

(SESSION 2019-20)

Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Business Law

Class: BBA-III

Name of the Teachers: Prof. Pooja Dudeja

WEEK	DATE	TOPICS
1	January (1 - 4)	
		Chapter : History and Administration of Company Legislation In India
		Introduction and characteristics of a company
SUNDAY - 05.01.2020		
2	January (6-11)	Lifting the corporate veil and exceptions of this principle
		Distinction between joint stock company and partnership.
		Advantages and Disadvantages of Joint stock companies.
		Types of companies-Classification on the basis of Incorporation
		Classification on the basis of liability and transferability of shares
		Privileges and exemption of private company
SUNDAY - 12.01.2020		
3	January (13-18)	Conversion of companies
		Continue
		Documents to be submitted to registrar of companies
		Incorporation of Joint Stock Companies In india
		One man company,defunct company and iillegal companies
		Continue and oral test
SUNDAY - 19.01.2020		
4	January (20 -25)	Meaning of promotion and promoters, functions of promoters.
		Legal position of promoters, Right and Duties of promoters.
		Liabilities and Remuneration of promoters
		Preliminary contracts
		Memorandum of association
		Continue

January - 26.01.2020		
5	January (27- 31) February (1)	Continue
		Articles of association
		Alteration of articles of association
		Doctrine of constructive notice,doctrine of indoor management,Doctrine of ultra-vires
		Continue
		Oral test
SUNDAY - 02.02.2020		
6	February (3 -8)	Chapter : Prospectus.
		Chapter : Prospectus
		Legal requirements regarding issue of prospectus
		Misstatement in prospectus and its remedies
		Defense available to a person liable for misstatement
		Statement in lieu of prospectus
SUNDAY - 09.02.2020		
7	February (10 -15)	Continue
		Continue
		Minimum subscription and its importance,Underwriting commission
		Brokerage.
		Shares and Share Capital of Company
		Kinds of share capital
SUNDAY - 16.02.2020		
8	February (17-22)	Alteration of share capital, methods of Alteration in share capital,
		Conversion of debenture into shares
		Shareholders Right of pre-emption, Reserve capital,
		Allotment Of Shares
		Procedure of allotment
		Assignment - 1

SUNDAY - 23.02.2020		
9	February (24-29)	Membership of company
		Methods of acquiring membership , termination of membership
		Rights and liabilities of members
		Continue
		Borrowing powers of debentures
		Kinds of Debentures
SUNDAY - 01.03.2020		
10	March (02 -07)	Registration of charges, effects of non- registration
		Powers, functions and duties of Directors & Managing Directors
		Duties and Liabilities of Directors
		Continue
		Provisions regarding the appointment of Managing Director
		Continue
SUNDAY - 08.03.2020		
11	March (09 -14)	Vacations
SUNDAY - 15.03.2020		
12	March (16 -21)	Aspects related to Company Meeting
		Legal provisions regarding the Statutory meeting
		Meeting of Director's Committees, Resolution and it's kind
		Continue
		Continue
		Conditional Test
SUNDAY - 22.03.2020		
13	March (23-28)	Requisites of Valid Meeting
		Voting and Poll
		Legal Provisions Regarding Poll
		Proxy
		Winding up of the Company
		Modes of Winding Up

SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	Duties and Powers of Liquidator
		Contributory and its Liabilities
		Voluntary Winding up
		Effects of Winding up on Antecedent and other Transactions
		Assignment - 2
		Revision
SUNDAY - 05.04.2020		
15	April (06 -11)	Securities Exchange Board of India Act - 1992
		SEBI - Guidelines
		New types of Debentures
		Guidelines for Issue of Shares
		Guidelines for Preferential allotment
		Guidelines on ESOP
SUNDAY - 12.04.2020		
16	April (13-18)	Guidelines for Book Building
		Continue
		Class Discussion
		Oral test
		Revision
		Revision
SUNDAY - 19.04.2020		
17	April (20-25)	Revision
		Revision
		Revision
		Revision
		Revision
		Revision
SUNDAY - 26.04.2020		
18	April (27-30)	Revision
		Revision
		Revision
		Revision

**I.B. (PG) COLLEGE, PANIPAT
(SESSION 2019-20)**

Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Entrepreneurship Development

Class: BBA III (V SEM)

