

**I.B. (PG) COLLEGE, PANIPAT**  
**(SESSION 2019-20)**

Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- **Business Environment**    Class-B.Com-III    Sec.- (A-F)

Name of the Teachers: **Dr. Anita Bajaj, Prof. Madhvi, Prof. Komal, Prof. Riya & Prof. Ritu**

WEEK	DATE	TOPICS
1	January (1 - 4)	Business environment : Concept
		Continue
		Components
		Continue
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	Importance of business environment
		Continue
		Continue
		Continue
		Environmental and organizational scanning
		Continue
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	Importance and techniques
		Continue
		Continue
		Public sector in India
		Continue
		Continue
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	Private sector in India
		Continue
		Continue
		Joint sector in India
		Continue
		Continue

January - 26.01.2020		
5	January (27- 31) February (1)	Economic systems:Capitalist,Socialist&mixed economy
		Continue
		Continue
		Continue
		Continue
		Revision
SUNDAY - 02.02.2020		
6	February (3 -8)	Economic planning in India
		continue
		continue
		Achievement and failures
		continue
		continue
SUNDAY - 09.02.2020		
7	February (10 -15)	Planning machinery in India
		Continue
		Role of Government: monetary policy
		continue
		continue
		Fiscal policy
SUNDAY - 16.02.2020		
8	February (17-22)	Continue
		Make in India
		continue
		Class test
		Foreign investment: concept
		continue
SUNDAY - 23.02.2020		
9	February (24-29)	need of foreign investment
		Continue
		Types and barrier
		continue
		ASSIGNMENT-1
		Multinational corporations in India

SUNDAY - 01.03.2020		
10	March (02 -07)	Continue
		Globalization of Indian Business
		Continue
		Continue
		Competition Act
		continue
SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
		HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	CONDITIONAL TEST
		Provisions of the Act
		Continue
		Competition commission of India
		continue
		Duties, powers and functions of commission
SUNDAY - 22.03.2020		
13	March (23-28)	continue
		Competition appellate Tribunal
		Continue
		Procedures and powers of Appellate tribunal
		continue
		Revision
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	Foreign Exchange management Act
		continue
		Regulation and management of foreign Exchange
		Continue
		Convention and penalties
		Continue

15	April (06 -11)	ASSIGNMENT 2
		Adjudication & appeal
		Continue
		Continue
		Directorate of Enforcement
		Continue
<b>SUNDAY - 12.04.2020</b>		
16	April (13-18)	Continue
		Revision
		Foreign Exchange Market : An overview
		Continue
		salient features and provisions
		Continue
<b>SUNDAY - 19.04.2020</b>		
17	April (20-25)	Continue
		Continue
		Revision
		Revision
		Revision
		Revision
<b>SUNDAY - 19.04.2020</b>		
18	April (27-30)	Revision
		Revision
		Revision
		Revision

**I.B. (PG) COLLEGE, PANIPAT**  
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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Fundamentals of Insurance Class: B.Com-III Sec.- (A-F)

Name of the Teachers : Prof. Neha Rani, Prof. Komal, Prof. Himanshu & Prof. Vanita

WEEK	DATE	TOPICS
1		Introduction of Insurance:
		Life and general insurance
		Continue
		Continue
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	Continue
		Insurance as a Social Security tool
		Continue
		Continue
		Revision
		Group Discussion
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	Introduction Of Contract of Life Insurance:
		Principles and Practice of life insurance
		<b>Continue</b>
		Continue
		Parties to the Contract their duties and rights
		<b>Continue</b>
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	continue
		Continue
		Conditions and terms of policy
		Continue
		Continue
		Continue

January - 26.01.2020		
5	January (27- 31) February (1)	Continue
		Revision
		Class Test
		<b>Introduction of Fire Insurance</b>
		Continue
		Continue
SUNDAY - 02.02.2020		
6	February (3 -8)	Continue
		Continue
		Continue
		Revision
		Revision
		Group Discussion
SUNDAY - 09.02.2020		
7	February (10 -15)	Introduction of Marine Insurance
		Continue
		Continue
		Continue
		Continue
		Continue
SUNDAY - 16.02.2020		
8	February (17-22)	Group Discussion
		Assignments Of Policy Warranties
		Continue
		Continue
		Continue
		Continue
SUNDAY - 23.02.2020		
9	February (24-29)	Revision
		Groupn Discussion
		Assignment-1
		Introduction Of Accident and Motor Insurance
		Continue
		Continue

