDAY - 13.02.2022	
	February (14-19)	Legal & Ethical Issues In HR In Retail	
		Challenges Or Issues In HR In Retail	
		Revision	
16		Career In Retailing	
		Retail Price Meaning & Objectives	
		Methods & Policies Of Retail Price	
		SUNDAY - 20.02.2022	
47	February (21-22)	Importance Of Retail Price	
17		Revision	

Teaching Term: (06.10.2021 to 22.02.2022) (Odd Semester)

Weekly Lesson Plan UG (Vth Semester)

Name of the Paper:-Principles Of Banking Class: BBA - III

Name of the Teachers (Section wise): Prof. Karuna Sachdeva

WEEK	DATE	TOPICS
1		Orientation
	October	HOLIDAY - 07.10.2021 - Maharaja Agarsen Jayanti
	(6 - 9)	Orientation
		Orientation
		SUNDAY - 10.10.2021
		Discussion about Syllabus
		Bank-Concept
2	October	Continued
_	(11-16)	Continued
		HOLIDAY - 15.10.2021 - DUSSEHRA
		Classification of Banks
		SUNDAY - 17.10.2021
		Continued
		Continued
3	October	Holiday - 20.10.2021 - Maharishi Valmiki Jayanti
	(18-23)	Continued
		Continued
		Objectives of Banks
		SUNDAY - 24.10.2021
		Functions of Banks
4	October (25 -30)	Continued
		Continued
		Continued
		Bank Management : Concept, Functions
		Class Test
VACATIONS: 31.10.2021 to 07.11.2021 - DIWALI BREAK		

5	November (8 -13)	Importance Of Bank Management		
		Legal Framework Of Regulation Of Banks		
		Banking Regulation Act, 1949 And Main Amendments		
		Continued		
		Continued		
		Continued		
		SUNDAY - 14.11.2021		
		Continued		
		Continued		
6	November	Continued		
	(15 -20)	Revision		
		Holiday -19.11.2021 - Guru Nanak Dev Jayanti		
		RBI Act, 1934 And Main Amendments		
		SUNDAY - 21.11.2021		
		Continued		
		Continued		
_	November	Continued		
7	(22-27)	Continued		
		Continued		
		Class Test		
		SUNDAY - 28.11.2021		
		Continued		
		Functions Of RBI		
	November (29-30)	Continued		
8	December	Continued		
	(1-4)	Continued		
		Continued		
		SUNDAY - 5.12.2021		
	December (6-11)	Presentation		
		Banking Forms : Corporate Banking		
		Continued		
9		Continued		
		Continued		
		Class Test		
	Class Test SUNDAY - 12.12.2021			
		Rural Banking		
	December (13-18)	Continued		
		Continued		
10		Retail Banking		
		Continued		
		Continued		
		SUNDAY - 19.12.2021		
JUNDA! - 13.12.2021				

11	December (20-25)	Class Test		
		International Banking		
		Continued		
		Continued		
		Revision		
		Holiday -25.12.2021 - Christmas		
		SUNDAY - 26.12.2021		
		Assignment I on Bank-Concept, Classification, Objective And Functions		
	December	E-banking Reforms In Banking After 1991		
	(27-31)	Continued		
12		Continued		
		Banker-Customer Relationship		
	January (1)			
		Continued SUNDAY -02.01.2022		
		Continued		
		Continued		
13	January (3-8)	Continued		
		Continued		
		Class Test Payment And Collection Of Cheques		
		SUNDAY - 09.01.2022		
		Continued		
		Continued		
14	January (10-15)	Continued		
	(====7)	Continued		
		Continued		
		Continued		
		SUNDAY - 16.01.2022		
		Assignment II On RBI act, 1934 And Main Amendments		
		Special Services Rendered By Banks		
15	January (17-22)	Continued		
	(17-22)	Continued		
		Banking Technology : Computerisation		
		Continued		
		SUNDAY - 23.01.2022		
	January (24-29)	Internet		
		Continued		
16		Holiday - 26.01.2022 - Republic day		
		Mobile And ATMs		
		Continued		
		Continued		
SUNDAY - 30.01.2022				

14	January(31)	Security Issues		
	February(1-4)	Continued		
		Continued		
		Conditional Test On Banking Technology And Banker-Customer Relationship		
		Priority Sector Lending		
	Holiday - 05.02.2022 - Vasant Panchami			
	SUNDAY - 6.02.2022			
		Continued		
		Continued		
15	February	Continued		
	(7-12)	Performance Analysis of Banks		
		Continued		
		Continued		
		SUNDAY - 13.02.2022		
	February (14-19)	Class Test		
		Revision		
16		Revision		
		Revision		
		Revision		
		Revision		
		SUNDAY - 20.02.2022		
17	February (21-22)	Revision		
		Revision		