Name of the Teacher: Prof. Nisha Gupta

WEEK	DATE	TOPICS
1	January (1 - 4)	DISCUSSION ABOUT SYLLABUS, INTRODUCTION TO AN ENTREPRENEUR
		ENTREPRENEUR: MEANING, CONCEPT, CHARACTERISTICS
		QUALITIES OF AN ENTREPRENEUR, IMPORTANCE OF AN ENTREPRENEUR
		TYPES OF ENTREPRENEUR
SUNDAY - 05.01.2020		
2	January (6-11)	CONTINUE..
		FUNCTIONS OF AN ENTREPRENEUR, DIFFERENCE BETWEEN AN ENTREPRENEUR AND MANAGER
		ROLE OF ENTREPRENEUR IN ECONOMIC DEVELOPMENT OF COUNTRY, ENTREPRENEUR STRUCTURE
		CONCEPT OF INTRAPRENEUR, DIFFERENCE BETWEEN INTRAPRENEUR AND ENTREPRENEUR
		CONCEPT OF ONTRAPRENEUR, DESIGNING OF WEBSITE
REVISION		
SUNDAY - 12.01.2020		
3	January (13-18)	ENTREPRENEURSHIP: MEANING, NATURE
		SCOPE OF ENTREPRENEURSHIP AND DIFFERENCE BETWEEN ENTREPRENEUR AND ENTREPRENEURSHIP
		ROLE OF ENTREPRENEURSHIP IN ECONOMIC DEVELOPMENT OF COUNTRY
		FACTORS AFFECTING ENTREPRENEURSHIP
		PROBLEMS FOR ENTREPRENEURSHIP
REMEDIAL MEASURES FOR OVERCOMING PROBLEMS FOR ENTREPRENEURSHIP		
SUNDAY - 19.01.2020		
4	January (20 -25)	THEORIES OF ENTREPRENEURSHIP AND RELATION BETWEEN ENTREPRENEURSHIP AND SOCIETY
		RELATION BETWEEN ENTREPRENEURSHIP AND SOCIETY: CONTINUE
		IMPORTANCE OF ENTREPRENEURSHIP, CAO'S MODEL FOR ENTREPRENEURSHIP
		REVISION
		CLASS TEST
NEW VENTURE DEVELOPMENT: MEANING AND STAGES		
January - 26.01.2020		
5	January (27- 31) February (1)	CONTINUE..
		ESSENTIALS REQUIREMENTS FOR NEW VENTURE DEVELOPMENT, ORAL TEST
		REASONS FOR FAILURE OF NEW VENTURE DEVELOPMENT, SUGGESTIONS TO AVOID FAILURES FOR NEW VENTURE DEVELOPMENT, SIGNIFICANCE OF NEW VENTURE DEVELOPMENT
		POWER POINT PRESENTATION OF AN INTRODUCTION TO ENTREPRENEUR
		CLASS TEST
SUNDAY - 02.02.2020		
6	February (3 -8)	ENVIRONMENTAL FACTORS AFFECTING SUCCESS OF NEW BUSINESS: MEANING AND COMPONENTS/FACTORS
		INTERNAL COMPONENTS/FACTORS
		EXTERNAL COMPONENTS/FACTORS
		CONTINUE..
		CONTINUE..
IMPORTANCE OF STUDYING BUSINESS ENVIRONMENT FOR AN ENTREPRENEUR		
SUNDAY - 09.02.2020		
7	February (10 -15)	PROBLEMS IN STUDYING BUSINESS ENVIRONMENT FOR AN ENTREPRENEUR
		POWER POINT PRESENTATION OF ENTREPRENEURSHIP
		SOURCES OF FINANCE: MEANING, NEED
		DIFFERENT SOURCES OF FINANCE
		CONTINUE..
CONTINUE..		