SUNDAY - 01.03.2020		
10	March (02 -07)	<b>Continue</b>
		Continue
		Continue
		Revision
		Problems Of Students
		Class Test
SUNDAY - 08.03.2020		
11	March (09 -14)	Holidays
		Continue
		<b>continue</b>
		Continue
		Continue
		Continue
SUNDAY - 15.03.2020		
12	March (16 -21)	Introduction Of Insurance Intermediaries:
		<b>Continue</b>
		Conditional Test
		Role Of Agents
		Continue
		continue
SUNDAY - 22.03.2020		
13	March (23-28)	Procedure for becoming an agent
		Continue
		Continue
		<b>Cancellation Of License</b>
		Continue
		Continue
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	Revision
		Revision
		Continue
		<b>Assignment-2</b>
		<b>Termination Of Agent appointment</b>
		<b>Continue</b>

<b>SUNDAY - 05.04.2020</b>		
<b>15</b>	April (06 -11)	<b>Continue</b>
		<b>Continue</b>
		<b>revision</b>
		Code Of Conduct ,Unfair Practices
		<b>Continue</b>
		Continue
<b>SUNDAY - 12.04.2020</b>		
<b>16</b>	April (13-18)	Continue
		Revision
		Group Discussion
		Revision
		Revision
		Revision
<b>SUNDAY - 19.04.2020</b>		
<b>17</b>	April (20-25)	Revision
		Revision
		Revision
		Revision
		Revision
		Revision
<b>SUNDAY - 26.04.2020</b>		
<b>18</b>	April (27-30)	Revision
		Revision
		Revision
		Revision



**I.B. (PG) COLLEGE, PANIPAT**  
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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Human Resource Management Class: B.Com-III Sec.- (A-F)

Name of the Teachers: Prof. Ruhani Sharma, Prof. Karuna & Prof. Pooja Dudeja

WEEK	DATE	TOPICS
1	January (1 - 4)	Human resource management: meaning, nature, history & scope
		continue
		HRM vs HRD
		Personnel management
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	Human resource planning: meaning, importance, objectives
		continue
		continue
		continue
		Suggestions for making HR planning effective
		Revision
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	Job Analysis: meaning, process, methods
		continue
		<b>continue</b>
		continue
		Job Description
		<b>Job Specification</b>
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	Recruitment: meaning, process, sources of recruitment
		continue
		continue
		Selection: meaning, purpose, difference between recruitment & selection
		Process of selection, barriers to effective selection
		Revision
<b>January - 26.01.2020</b>		
	January (27- 31) February (1)	<b>Placement, Induction and Internal Mobility</b>
		Placement: meaning, objectives
		continue
		<b>continue</b>
		continue
		Induction/ Orientation: meaning, objectives

SUNDAY - 02.02.2020		
6	February (3 -8)	continue
		continue
		Internal Mobility: meaning, need
		continue
		continue
		Revision
SUNDAY - 09.02.2020		
7	February (10 -15)	Transfer: purpose, types
		continue
		continue
		Benefits of transfer & problems
		continue
		Revision
SUNDAY - 16.02.2020		
8	February (17-22)	Transfer Policy
		continue
		Promotion: meaning, purpose, basis
		continue
		continue
		continue
SUNDAY - 23.02.2020		
9	February (24-29)	ASSIGNMENT - 1
		Demotion: meaning, purpose
		continue
		continue
		continue
		Revision
SUNDAY - 01.03.2020		
10	March (02 -07)	<b>Training: meaning, training and education</b>
		continue
		continue
		continue
		Training & Development
		continue

SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
		HOLIDAY
		<b>HOLIDAY</b>
		HOLIDAY
		HOLIDAY
		HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	Training: objectives, importance
		<b>continue</b>
		continue
		continue
		Revision
		CONDITIONAL TEST
SUNDAY - 22.03.2020		
13	March (23-28)	Designing Training programme: meaning, nature
		continue
		continue
		<b>Steps in designing training programme</b>
		continue
		Revision
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	Training methods: types
		On the job training methods
		continue
		<b>continue</b>
		<b>continue</b>
		<b>Revision</b>
SUNDAY - 05.04.2020		
15	April (06 -11)	<b>ASSIGNMENT - 2</b>
		<b>Off the job training methods</b>
		continue
		continue
		<b>continue</b>
		Revision
SUNDAY - 12.04.2020		
16	April (13-18)	Performance Appraisal: meaning, features
		continue
		continue
		Process of performance appraisal
		continue
		Methods of performance appraisal

