

BBA/M-21**24510****HUMAN BEHAVIOUR AT WORK****Paper–BBA-208**

Time Allowed : 3 Hours]

[Maximum Marks : 80

Note : Attempt **five** questions in all. Question No. **1** is compulsory. All questions carry equal marks.

Compulsory Question

1. Explain the following Concepts : 16
 - (a) Group obedience. (b) Interpersonal awareness.
 - (c) Group as a Medium of Learning. (d) Group think.
 - (e) Effective team. (f) Conformity
 - (g) Interpersonal influence. (h) Group morale.
2. (a) Clearly describe the influence of an Individual on a Group and influence of a Group on an individual. 8
(b) Describe in detail the factors influencing Group behaviours. 8
3. Define Group. How Groups are formed ? Explain the Five-stage group development Model to better understand the Group behaviour. 16
4. What is Social Loafing ? What are the factors affecting Social Loafing ? 16
5. What do you understand by Career Roles and Identity ? What factors play the role in the development of Career Roles and Identity ? 16
6. What is Group Decision-making ? What are the methods of Group Decision-making ? Write down the advantages and disadvantages of Group Decision-making. 16
7. Define Group Cohensiveness and its meaning. What is the role of Group Cohensiveness ? 16
8. How to work better and more effectively as a Team ? What are the factors affecting Effective Teamwork ? 16