

I.B.(PG) COLLEGE, PANIPAT

LESSON PLAN(SESSION 2019-20)

LESSON PLAN: 19 WEEK (JULY – NOV)

WEEK	DATE	CLASS: B.COM 2nd Section :B Subject: Business Law
1	16-Jul-19	HAWAN & INAUGURATION SESSION 2019-20
	17-Jul-19	TIME-TABLE DISPLAY & DISCUSSION
	18-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (SCIENCE)
	19-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (COMMERCE)
	20-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (ARTS)
	21-Jul-19	SUNDAY
2	22-Jul-19	Inroduction
	23-Jul-19	Discussion of Syllabus
	24-Jul-19	Introduction to busines law
	25-Jul-19	Law of contract Act (1872)
	26-Jul-19	Continue
	27-Jul-19	Nature and Classification of Contract.
28-Jul-19	SUNDAY	
3	29-Jul-19	Continue
	30-Jul-19	Continue
	31-Jul-19	SHAHEED UDHAM SINGH MARTYRDOM DAY
	1-Aug-19	Revision
	2-Aug-19	Offer and Acceptance
	3-Aug-19	HARIYALI TEEJ
4-Aug-19	SUNDAY	
4	5-Aug-19	Continue
	6-Aug-19	Continue
	7-Aug-19	Continue
	8-Aug-19	Continue
4	9-Aug-19	Revision
	10-Aug-19	Contractual Capacity of Parties
	11-Aug-19	SUNDAY
5	12-Aug-19	ID-UL-ZUHA (BAKR-ID)
	13-Aug-19	Continue
	14-Aug-19	Continue
	15-Aug-19	INDEPENDENCE DAY / RAKSHA BANDHAN
	16-Aug-19	Free Consent of Parties.
	17-Aug-19	Continue
18-Aug-19	SUNDAY	
6	19-Aug-19	Continue
	20-Aug-19	Continue
	21-Aug-19	Continue
	22-Aug-19	Revision
	23-Aug-19	Consideration and Object.
	24-Aug-19	JANAMASHTMI
25-Aug-19	SUNDAY	
7	26-Aug-19	Continue
	27-Aug-19	Continue
	28-Aug-19	Continue
	29-Aug-19	Revision
	30-Aug-19	Agreements Declared as void.
	31-Aug-19	Continue

	1-Sep-19	SUNDAY
8	2-Sep-19	Continue
	3-Sep-19	Continue
	4-Sep-19	Revision
	5-Sep-19	Performance of Contract
	6-Sep-19	Continue
8	7-Sep-19	Continue
	8-Sep-19	SUNDAY
	9-Sep-19	Revision
9	10-Sep-19	Discharge of Contract.
	11-Sep-19	Continue
	12-Sep-19	Continue
	13-Sep-19	Continue
	14-Sep-19	Revision
	15-Sep-19	SUNDAY
	10	16-Sep-19
17-Sep-19		Continue
18-Sep-19		Continue
19-Sep-19		Revision
20-Sep-19		Contingent Contracts.
21-Sep-19		Continue
22-Sep-19		SUNDAY
11	23-Sep-19	SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
	24-Sep-19	Quasi Contracts.
	25-Sep-19	Continue
	26-Sep-19	Contracts of Indemnity and Guarantee.
	27-Sep-19	Continue
	28-Sep-19	Assignment 1 (Valid Contract and Its Elements)
	29-Sep-19	SUNDAY (MAHARAJA AGRASEN JAYANTI)
12	30-Sep-19	Continue
	1-Oct-19	Continue
	2-Oct-19	MAHATMA GANDHI JAYANTI
	3-Oct-19	Bailment and Pledge
12	4-Oct-19	Continue
	5-Oct-19	Continue
	6-Oct-19	SUNDAY
13	7-Oct-19	Continue
	8-Oct-19	DUSSEHRA
	9-Oct-19	Continue
	10-Oct-19	Contracts of Agency
	11-Oct-19	Continue
	12-Oct-19	Continue
	13-Oct-19	SUNDAY (MAHARISHI VALMIKI JAYANTI)
14	14-Oct-19	Continue
	15-Oct-19	Test (Contracts of Agency).
	16-Oct-19	Sale of Goods Act 1930
	17-Oct-19	KARVA CHAUGH
	18-Oct-19	Formation of Contract of Sale.
	19-Oct-19	Goods and Their Classification.
	20-Oct-19	SUNDAY