SUNDAY - 19.04.2020		
17	April (20-25)	continue
		continue
		Revision
		Revision
		Revision
		Revision
SUNDAY - 26.04.2020		
18	April (27-30)	Revision
		Revision
		Revision
		Revision

**I.B. (PG) COLLEGE, PANIPAT  
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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Income Tax-II      Class:- B.Com-III      Sec.- (A-F)

Name of the Teachers: Prof.Ajaypal Singh & Prof.Ruchika Batra

WEEK	DATE	TOPICS
1	January (1 - 4)	<b>Deductions Regarding Payments:-Sec.80C,Sec.80CCC,Sec.80CCD,Sec.80CCE</b>
		Sec.80CCG,Sec.80D,Sec.80DD,Sec.80ddb
		Sec.80E,Sec.80EE,Sec.80G
		Sec.80GG,Sec.80GGA,Sec.80GGB,Sec.80GGC
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	Revision of Deductions regarding Payments & Oral Test
		Deductions Regarding Incomes:- Sec.80IA,Sec.80IAB,Sec.80IAC,Sec.80IB
		Sec.80 IBA,Sec.IC,Sec.80ID,Sec.80IE
		Sec.80JJA,Sec.80JAA,Sec.80LA,Sec.80QQB
		Sec.80RRB,Sec.80TTA,Sec.80U
		Revision of Deductions Regarding Incomes & Oral Test
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	<b>Rules regarding Total Income of Individuals and Numerical Questions</b>
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Numerical Questions
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	Problems Of Numerical Questions
		Problems Of Numerical Questions
		<b>Provisions Regarding Tax Liability Of Individuals</b>
		Numerical Questions
		Numerical Questions
		Numerical Questions

January - 26.01.2020		
5	January (27- 31) February (1)	Numerical Questions
		Numerical Questions
		Problems Of Numerical Questions
		Problems Of Numerical Questions
		Problems Of Numerical Questions
		Problems Of Numerical Questions
SUNDAY - 02.02.2020		
6	February (3 -8)	<b>Provisions Regarding HUF</b>
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Problems Of Numerical Question
		Problems Of Numerical Question
SUNDAY - 09.02.2020		
7	February (10 -15)	<b>Provisions Regarding Assessment Of Firm</b>
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Problems Of Numerical Questions
SUNDAY - 16.02.2020		
8	February (17-22)	<b>Provisions Regarding AOP/BOI With Numerical Questions</b>
		Numerical Questions
		Numerical Questions
		Problems Of Numerical Questions
		<b>Assignment 1st --- Deductions Regarding Payments and Incomes</b>
SUNDAY - 23.02.2020		
9	February (24-29)	<b>Rights Of CBDT And Commissioner</b>
		Rights Of Joint Commissioner And AO
		Oral Test Of Different Income Tax Authorities
		<b>Conditional Test --- Assessment Of Firm</b>
		<b>Voluntary &amp; Compulsory Return Of Income</b>
		Revision Of Return Of Income

SUNDAY - 01.03.2020		
10	March (02 -07)	<b>Provision Regarding Filing Of Return Of Income, PAN</b>
		Assessment & Types Of Assessment, Rectification Of Mistakes
		Oral Test Of Types Of Assessment
		<b>Provisions Regarding TDS</b>
		Provisions Regarding TDS
		Oral Test Of TDS/TCS
SUNDAY - 08.03.2020		
11	March (09 -14)	Holiday
		Holiday
		Holiday
		Holiday
		Holiday
		Holiday
SUNDAY - 15.03.2020		
12	March (16 -21)	<b>Meaning &amp; Computation Of Advance Tax</b>
		Numerical Questions
		Numerical Questions
		Provisions Regarding Interest
		Group Discussion Regarding Advance Payment of Tax
		<b>Meaning and Provisions Of Recovery</b>
SUNDAY - 22.03.2020		
13	March (23-28)	<b>Meaning and Provisions Of Refund</b>
		Oral Test Of Recovery & Refund Of Tax
		<b>Assignment 2nd--- Types Of Assessment &amp; Advance Payment Of Tax</b>
		<b>Appeals To Commissioner &amp; Appellate Tribunal</b>
		Appeals To High Court & Supreme Court
		Revision Of Appeals
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	<b>Meaning, Principles &amp; Items Of Penalties</b>
		Rights Of Commissioner Regarding Penalties
		Oral Test Of Penalties
		Provisions Regarding Offences & Prosecutions
		Provisions Regarding Offences & Prosecutions
		Oral Test Of Offences & Prosecution