SUNDAY - 16.02.2020		
8	February (17-22)	CONTINUE..
		ASSIGNMENT (1) ON AN INTRODUCTION TO AN ENTREPRENEUR
		FACTORS TO BE CONSIDERED FOR SELECTION OF SOURCES OF FINANCE
		REVISION & ORAL TEST
		BUSINESS PLAN & STRATEGIES: MEANING, FEATURES AND ESSENTIALS OF GOOD BUSINESS PLAN
		ADVANTAGES AND NEED OF BUSINESS PLAN AND STRATEGIES
SUNDAY - 23.02.2020		
9	February (24-29)	DO'S AND DONOT'S OF BUSINESS PLAN
		DO'S AND DONT'S OF BUSINESS PLAN,OBJECTIVES OF BUSINESS PLAN
		PREPARATION OF BUSINESS PLAN, ACTIVITY ON CREATION OF BUSINESS PLAN
		BUSINESS PLAN PROCESS/COMOPNENTS
		TYPES OF BUSINESS PLANS AND STRATEGIES
		CONTINUE..
SUNDAY - 01.03.2020		
10	March (02 -07)	CONTINUE..
		CONTINUE..
		REVISION
		POWERPOINT PRESENTATION ON NEW VENTURE DEVELOPMENT
		CONDITIONAL (TEST) ON ENTREPRENEURSHIP AND STAGES OF NEW VENTURE DEVELOPMENT
SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	EDP PROGRAMMES: MEANING, OBJECTIVES
		CONTENT AND PHASES OF EDP PROGRAMMMES
		IMPORTANCE AND PROBLEMS OF EDP PROGRAMMES
		DIFFERENT EXAMPLES OF EDP PROGRAMMES, SUGGESTIONS FOR IMPROVEMENT OF EDP PROGRAMMES
		REVISION
		ASSIGNMENT (2) ON SOURCES OF FINANCE & BUSINESS PLAN
SUNDAY - 22.03.2020		
13	March (23-28)	FEASIBILITY STUDY: MEANING, PREPARATION OF FEASIBILITY REPORT
		TYPES OF FEASIBILITY STUDY, REVISION
		BUSINESS LIFE CYCLE:MEANING & STAGES
		ROLE OF GOVERNMENT AGENCIES: MEANING AND NEED
		DIFFERENT GOVERNMENT AGENCIES ALONG WITH THEIR ROLES FOR PROMOTING ENTREPRENEURSHIP IN INDIA
		CONTINUE..
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	CONTINUE..
		ROLE OF NON – GOVERNMENT AGENCIES: MEANING, NEED
		DIFFERENT NON-GOVERNMENT AGENCIES ALONG WITH THEIR ROLES FOR PROMOTING ENTREPRENEURSHIP
		IN INDIA, PRESENTATION ON BUSINESS PLANS AND STRATEGIES
		TYPES OF SCHEMES AND INCENTIVES OF STATE GOVERNMENT FOR ENTREPRENEURSHIP
		CONTINUE..

SUNDAY - 05.04.2020		
15	April (06 -11)	CONTINUE..
		FUTURE OF ENTREPRENEURSHIP IN INDIA
		PRESENT AND FUTURE SCENERIO OF ENTREPRENEURSHIP IN INDIA
		REVISION AND PRESENTATION ON SOURCES OF FINANCE
		WOMEN ENTREPRENEUR: MEANING, CHARACTERISTICS
		QUALITIES OF WOMEN ENTREPRENEUR, ROLE OF WOMEN ENTREPRENEUR
SUNDAY - 12.04.2020		
16	April (13-18)	PROBLEMS FOR WOMEN ENTREPRENEUR
		SUGGESTIONS FOR REMOVING PROBLEMS FOR WOMEN ENTREPRENEUR AND ACTIVITY
		POWER POINT PRESENTATION ON EDP
		POWER POINT PRESENTATION ON GOVERNMENT & NON-GOVERNMENT AGENCIES FOR
		PROMOTING ENTREPRENEURSHIP IN INDIA
		POWERPOINT PRESENTATION ON GOVERNMENT SCEMES AND INCENTIVES FOR AN ENTREPRENEUR
SUNDAY - 19.04.2020		
17	April (20-25)	REVISION
		REVISION
		REVISION
		REVISION
		REVISION
		REVISION
SUNDAY - 26.04.2020		
18	April (27-30)	REVISION
		REVISION
		REVISION
		REVISION

**I.B. (PG) COLLEGE, PANIPAT
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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- INTRODUCTION TO FINANCIAL SERVICES

Class: BBA III (V SEM)