15	21-Oct-19	Revision
	22-Oct-19	Conditions and Warranties.
	23-Oct-19	Continue
	24-Oct-19	VACATION -I (DIWALI)
	25-Oct-19	VACATION -I (DIWALI)
	26-Oct-19	VACATION -I (DIWALI)
	27-Oct-19	SUNDAY (VACATION - I (DIWALI))
16	28-Oct-19	VACATION -I (DIWALI)
	29-Oct-19	VACATION -I (DIWALI)
	30-Oct-19	VACATION -I (DIWALI)
	31-Oct-19	Assignment 2 (Contract of Sale.)
16	1-Nov-19	HARYANA DAY
	2-Nov-19	Transfer of Property or Ownership.
	3-Nov-19	SUNDAY
17	4-Nov-19	Continue
	5-Nov-19	Continue
	6-Nov-19	Performance of Contract of Sale.
	7-Nov-19	Continue
	8-Nov-19	Continue
	9-Nov-19	Revision
	10-Nov-19	SUNDAY
18	11-Nov-19	Unpaid Seller.
	12-Nov-19	Continue
	13-Nov-19	Consumer Protection Act 1986.
	14-Nov-19	Continue
	15-Nov-19	Continue
	16-Nov-19	Continue
	17-Nov-19	SUNDAY
19	18-Nov-19	Revision

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LESSON PLAN (SESSION 2019-20)

LESSON PLAN: 19 WEEK (JULY – NOV)

WEEK	DATE	CLASS- BBA III	SUBJECT-Export Procedure and Documentation
1	16-Jul-19		HAWAN & INAUGURATION SESSION 2019-20
	17-Jul-19		TIME-TABLE DISPLAY & DISCUSSION
	18-Jul-19		ORIENTATION PROGRAMME & LIBRARY VISIT (SCIENCE)
	19-Jul-19		ORIENTATION PROGRAMME & LIBRARY VISIT (COMMERCE)
	20-Jul-19		ORIENTATION PROGRAMME & LIBRARY VISIT (ARTS)
	21-Jul-19		SUNDAY
2	22-Jul-19		Discussion about syllabus
	23-Jul-19		Meaning of exporting
	24-Jul-19		Direct exporting
	25-Jul-19		Oral discussion
	26-Jul-19		Indirect exporting
	27-Jul-19		Benefit and problem in exporting
	28-Jul-19		SUNDAY
3	29-Jul-19		Deemed exports
	30-Jul-19		Oral discussion
	31-Jul-19		SHAHEED UDHAM SINGH MARTYRDOM DAY
	1-Aug-19		Revision
	2-Aug-19		Introduction to entering export
	3-Aug-19		HARIYALI TEEJ
	4-Aug-19		SUNDAY
4	5-Aug-19		Procedure and other formalities
	6-Aug-19		Continue
	7-Aug-19		Continue
	8-Aug-19		Continue
4	9-Aug-19		Revision
	10-Aug-19		Class test
	11-Aug-19		SUNDAY
5	12-Aug-19		ID-UL-ZUHA (BAKR-ID)
	13-Aug-19		Introduction to EXIM policy
	14-Aug-19		Meaning to EXIM policy
	15-Aug-19		INDEPENDENCE DAY / RAKSHA BANDHAN
	16-Aug-19		EXIM policy 2004-09
	17-Aug-19		Continue
	18-Aug-19		SUNDAY
6	19-Aug-19		Continue
	20-Aug-19		Export import policy 2009-2014
	21-Aug-19		Continue
	22-Aug-19		Revision
	23-Aug-19		Institutional frame work for exporters
	24-Aug-19		JANAMASHTMI
	25-Aug-19		SUNDAY
7	26-Aug-19		Public sector undertaking
	27-Aug-19		Continue
	28-Aug-19		Continue
	29-Aug-19		Meaning of INCOTERMS
	30-Aug-19		Types of INCOTERMS