SUNDAY - 05.04.2020		
15	April (06 -11)	<b>Meaning, Types and Provisions Regarding Companies</b>
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Numerical Questions
		Numerical Questions
SUNDAY - 12.04.2020		
16	April (13-18)	Practical Problems Of Numerical Questions
		Practical Problems Of Numerical Questions
		<b>Meaning &amp; Introduction To DTC</b>
		Oral Test Of DTC
		Revision
		Revision
SUNDAY - 19.04.2020		
17	April (20-25)	Revision
		Revision
		Revision
		Revision
		Revision
		Revision
SUNDAY - 26.04.2020		
18	April (27-30)	Revision
		Revision
		Revision
		Revision



**I.B. (PG) COLLEGE, PANIPAT**  
**(SESSION 2019-20)**

Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Industrial Laws      Class: B.Com-III      Sec.- F

Name of the Teacher: Prof. Reena Rani

WEEK	DATE	TOPICS
1	January (1 - 4)	DISCUSSION OF SYLLABUS
		<b>INDUSTRIAL RELATIONS CONCEPT</b>
		CONTINUE
		OBJECTIVES AND IMPORTANCE
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	CONTINUE
		CONTINUE
		APPROACHES OF INDUSTRIAL RELATIONS
		CONTINUE
		CONTINUE
		CONSTITUENTS OF INDUSTRIAL RELATIONS
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	CONTINUE
		INDUSTRIAL UNREST
		CONTINUE
		DISCUSSION
		<b>TRADE UNION ACT - 1926 (DEFINITIONS)</b>
		OBJECT
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	REGISTRATION OF TRADE UNIONS
		CONTINUE
		RIGHTS AND LIABILITIES
		CONTINUE
		OFFICE BEARERS
		DISSOLUTION

January - 26.01.2020		
5	January (27- 31) February (1)	RETURNS
		REGULATIONS
		CONTINUE
		PENALTIES
		DISCUSSION
		ORAL TEST
SUNDAY - 02.02.2020		
6	February (3 -8)	<b>INDUSTRIAL DISPUTE ACT -1947, SCOPE AND OBJECT</b>
		CONTINUE
		DEFINATIONS, AUTHORITIES
		CONTINUE
		REFERENCE OF DISPUTES, PROCEDURE
		CONTINUE
SUNDAY - 09.02.2020		
7	February (10 -15)	POWER AND DUTIES OF AUTHORITY
		CONTINUE
		AWARD AND SETTLEMENT
		CONTINUE
		STRIKES AND LOCK OUTS
		CONTINUE
SUNDAY - 16.02.2020		
8	February (17-22)	LAYOFF AND RETRENCHMENT
		CONTINUE
		PENALTIES
		CONTINUE
		CONTINUE
		DISCUSSION
SUNDAY - 23.02.2020		
9	February (24-29)	<b>PAYMENT OF WAGES ACT -1936</b>
		CONTINUE
		OBJECT AND SCOPE
		DEFINATIONS
		CONTINUE
		PERSONS RESPONSIBLE TO PAY WAGES