Name of the Teacher: Prof. Nisha Gupta

WEEK	DATE	TOPICS
1	January (1 - 4)	DISCUSSION ABOUT SYLLABUS
		FINANCIAL SERVICES- MEANING, CHARACTERISTICS AND IMPORTANCE
		TYPES OF FINANCIAL SERVICES
		FINANCIAL SERVICES AND ECONOMIC ENVIRONMENT, PLAYERS IN FINANCIAL SERVICES
SUNDAY - 05.01.2020		
2	January (6-11)	REVISION
		MERCHANT BANKING- MEANING, CONCEPT & EVOLUTION
		DIFFERENCE BETWEEN MERCHANT BANKING, COMMERCIAL BANKING AND INVESTMENT BANKING
		ROLE OF MERCHANT BANKING, RECENT DEVELOPMENTS IN MERCHANT BANKING
		FUNCTIONS OF MERCHANT BANKING, MERCHANT BANKING REGULATIONS
		GENERAL OBLIGATIONS AND RESPONSIBILITY OF MERCHANT BANKING
SUNDAY - 12.01.2020		
3	January (13-18)	ROLE OF MERCHANT BANKING IN ISSUE MANAGEMENT, MERCHANT BANKING IN INDIA
		REVISION
		POWERPOINT PRESENTATION ON INTRODUCTION TO FINANCIAL SERVICES
		LEASING- INTRODUCTION, ESSENTIALS AND FEATURES
		TYPES OF LEASING, ADVANTAGES OF LEASING
		DISADVANTAGES & FINANCIAL EVALUATION OF LEASING
SUNDAY - 19.01.2020		
4	January (20 -25)	TYPES OF LEASE ACCOUNTS, METHOD OF CALCULATING LEASE RENTALS
		MEANING AND LEGAL POSITION OF HIRE PURCHASE, DIFFERENCE BETWEEN HIRE PURCHASE AND LEASING
		REVISION AND ORAL TEST
		CREDIT CARDS- MEANING, ELIGIBILITY CRITERIA AND FACTORS AFFECTING CREDIT CARDS
		TYPES OF CREDIT CARDS AND ADVANTAGES
		DISADVANTAGES OF CREDIT CARDS & REVISION
January - 26.01.2020		
5	January (27- 31) February (1)	POWER POINT PRESENTATION ON MERCHANT BANKING
		FACTORING- MEANING, FEATURES AND GLOSSARY
		ADVANTAGES AND LIMITATIONS OF FACTORING
		TYPES AND FUNCTIONS OF FACTORING
		DIFFERENCE BETWEEN FACTORING AND BILL DISCOUNTING, COST/BENEFIT ANALYSIS OF FACTORING
		FORFAITING-MEANING, PARTIES AND MECHANISM
SUNDAY - 02.02.2020		
6	February (3 -8)	BENEFITS OF FACTORING, DIFFERENCE BETWEEN FACTORING AND FORFAITING
		PROBLEMS OF FACTORING IN INDIA, SITUATION OF FACTORING IN INDIA
		REVISION
		POWERPOINT PRESENTATION ON LEASING & HIRE PURCHASE
		CREDIT RATING- MEANING, PROCESS & FEATURES
		TYPES OF CREDIT RATING & IMPORTANCE OF CREDIT RATING

SUNDAY - 09.02.2020		
7	February (10-15)	FUNCTIONS AND ADVANTAGES OF CREDIT RATING
		DISADVANTAGES AND FACTORS AFFECTING CREDIT RATING
		CREDIT RATING METHODOLOGY, CREDIT RATING AGENCIES IN INDIA
		CONTINUE..
		REVISION
		POWERPOINT PRESENTATION ON CREDIT RATING
SUNDAY - 16.02.2020		
8	February (17-22)	CONSUMER FINANCE – MEANING, PARTIES AND BENEFITS
		MODES OF CONSUMER FINANCE
		CONTINUE.. & REVISION
		POWERPOINT PRESENTATION ON FACTORING & FORFEITING
		STOCK BROKING- MEANING, FUNCTIONS AND ROLE
		ASSIGNMENT (I) ON FINANCIAL SERVICES
SUNDAY - 23.02.2020		
9	February (24-29)	TYPES OF BROKER AND THEIR SERVICES
		BROKER TO AN ISSUE AND SEBI GUIDELINES FOR BROKER
		REVISION & PRESENTATION ON CONSUMER FINANCE
		MUTUAL FUNDS – MEANING & TYPES
		ADVANTAGES & PROBLEMS OF MUTUAL FUNDS
		CONSTITUTION AND MANAGEMENT OF MUTUAL FUNDS
SUNDAY - 01.03.2020		
10	March (02 -07)	CONTINUE.. & DESIGNING & MARKETING AND EVALUATION OF MUTUAL FUND SCHEMS
		SEBI GUIDELINES FOR MUTUAL FUNDS IN INDIA
		EXCHANGE TRADE FUND – MEANING, FEATURES OF ETF, DIFFERENCE BETWEEN MUTUAL FUNTS & ETFs
		CONDITIONAL(TEST) ON LEASING AND MERCHANT BANKING
		TYPES & ADVANTAGES OF ETFs
		DISADVANTAGES OF ETFs & REVISION
SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	SECURITY EXCHANGE BOARD OF INDIA (SEBI)- MEANING, OBJECTIVES ANF ROLE
		MANAGEMENT AND POWERS OF SEBI
		FUNCTIONS OF SEBI, MEASURES TAKEN BY SEBI
		REVISION
		ASSIGNEMENT – II ON CREDIT RATING
		ISSUE MANAGEMENT –MEANING, CLASSIFICATION- PRE-ISSUE MANAGEMENT
SUNDAY - 22.03.2020		
13	March (23-28)	PRE-ISSUE MANAGEMENT-METHODS, BOOK BUILDING
		BOOK BUILDING- CONTINUE..
		REVERSE BOOK BUILDING
		POST ISSUE MANAGEMENT – MEANING, CONCEPT & SEBI GUIDELINES FOR POST ISSUE MANAGEMENT
		CONTINUE...
		REVISION AND ORAL TEST

SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	MANAGING NEW ISSUE: EQUITY ISSUE/PUBLIC ISSUE- MEANING , PROCESS
		TYPES OF PUBLIC ISSUE, SEBI GUIDELINES FOR PUBLIC ISSUE
		AVANTAGES AND DISADVANTAGES OF PUBLIC ISSUE
		PRIVATE PLACEMENT
		REVISION AND ORAL TEST
		POWER POINT PRESENTATION ON ISSUE MANAGEMENT
SUNDAY - 05.04.2020		
15	April (06 -11)	INTERMEDIARIES TO ISSUE-MEANING, REGISTRARS
		UNDERWRITERS- MEANING, ROLE OF UNDERWRITERS
		TYPES & FUNCTIONS OF UNDERWRITERS
		SEBI GUIDELINES FOR UNDERWRITERS
		DEBENTURE TRUSTEES
		PORTFOLIO MANAGERS & ADVERTISING CONSULTANTS
SUNDAY - 12.04.2020		
16	April (13-18)	BANKER TO AN ISSUE
		REVISION
		ORAL TEST
		POWER POINT PRESENTATION ON CREDIT CARDS
		POWER POINT PRESENTATION ON INTERMEDIARIES
		REVISION
SUNDAY - 19.04.2020		
17	April (20-25)	REVISION
		REVISION
		REVISION
		REVISION
		REVISION
		REVISION
SUNDAY - 26.04.2020		
18	April (27-30)	REVISION
		REVISION
		REVISION
		REVISION

**I.B. (PG) COLLEGE, PANIPAT
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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- **Logistic Management**

Class: **BBA-III**

Name of the Teachers: **Prof. Sonia virmani**

WEEK	DATE	TOPICS
1	January (1 - 4)	Logistic Management:Definition ,Concept
		Continue
		Scope of logistic management
		Continue
SUNDAY - 05.01.2020		
2	January (6-11)	Role and importance of logistic management
		Continue
		Coordination function of logistics
		Continue
		Total cost concept system approach to logistic
		Objectives of logistic management
SUNDAY - 12.01.2020		
3	January (13-18)	Continue
		Customer services:Concept and practice
		Continue
		Continue
		Continue
		Revision
SUNDAY - 19.01.2020		
4	January (20 -25)	Supply chain management:Definition,components
		Continue
		Role of logistic in SCM
		Continue
		Continue
		Diffrence between Physical Distribution

January - 26.01.2020		
5	January (27- 31) February (1)	Continue
		Continue
		Logistics&SCM
		Continue
		Continue
		Revision
SUNDAY - 02.02.2020		
6	February (3 -8)	Order Processing: Warehousing
		continue
		continue
		continue
		Class test
		continue
SUNDAY - 09.02.2020		
7	February (10 -15)	Revision
		Inventory Management: Definition
		Functions
		continue
		Oral discussion
		continue
SUNDAY - 16.02.2020		
8	February (17-22)	Cost and Cost Control
		continue
		continue
		Class test
		continue
		continue
SUNDAY - 23.02.2020		
9	February (24-29)	Revision
		Transportation Systems: Types
		continue
		continue
		ASSIGNMENT-1
		Transportation and distribution

SUNDAY - 01.03.2020		
10	March (02 -07)	Continue
		continue
		Transportation issue and constraints
		continue
		continue
		continue
SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	CONDITIONAL TEST
		Transportation network in India
		continue
		Oral discussion
		continue
		Transportation strategies of India
SUNDAY - 22.03.2020		
13	March (23-28)	continue
		continue
		Revision
		Logistics packaging
		continue
		continue
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	Packaging material and packaging cost
		continue
		Revision
		Class test
		ASSIGNMENT-2
		Continue