	31-Aug-19	Continue
	1-Sep-19	SUNDAY
8	2-Sep-19	Group discussion
	3-Sep-19	Class test
	4-Sep-19	Meaning of International payment
	5-Sep-19	Features of International payment
	6-Sep-19	Continue
8	7-Sep-19	Methods of International payment
	8-Sep-19	SUNDAY
	9-Sep-19	Continue
9	10-Sep-19	Continue
	11-Sep-19	Factor affecting export payment terms
	12-Sep-19	Revision
	13-Sep-19	Class test
	14-Sep-19	Introduction to export documentation
	15-Sep-19	SUNDAY
	16-Sep-19	Role of export documentation
10	17-Sep-19	Need for export documentation
	18-Sep-19	Classification
	19-Sep-19	Aligned documentation system
	20-Sep-19	Continue
	21-Sep-19	Difference between commercial invoice and consular invoice
	22-Sep-19	SUNDAY
	23-Sep-19	SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
11	24-Sep-19	ASSIGNMENT -1
	25-Sep-19	Processing of an export order
	26-Sep-19	Continue
	27-Sep-19	Continue
	28-Sep-19	Class test
	29-Sep-19	SUNDAY (MAHARAJA AGRASEN JAYANTI)
	30-Sep-19	Introduction of export incentives and schemes
12	1-Oct-19	Import facilities for exporters
	2-Oct-19	MAHATMA GANDHI JAYANTI
	3-Oct-19	Incentives related to export performance
	4-Oct-19	Market assistance
12	5-Oct-19	Oral discussion
	6-Oct-19	SUNDAY
	7-Oct-19	Fiscal incentives
13	8-Oct-19	DUSSEHRA
	9-Oct-19	Conditional test
	10-Oct-19	Assistance to states for infrastructure development of exports
	11-Oct-19	Continue
	12-Oct-19	Continue
	13-Oct-19	SUNDAY (MAHARISHI VALMIKI JAYANTI)
	14-Oct-19	Continue
14	15-Oct-19	Management of risk in export business
	16-Oct-19	Types of risk
	17-Oct-19	KARVA CHAUGH
	18-Oct-19	ASSIGNMENT-2
	19-Oct-19	Commercial risk

	20-Oct-19	SUNDAY
15	21-Oct-19	Political risk
	22-Oct-19	Continue
	23-Oct-19	Legal risk
	24-Oct-19	VACATION -I (DIWALI)
	25-Oct-19	VACATION -I (DIWALI)
	26-Oct-19	VACATION -I (DIWALI)
	27-Oct-19	SUNDAY (VACATION - I (DIWALI))
16	28-Oct-19	VACATION -I (DIWALI)
	29-Oct-19	VACATION -I (DIWALI)
	30-Oct-19	VACATION -I (DIWALI)
	31-Oct-19	Exchange rate fluctuation risk
16	1-Nov-19	Cargo risk
	2-Nov-19	Credit risk
	3-Nov-19	SUNDAY
17	4-Nov-19	Continue
	5-Nov-19	Revision
	6-Nov-19	Revision
	7-Nov-19	Revision
	8-Nov-19	Revision
	9-Nov-19	Revision
	10-Nov-19	SUNDAY
18	11-Nov-19	Revision
	12-Nov-19	Revision
	13-Nov-19	Revision
	14-Nov-19	Revision
	15-Nov-19	Revision
	16-Nov-19	Revision
	17-Nov-19	SUNDAY
19	18-Nov-19	Revision

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LESSON PLAN (SESSION 2019-20)

LESSON PLAN: 19 WEEK (JULY – NOV)

WEE	DATE	CLASS - BBA III	Subject - Fundamentals of E-Commerce	Prof. Neetu
1	16-Jul-19	HAWAN & INAUGURATION SESSION 2019-20		
	17-Jul-19	TIME-TABLE DISPLAY & DISCUSSION		
	18-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (SCIENCE)		
	19-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (COMMERCE)		
	20-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (ARTS)		
	21-Jul-19	SUNDAY		
2	22-Jul-19	Discussion of Syllabus		
	23-Jul-19	Introduction to Ecommerce		
	24-Jul-19	Benefits of Ecommerce		
	25-Jul-19	Advantages and Limitation of Ecommerce		
	26-Jul-19	Features		
	27-Jul-19	Revision		
	28-Jul-19	SUNDAY		
3	29-Jul-19	Role of Internet in Ecommerce		
	30-Jul-19	Contd..		
	31-Jul-19	SHAHEED UDHAM SINGH MARTYRDOM DAY		
	1-Aug-19	Implication for Accounting		
	2-Aug-19	Contd..		
	3-Aug-19	HARIYALI TEEJ		
	4-Aug-19	SUNDAY		
4	5-Aug-19	Security in Ecommerce		
	6-Aug-19	Regulatory Environment		
	7-Aug-19	Cryptography Issues		
	8-Aug-19	Contd..		
4	9-Aug-19	Contd..		
	10-Aug-19	Privacy Issues		
	11-Aug-19	SUNDAY		
5	12-Aug-19	ID-UL-ZUHA (BAKR-ID)		
	13-Aug-19	Contd..		
	14-Aug-19	Domain Name Disputes		
	15-Aug-19	INDEPENDENCE DAY / RAKSHA BANDHAN		
	16-Aug-19	Electronic Segments		
	17-Aug-19	Contd..		
	18-Aug-19	SUNDAY		
6	19-Aug-19	Digital Signature		
	20-Aug-19	Contd..		
	21-Aug-19	Revision Test		
	22-Aug-19	ISP and Firewall		
	23-Aug-19	Contd..		
	24-Aug-19	JANAMASHTMI		