SUNDAY - 01.03.2020		
10	March (02 -07)	CONTINUE
		FIXATION OF WAGE PERIODS
		CONTINUE
		TIME OF WAGE PAYMENT
		CONTINUE
		<b>ASSIGNMENT - 1</b>
SUNDAY - 08.03.2020		
11	March (09 -14)	HOLIDAY
SUNDAY - 15.03.2020		
12	March (16 -21)	CONTINUE
		CONTINUE
		DEDUCTIONS
		RECORDS
		AUTHORITIES
		CLAIMS
SUNDAY - 22.03.2020		
13	March (23-28)	APPEAL
		<b>CONDITIONAL TEST</b>
		DISCUSSION
		<b>EMPLOYEES COMPENSATION ACT - 1923</b>
		OBJECT, DEFINATIONS
		CONTINUE
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	EMPLOYERS LIABILITY FOR COMPENSATION
		CONTINUE
		AMOUNT OF COMPENSATION
		CONTINUE
		NOTICE AND CLAIM
		<b>ASSIGNMENT - 2</b>

<b>SUNDAY - 05.04.2020</b>		
<b>15</b>	April (06 -11)	MEDICAL EXAMINATION
		CONTINUE
		<b>FACTORIES ACT - 1948</b>
		OBJECT, DEFINATIONS
		HEALTH, SAFETY AND WELFARE- MEASURES
		CONTINUE
<b>SUNDAY - 12.04.2020</b>		
<b>16</b>	April (13-18)	EMPLOYMENT OF WOMEN AND YOUNG PERSONS
		LEAVE WITH WAGES
		SPECIAL PROVISIONS
		CONTINUE
		PENALTIES AND PROCEDURES
		CONTINUE
<b>SUNDAY - 19.04.2020</b>		
<b>17</b>	April (20-25)	REVISION
		REVISION
		REVISION
		REVISION
		REVISION
		REVISION
<b>SUNDAY - 26.04.2020</b>		
<b>18</b>	April (27-30)	REVISION
		REVISION
		REVISION
		REVISION

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Weekly Lesson Plan (January 2020 - April 2020)

Name of the Paper:- Management Accounting Class-Bcom III Sec.- (A-F)

Name of the Teachers -Dr. Sunit sharma ,Prof. Komal Galhotra & Prof. Sarika Taneja

WEEK	DATE	TOPICS
1	January (1 - 4)	<b>Management accounting ; Concept</b>
		Techniques of M.A
		Scope of M.A
		Significance of Management accounting
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	Difference b/w financial accounting, Management accounting, Cost accounting
		Continue
		Continue
		<b>Management Reporting</b>
		Needs
		Types of reports
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	<b>Analysis of Comparative Statement</b>
		Continue
		Continue
		Continue
		<b>Common size statement</b>
		Continue
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	Continue
		Continue
		<b>Trend analysis</b>
		Continue
		Continue
		Problem solving day

January - 26.01.2020		
5	January (27- 31) February (1)	<b>Cash Flow Statement</b>
		Continue
		Continue
		Continue
		continue
		Revision
SUNDAY - 02.02.2020		
6	February (3 -8)	Problem solving day
		<b>Fund Flow statement</b>
		Continue
		Continue
		Continue
		Continue
SUNDAY - 09.02.2020		
7	February (10 -15)	Revision
		Problem Solving day
		<b>Ratio Analysis</b>
		Continue
		Continue
		Liquidity Ratio
SUNDAY - 16.02.2020		
8	February (17-22)	Continue
		Continue
		Solvency Ratio
		Continue
		Profitability Ratio
		Continue
SUNDAY - 23.02.2020		
9	February (24-29)	Turnover Ratio
		Continue
		Continue
		<b>Assignment -Ist</b>
		Revision
		Problem solving day

SUNDAY - 01.03.2020		
10	March (02 -07)	<b>Aborption v/s Variable Costing</b>
		Features and Income Determination
		<b>Conditional</b>
		<b>Cost Volume Profit Analysis</b>
		Continue
		Continue
SUNDAY - 08.03.2020		
11	March (09 -14)	Holiday
		Holiday
		Holiday
		Holiday
		Holiday
		Holiday
SUNDAY - 15.03.2020		
12	March (16 -21)	Revision
		<b>Break even point -Introduction</b>
		Contribution
		Continue
		P/V ratio
		continue
SUNDAY - 22.03.2020		
13	March (23-28)	Break Even Point
		Continue
		Margin of safety
		Continue
		Angle of incidence
		Determination of cost indifference point
SUNDAY - 29.03.2020		
14	March (30 -31) April 1-4)	<b>Budgeting nd Budgetary Control</b>
		Need
		Methods
		Types of Budget
		Essentials of budgetary control system
		Revision