15	April (06 -11)	Information technology & logistic management
		Continue
		Role of technology in logistics
		Continue
		Continue
		Continue
SUNDAY - 12.04.2020		
16	April (13-18)	Logistics performance measurement and control
		Continue
		Continue
		Oral discussion
		Continue
		Revision
SUNDAY - 19.04.2020		
17	April (20-25)	Revision
		Revision
		Revision
		Revision
		Revision
		Revision
SUNDAY - 26.04.2020		
18	April (27-30)	Revision
		Revision
		Revision
		Revision

**I.B. (PG) COLLEGE, PANIPAT
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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Principles of Insurance

Class: BBA-III

Name of the Teachers: Prof. Karuna Sachdeva

WEEK	DATE	TOPICS
1	January (1 - 4)	DISCUSSION OF SYLLABUS
		INSURANCE-CONCEPT , NATURE
		CONTINUE
		CONTINUE
SUNDAY - 05.01.2020		
2	January (6-11)	CONTINUE
		CLASSIFICATION OF INSURANCE-LIFE AND NON-LIFE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
SUNDAY - 12.01.2020		
3	January (13-18)	FUNCTIONS ,IMPORTANCE AND EVOLUTION OF INSURANCE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
SUNDAY - 19.01.2020		
4	January (20 -25)	PRINCIPLES OF INSURANCE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
January - 26.01.2020		
5	January (27- 31) February (1)	REVISION
		CLASS TEST
		LIFE INSURANCE-CONCEPT
		CONTINUE
		CONTINUE
		CONTINUE
SUNDAY - 02.02.2020		
6	February (3 -8)	CONTINUE
		PUBLIC AND PVT.SECTOR COMPANIES IN INDIA - THEIR PRODUCTS ,SCHEMES AND PLANS
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE

SUNDAY - 09.02.2020		
7	February (10 -15)	CONTINUE
		LIC ACT ,1956-AN OVERVIEW
		CONTINUE
		CONTINUE
		CONTINUE
SUNDAY - 16.02.2020		
8	February (17-22)	CONTINUE
		CONTINUE
		REVISION
		GENERAL INSURANCE-CONCEPTS,TYPES
		CONTINUE
		CONTINUE
SUNDAY - 23.02.2020		
9	February (24-29)	CONTINUE
		CONTINUE
		ASSIGNMENT IST ON INSURANCE-AN INTRODUCTION
		PUBLIC AND PVT.SECTOR GENERAL INSURANCE COMPANIES IN INDIA - THEIR PRODUCTS ,SCHEMES AND PLAN
		CONTINUE
		CONTINUE
SUNDAY - 01.03.2020		
10	March (02 -07)	CONTINUE
		IRDA ACT ,1999 - ORGANISATION,GUIDELINES FOR LIFE AND NON -LIFE INSURANCE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	DISTRIBUTION CHANNELS IN INSURANCE-INTRODUCTION,INDIVIDUAL AGENTS-APPOINTMENT,FUNCTIONS
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE

SUNDAY - 22.03.2020		
13	March (23-28)	CONDITIONAL TEST ON LIFE INSURANCE AND GENERAL INSURANCE
		CODE OF CONDUCT AND REMUNERATION OF INDIVIDUAL AGENT
		CONTINUE
		CONTINUE
		CONTINUE
		ELIGIBILITY ,FUNCTIONS AND CODE OF CONDUCT AND REMUNERATION OF CORPORATE AGENTS AND BROKERS
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	CONTINUE
		CONTINUE
		CONTINUE
		ASSIGNMENT IIND ON DISTRIBUTION CHANNELS IN INSURANCE
		LIFE INSURANCE,DOCUMENTATION IN LIFE INSURANCE CONTRACT , CLAIM SETTLEMENT IN LIFE INSURANCE
		CONTINUE
SUNDAY - 05.04.2020		
15	April (06 -11)	CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
		CONTINUE
		DOCUMENTATION IN GENERAL INSURANCE CONTRACT
SUNDAY - 12.04.2020		
16	April (13-18)	CONTINUE
		CONTINUE
		CONTINUE
		CLAIM SETTLEMENT IN GENERAL INSURANCE
		CONTINUE
		CONTINUE
SUNDAY - 19.04.2020		
17	April (20-25)	CONTINUE
		REVISION
		REVISION
		REVISION
		REVISION
		REVISION
SUNDAY - 26.04.2020		
18	April (27-30)	REVISION
		REVISION
		REVISION
		REVISION