	25-Aug-19	SUNDAY
7	26-Aug-19	Contd..
	27-Aug-19	TCP / IP
	28-Aug-19	Firewall
	29-Aug-19	Components of Firewall
	30-Aug-19	Contd..
	31-Aug-19	OSI Model
	1-Sep-19	SUNDAY
8	2-Sep-19	Contd..
	3-Sep-19	Revision Test
	4-Sep-19	Limitations
	5-Sep-19	Contd..
8	6-Sep-19	Contd..
	7-Sep-19	Contd..
	8-Sep-19	SUNDAY
9	9-Sep-19	Limitations of the security provide by firewall
	10-Sep-19	Contd..
	11-Sep-19	EDI in Ecommerce
	12-Sep-19	Traditional EDI
	13-Sep-19	Contd..
	14-Sep-19	Revision
	15-Sep-19	SUNDAY
10	16-Sep-19	Origin and Non EDI System
	17-Sep-19	contd..
	18-Sep-19	Value added networks
	19-Sep-19	Contd..
	20-Sep-19	Partially and Fully Integrated EDI System
	21-Sep-19	Revision
	22-Sep-19	SUNDAY
11	23-Sep-19	SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
	24-Sep-19	Revision test
	25-Sep-19	Benefits of EDI
	26-Sep-19	Contd..
	27-Sep-19	Contd..
	28-Sep-19	Contd..
	29-Sep-19	SUNDAY (MAHARAJA AGRASEN JAYANTI)
	30-Sep-19	Financial EDI
	1-Oct-19	Contd..

	2-Oct-19	MAHATMA GANDHI JAYANTI
	3-Oct-19	Contd..
12	4-Oct-19	Contd..
	5-Oct-19	CLASS - BBA III Subject - Fundamentals of E-Commerce Prof. Neetu
	6-Oct-19	SUNDAY
	7-Oct-19	EDI system and Internet
	8-Oct-19	DUSSEHRA
	9-Oct-19	Contd..
13	10-Oct-19	Contd..
	11-Oct-19	Intelligent agents
	12-Oct-19	Revision
	13-Oct-19	SUNDAY (MAHARISHI VALMIKI JAYANTI)
	14-Oct-19	Web based marketing
	15-Oct-19	Contd..
	16-Oct-19	Contd..
14	17-Oct-19	KARVA CHAETH
	18-Oct-19	Risk management
	19-Oct-19	Contd..
	20-Oct-19	SUNDAY
15	21-Oct-19	Contd..
	22-Oct-19	Conditional Test
	23-Oct-19	Role of Internet in Ecommerce
	24-Oct-19	VACATION -I (DIWALI)
	25-Oct-19	VACATION -I (DIWALI)
	26-Oct-19	VACATION -I (DIWALI)
	27-Oct-19	SUNDAY (VACATION - I (DIWALI))
	28-Oct-19	VACATION -I (DIWALI)
16	29-Oct-19	VACATION -I (DIWALI)
	30-Oct-19	VACATION -I (DIWALI)
	31-Oct-19	Revision
16	1-Nov-19	HARYANA DAY
	2-Nov-19	Revision Test
	3-Nov-19	SUNDAY
	4-Nov-19	Assignment - 2 on EDI
	5-Nov-19	Controls in Risk management
	6-Nov-19	Contd..
17	7-Nov-19	Contd..
	8-Nov-19	Revision
	9-Nov-19	Revision
	10-Nov-19	SUNDAY
	11-Nov-19	Query Problem
	12-Nov-19	Query Problem
	13-Nov-19	Revision
18	14-Nov-19	Revision

10	15-Nov-19	Revision
	16-Nov-19	Revision
	17-Nov-19	SUNDAY
19	18-Nov-19	Revision

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LESSON PLAN (SESSION 2019-20)

LESSON PLAN: 19 WEEK (JULY – NOV)