<b>SUNDAY - 05.04.2020</b>		
<b>15</b>	April (06 -11)	<b>Management Information system</b>
		Continue
		Continue
		<b>2nd Assignment</b>
		Revision
		Problem solving day
<b>SUNDAY - 12.04.2020</b>		
<b>16</b>	April (13-18)	Revision of ratio analysis
		Practical Problems
		Revision of Cash flow statement
		Revision day
		Revision of Fund flow statement
		Revision day
<b>SUNDAY - 19.04.2020</b>		
<b>17</b>	April (20-25)	Revision of Break even point
		Revision day
		Revision of Comparative statement
		Revision day
		Revision of Common size statement
		Revision day
<b>SUNDAY - 26.04.2020</b>		
<b>18</b>	April (27-30)	Revision of Management Accounting
		Revision of Management Reporting
		Revision of M.I.S
		Discussion about past papers



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Name of the Paper:- Retail Management      Class: B.Com-III      Sec.- (A-F)

Name of the Teachers : Prof. Himanshu, Prof. Sonia Virmani & Prof. Neha

WEEK	DATE	TOPICS
1	January (1 - 4)	Meaning, Nature and Scope of Retailing
		Continue
		Theories and Models in Retail
		Continue
<b>SUNDAY - 05.01.2020</b>		
2	January (6-11)	Continue
		Revision
		Retail Strategic Planning and Operations Management
		Continue
		Continue
		Revision
<b>SUNDAY - 12.01.2020</b>		
3	January (13-18)	Primary Retailing Strategies
		Continue
		Continue
		Continue
		Continue
		Revision of chapter
<b>SUNDAY - 19.01.2020</b>		
4	January (20 -25)	Class Test
		Merchandise Planning and Retail Communication
		Continue
		Continue
		Continue
		Class Test

January - 26.01.2020		
5	January (27- 31) February (1)	Security Issues in Retailing
		Continue
		Continue
		Revision
		Class Test
		Group Discussion
SUNDAY - 02.02.2020		
6	February (3 -8)	Store Design-Introduction
		Continue
		Continue
		Continue
		Continue
		Revision
SUNDAY - 09.02.2020		
7	February (10 -15)	Store Layout
		Continue
		Continue
		Continue
		Continue
		Revision
SUNDAY - 16.02.2020		
8	February (17-22)	Organisational Structure in Retail Institutions
		Continue
		Continue
		Continue
		Continue
		Revision
SUNDAY - 23.02.2020		
9	February (24-29)	Class Test
		Group Discussion
		Continue
		Assignment-1
		Continue
		Revision

<b>SUNDAY - 01.03.2020</b>		
<b>10</b>	March (02 -07)	Classification of Retail institutions
		Continue
		Continue
		Continue
		Store based and non store based retail organization
		Continue
<b>SUNDAY - 08.03.2020</b>		
<b>11</b>	March (09 -14)	Holidays
		Holidays
		Holidays
		Holidays
		Holidays
		Holidays
<b>SUNDAY - 15.03.2020</b>		
<b>12</b>	March (16 -21)	Continue
		Process of setting up a retail organization
		Continue
		Continue
		Conditinal test-1
		Continue
<b>SUNDAY - 22.03.2020</b>		
<b>13</b>	March (23-28)	Application of Information Technology in Retailing
		Continue
		Continue
		Continue
		Continue
		Revision
<b>SUNDAY - 29.03.2020</b>		
<b>14</b>	March (30 -31) April 1-4)	Class Test
		FDI in detail
		Continue
		Continue
		Assignment-2
		Continue

<b>SUNDAY - 05.04.2020</b>		
<b>15</b>	April (06 -11)	Revision
		Retail Store Management
		Continue
		Continue
		Continue
		Continue
<b>SUNDAY - 12.04.2020</b>		
<b>16</b>	April (13-18)	Material Handling
		Continue
		Continue
		Energy Management
		Continue
		Continue
<b>SUNDAY - 19.04.2020</b>		
<b>17</b>	April (20-25)	Class Test
		Revision
		Revision
		Revision
		Group Discussion
		Revision
<b>SUNDAY - 26.04.2020</b>		
<b>18</b>	April (27-30)	Revision
		Revision
		Revision
		Revision