WEEK	DATE	CLASS : BBA III YEAR	Subject: PRINCIPLES OF BANKING
1	16-Jul-19	HAWAN & INAUGURATION SESSION 2019-20	
	17-Jul-19	TIME-TABLE DISPLAY & DISCUSSION	
	18-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (SCIENCE)	
	19-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (COMMERCE)	
	20-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (ARTS)	
	21-Jul-19	SUNDAY	
2	22-Jul-19	Discussion about Syllabus	
	23-Jul-19	Bank- Concept	
	24-Jul-19	Continued	
	25-Jul-19	Classification of Banks	
	26-Jul-19	Continued	
	27-Jul-19	Continued	
	28-Jul-19	SUNDAY	
3	29-Jul-19	Objectives of Banks	
	30-Jul-19	Continued	
	31-Jul-19	SHAHEED UDHAM SINGH MARTYRDOM DAY	
	1-Aug-19	Functions of Banks	
	2-Aug-19	Continued	
	3-Aug-19	HARIYALI TEEJ	
	4-Aug-19	SUNDAY	
4	5-Aug-19	Revision	
	6-Aug-19	Legal Framework of Regulation of Banks	
	7-Aug-19	Banking Regulation Act,1949 & main amendments	
	8-Aug-19	Continued	
4	9-Aug-19	Continued	
	10-Aug-19	Continued	
	11-Aug-19	SUNDAY	
5	12-Aug-19	ID-UL-ZUHA (BAKR-ID)	
	13-Aug-19	Continued	
	14-Aug-19	Continued	
	15-Aug-19	INDEPENDENCE DAY / RAKSHA BANDHAN	
	16-Aug-19	Continued	
	17-Aug-19	Revision	
	18-Aug-19	SUNDAY	
6	19-Aug-19	Class Test	
	20-Aug-19	Reserve Bank of India Act,1934 & main amendments	
	21-Aug-19	Continued	
	22-Aug-19	Continued	
	23-Aug-19	Continued	
	24-Aug-19	JANAMASHTMI	
	25-Aug-19	SUNDAY	
7	26-Aug-19	Continued	
	27-Aug-19	Continued	
	28-Aug-19	Continued	
	29-Aug-19	Continued	
	30-Aug-19	Revision	
	31-Aug-19	Functions of RBI	
	1-Sep-19	SUNDAY	
8	2-Sep-19	Continued	
	3-Sep-19	Continued	
	4-Sep-19	Continued	
	5-Sep-19	Continued	

8	6-Sep-19	Continued
	7-Sep-19	Continued
	8-Sep-19	SUNDAY
9	9-Sep-19	Continued
	10-Sep-19	Presentation
	11-Sep-19	Banking Forms- Corporate Banking
	12-Sep-19	Continued
	13-Sep-19	Continued
	14-Sep-19	Rural Banking
	15-Sep-19	SUNDAY
10	16-Sep-19	Continued
	17-Sep-19	Continued
	18-Sep-19	Revision
	19-Sep-19	Retail Banking
	20-Sep-19	International Banking
	21-Sep-19	Continued
	22-Sep-19	SUNDAY
11	23-Sep-19	SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
	24-Sep-19	Continued
	25-Sep-19	Class Test
	26-Sep-19	E-Banking Reforms in Banking after 1991
	27-Sep-19	Continued
	28-Sep-19	Continued
	29-Sep-19	SUNDAY (MAHARAJA AGRASEN JAYANTI)
12	30-Sep-19	Assignment I on Bank-concept,classification,objectives & functions
	1-Oct-19	Group Discussion
	2-Oct-19	MAHATMA GANDHI JAYANTI
	3-Oct-19	Banker & Customer Relationship
12	4-Oct-19	Continued
	5-Oct-19	Continued
	6-Oct-19	SUNDAY
13	7-Oct-19	Revision
	8-Oct-19	DUSSEHRA
	9-Oct-19	Payment & Collection of Cheques
	10-Oct-19	Continued
	11-Oct-19	Assignment II on RBI act ,1934 and its functions
	12-Oct-19	Continued
	13-Oct-19	SUNDAY (MAHARISHI VALMIKI JAYANTI)
14	14-Oct-19	Continued
	15-Oct-19	Continued
	16-Oct-19	Continued & Revision
	17-Oct-19	KARVA CHAETH
	18-Oct-19	Special services rendered by Banks
	19-Oct-19	Continued
	20-Oct-19	SUNDAY
15	21-Oct-19	Banking Technology : Computerization
	22-Oct-19	Internet Banking
	23-Oct-19	presentation
	24-Oct-19	VACATION -I (DIWALI)
	25-Oct-19	VACATION -I (DIWALI)
	26-Oct-19	VACATION -I (DIWALI)
	27-Oct-19	SUNDAY (VACATION - I (DIWALI))
16	28-Oct-19	VACATION -I (DIWALI)
	29-Oct-19	VACATION -I (DIWALI)
	30-Oct-19	VACATION -I (DIWALI)
	31-Oct-19	Mobile & ATMS
	1-Nov-19	HARYANA DAY

16	2-Nov-19	Continued
	3-Nov-19	SUNDAY
17	4-Nov-19	security issues
	5-Nov-19	Continued
	6-Nov-19	Conditional Test on Banking Technology & Banker- customer relationship
	7-Nov-19	Priority sector Lending
	8-Nov-19	Continued
	9-Nov-19	Continued and revision
	10-Nov-19	SUNDAY
18	11-Nov-19	Performance analysis of Banks
	12-Nov-19	Holiday
	13-Nov-19	Continued
	14-Nov-19	Revision
	15-Nov-19	Revision
	16-Nov-19	Revision
	17-Nov-19	SUNDAY
19	18-Nov-19	Revision

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN (SESSION 2019-20)

LESSON PLAN: 19 WEEK (JULY – NOV)

WEEK	DATE	CLASS: BBA III Subject : Principles of Production Management
1	16-Jul-19	HAWAN & INAUGURATION SESSION 2019-20
	17-Jul-19	TIME-TABLE DISPLAY & DISCUSSION
	18-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (SCIENCE)
	19-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (COMMERCE)
	20-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (ARTS)
	21-Jul-19	SUNDAY
2	22-Jul-19	product-nature and types
	23-Jul-19	concept of product and features
	24-Jul-19	product classification
	25-Jul-19	service -meaning and features
	26-Jul-19	difference between product and service
	27-Jul-19	continue
	28-Jul-19	SUNDAY
3	29-Jul-19	production system-meaning and types
	30-Jul-19	continue
	31-Jul-19	SHAHEED UDHAM SINGH MARTYRDOM DAY
	1-Aug-19	continue
	2-Aug-19	relationship between production and other areas
	3-Aug-19	HARIYALI TEEJ
	4-Aug-19	SUNDAY
4	5-Aug-19	decision making-meaning and features
	6-Aug-19	decision making in production and operational management
	7-Aug-19	steps in decision making
	8-Aug-19	problem in decision making
4	9-Aug-19	tools of operations research
	10-Aug-19	continue
	11-Aug-19	SUNDAY
5	12-Aug-19	ID-UL-ZUHA (BAKR-ID)
	13-Aug-19	concept of production management-meaning and history
	14-Aug-19	function and objectives of production management
	15-Aug-19	INDEPENDENCE DAY / RAKSHA BANDHAN
	16-Aug-19	continue
	17-Aug-19	scope of production management
	18-Aug-19	SUNDAY
6	19-Aug-19	continue
	20-Aug-19	production planning and control
	21-Aug-19	objectives and factors affecting production control
	22-Aug-19	techniques of production planning and control cont
	23-Aug-19	continue
	24-Aug-19	JANAMASHTMI
	25-Aug-19	SUNDAY
7	26-Aug-19	important documents
	27-Aug-19	role of inventory control in production control
	28-Aug-19	continue
	29-Aug-19	production process-meaning , process strategy
	30-Aug-19	process planning

	31-Aug-19	continue
	1-Sep-19	SUNDAY
8	2-Sep-19	process analysis
	3-Sep-19	continue
	4-Sep-19	flow diagrams
	5-Sep-19	purchasing meaning and definition
	6-Sep-19	types of purchasing
8	7-Sep-19	purchasing procedure
	8-Sep-19	SUNDAY
	9-Sep-19	continue
9	10-Sep-19	oral test
	11-Sep-19	storing and warehousing
	12-Sep-19	meaning, objectives, types of stores
	13-Sep-19	location and layout of stores
	14-Sep-19	storekeeper
	15-Sep-19	storekeeper
	16-Sep-19	warehousing-meaning and functions
10	17-Sep-19	kinds of warehouses
	18-Sep-19	stores accounting
	19-Sep-19	inventory management and control
	20-Sep-19	meaning and purpose of holding inventories
	21-Sep-19	tools and techniques of inventory management
	22-Sep-19	SUNDAY
	23-Sep-19	SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
11	24-Sep-19	continue
	25-Sep-19	continue
	26-Sep-19	continue
	27-Sep-19	inspection and quality control
	28-Sep-19	continue
	29-Sep-19	SUNDAY (MAHARAJA AGRASEN JAYANTI)
	30-Sep-19	steps for quality control
12	1-Oct-19	advantages of quality control
	2-Oct-19	advantages
	3-Oct-19	methods of quality control
	4-Oct-19	continue
12	5-Oct-19	methods of inspection
	6-Oct-19	SUNDAY
	7-Oct-19	tools of statistical quality control
13	8-Oct-19	DUSSEHRA
	9-Oct-19	continue
	10-Oct-19	assignment first
	11-Oct-19	oral test
	12-Oct-19	group discussion
	13-Oct-19	SUNDAY (MAHARISHI VALMIKI JAYANTI)
	14-Oct-19	total quality management
14	15-Oct-19	
	16-Oct-19	meaning and elements of tqm
	17-Oct-19	KARVA CHAUGH
	18-Oct-19	fundamentals of tqm
	19-Oct-19	conditional test

	20-Oct-19	
15	21-Oct-19	ISO9000 series
	22-Oct-19	continue
	23-Oct-19	continue
	24-Oct-19	VACATION -I (DIWALI)
	25-Oct-19	VACATION -I (DIWALI)
	26-Oct-19	VACATION -I (DIWALI)
	27-Oct-19	SUNDAY (VACATION - I (DIWALI))
16	28-Oct-19	VACATION -I (DIWALI)
	29-Oct-19	VACATION -I (DIWALI)
	30-Oct-19	VACATION -I (DIWALI)
	31-Oct-19	second assignment
16	1-Nov-19	HARYANA DAY
	2-Nov-19	Six Sigma strategy
	3-Nov-19	SUNDAY
17	4-Nov-19	continue
	5-Nov-19	revision
	6-Nov-19	revision
	7-Nov-19	revision
	8-Nov-19	revision
	9-Nov-19	revision
	10-Nov-19	SUNDAY
18	11-Nov-19	revision
	12-Nov-19	revision
	13-Nov-19	revision
	14-Nov-19	revision
	15-Nov-19	revision
	16-Nov-19	revision
	17-Nov-19	SUNDAY
19	18-Nov-19	revision

I.B. (PG) COLLEGE, PANIPAT

LESSON PLAN (SESSION 2019-20)

LESSON PLAN: 19 WEEK (JULY – NOV)

WEEK	DATE	Class: BBA III Subject: PRINCIPLES OF RETAILING (BBA-302)
1	16-Jul-19	HAWAN & INAUGURATION SESSION 2019-20
	17-Jul-19	TIME-TABLE DISPLAY & DISCUSSION
	18-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (SCIENCE)
	19-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (COMMERCE)
	20-Jul-19	ORIENTATION PROGRAMME & LIBRARY VISIT (ARTS)
	21-Jul-19	SUNDAY
2	22-Jul-19	SYLLABUS DISCUSSION
	23-Jul-19	RETAILING: CONCEPT & NATURE
	24-Jul-19	IMPORTANCE / ROLE OF RETAILING IN ECONOMIC DEVELOPMENT
	25-Jul-19	FUNCTIONS OF RETAILING
	26-Jul-19	CLASSIFICATION OF RETAILERS
	27-Jul-19	CONTINUE.....
	28-Jul-19	SUNDAY
3	29-Jul-19	CONTINUE.....
	30-Jul-19	CONTINUE.....
	31-Jul-19	SHAHEED UDHAM SINGH MARTYRDOM DAY
	1-Aug-19	DRIVING FORCES FOR RETAILERS AND PROBLEMS
	2-Aug-19	SUGGESTIONS AND TRENDS IN RETAILING
	3-Aug-19	HARIYALI TEEJ
	4-Aug-19	SUNDAY
4	5-Aug-19	FDI IN RETAILING
	6-Aug-19	CONTINUE.....
	7-Aug-19	CONTINUE.....
	8-Aug-19	REVISION AND ORAL TEST
4	9-Aug-19	ORGANISED RETAILING
	10-Aug-19	CONTINUE.....
	11-Aug-19	SUNDAY
5	12-Aug-19	ID-UL-ZUHA (BAKR-ID)
	13-Aug-19	CONTINUE.....
	14-Aug-19	UNORGANISED RETAILING
	15-Aug-19	INDEPENDENCE DAY / RAKSHA BANDHAN
	16-Aug-19	CONTINUE.....
	17-Aug-19	CONTINUE.....
6	18-Aug-19	SUNDAY
	19-Aug-19	DIFFERENCE BETWEEN ORGANISED & UNORGANISED RETAIL
	20-Aug-19	CLASS TEST
	21-Aug-19	RETAIL CUSTOMER: MEANING & FEATURES
	22-Aug-19	STAGES OF CUSTOMER BUYING BEHAVIOUR PROCESS
	23-Aug-19	FACTORS AFFECTING CUSTOMER BUYING DECISION
	24-Aug-19	JANAMASHTMI
25-Aug-19	SUNDAY	
7	26-Aug-19	CONTINUE.....
	27-Aug-19	CONTINUE.....
	28-Aug-19	CONTINUE.....
	29-Aug-19	TYPES OF CONSUMER DECISION MAKING
	30-Aug-19	SIGNIFICANCE OF STUDYING RETAIL CUSTOMER BEHAVIOUR

	31-Aug-19	CONTINUE.....
	1-Sep-19	SUNDAY
8	2-Sep-19	REVISION & ORAL TEST
	3-Sep-19	STORE LOCATION: MEANING & TYPES
	4-Sep-19	CONTINUE.....
	5-Sep-19	CONTINUE.....
	6-Sep-19	FACTORS FOR CHOOSING RETAIL LOCATION
8	7-Sep-19	CONTINUE.....
	8-Sep-19	SUNDAY
	9-Sep-19	IMPORTANCE OF RETAIL STORE LOCATION
9	10-Sep-19	STEPS INVOLVED IN CHOOSING RETAIL LOCATION
	11-Sep-19	CONTINUE.....
	12-Sep-19	METHODS FOR CHOOSING RETAIL STORE LOCATION
	13-Sep-19	REVISION & ORAL TEST
	14-Sep-19	RETAIL STORE LAYOUT: MEANING & TYPES
	15-Sep-19	SUNDAY
	16-Sep-19	CONTINUE.....
10	17-Sep-19	KEY CONSIDERATIONS IN RETAIL STORE LAYOUT
	18-Sep-19	FACTORS OF LAYOUT DECISIONS
	19-Sep-19	STEPS FOR STORE LAYOUT
	20-Sep-19	IMPORTANCE OF RETAIL STORE LAYOUT
	21-Sep-19	ASSIGNMENT- I (INTRODUCTION TO RETAILING) & ORAL TEST
	22-Sep-19	SUNDAY
	23-Sep-19	SHAHEEDI DIVAS/HARYANA WAR HEROES' MARTYRDOM DAY
11	24-Sep-19	RETAIL STORE DESIGN
	25-Sep-19	CONTINUE.....
	26-Sep-19	CONTINUE.....
	27-Sep-19	CONTINUE.....
	28-Sep-19	REVISION & ORAL TEST
	29-Sep-19	SUNDAY (MAHARAJA AGRASEN JAYANTI)
	30-Sep-19	RETAIL ORGANISATIONAL STRUCTURE: CONCEPT & TYPES
12	1-Oct-19	CONTINUE.....
	2-Oct-19	MAHATMA GANDHI JAYANTI
	3-Oct-19	CONTINUE.....
	4-Oct-19	HR FUNCTIONS IN RETAIL
12	5-Oct-19	CONTINUE.....
	6-Oct-19	SUNDAY
	7-Oct-19	CONTINUE.....
13	8-Oct-19	DUSSEHRA
	9-Oct-19	CONTINUE.....
	10-Oct-19	CONTINUE.....
	11-Oct-19	ASSIGNMENT -II (RETAIL LAYOUT) & TEST
	12-Oct-19	RETAIL MERCHANDISING: MEANING, COMPONENTS
	13-Oct-19	SUNDAY (MAHARISHI VALMIKI JAYANTI)
	14-Oct-19	CONTINUE.....
14	15-Oct-19	CONTINUE.....
	16-Oct-19	CONTINUE.....
	17-Oct-19	KARVA CHAUTH
	18-Oct-19	CONDITIONAL TEST (RETAIL CUSTOMER, LAOUT)
	19-Oct-19	MERCHANDISING PLANNING: PROCESS & IMPORTANCE

	20-Oct-19	SUNDAY
15	21-Oct-19	CONTINUE... (MERCHANDISING PLANNING)
	22-Oct-19	METHODS OF MERCHANDISE PROCUREMENT
	23-Oct-19	CONTROLLING MERCHANDISE
	24-Oct-19	VACATION -I (DIWALI)
	25-Oct-19	VACATION -I (DIWALI)
	26-Oct-19	VACATION -I (DIWALI)
	27-Oct-19	SUNDAY (VACATION - I (DIWALI))
16	28-Oct-19	VACATION -I (DIWALI)
	29-Oct-19	VACATION -I (DIWALI)
	30-Oct-19	VACATION -I (DIWALI)
	31-Oct-19	CONTINUE.....
16	1-Nov-19	HARYANA DAY
	2-Nov-19	MERCHANDISE BUDGET
	3-Nov-19	SUNDAY
17	4-Nov-19	TECHNOLOGY IN RETAILING: INTRODUCTION
	5-Nov-19	IT IN RETAILING: ROLE AND TYPES
	6-Nov-19	CONTINUE.....
	7-Nov-19	CAREER IN RETAILING
	8-Nov-19	CONTINUE.....
	9-Nov-19	CONTINUE.....
	10-Nov-19	SUNDAY
18	11-Nov-19	REVISION
	12-Nov-19	HOLIDAY
	13-Nov-19	REVISION
	14-Nov-19	REVISION
	15-Nov-19	REVISION
	16-Nov-19	REVISION
	17-Nov-19	SUNDAY
19	18-Nov-19	REVISION